## Essentials of Corporate Finance 9th Edition Ross Solutions Manual

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# Solutions Manual 

# Essentials of Corporate Finance 

Ross, Westerfield, and Jordan $9^{\text {th }}$ edition

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## CHAPTER 1 INTRODUCTION TO CORPORATE FINANCE

## Answers to Concepts Review and Critical Thinking Questions

1. Capital budgeting (deciding on whether to expand a manufacturing plant), capital structure (deciding whether to issue new equity and use the proceeds to retire outstanding debt), and working capital management (modifying the firm's credit collection policy with its customers).
2. Disadvantages: unlimited liability, limited life, difficulty in transferring ownership, hard to raise capital funds. Some advantages: simpler, less regulation, the owners are also the managers, sometimes personal tax rates are better than corporate tax rates.
3. The primary disadvantage of the corporate form is the double taxation to shareholders of distributed earnings and dividends. Some advantages include: limited liability, ease of transferability, ability to raise capital, and unlimited life.
4. The treasurer's office and the controller's office are the two primary organizational groups that report directly to the chief financial officer. The controller's office handles cost and financial accounting, tax management, and management information systems. The treasurer's office is responsible for cash and credit management, capital budgeting, and financial planning. Therefore, the study of corporate finance is concentrated within the functions of the treasurer's office.
5. To maximize the current market value (share price) of the equity of the firm (whether it's publicly traded or not).
6. In the corporate form of ownership, the shareholders are the owners of the firm. The shareholders elect the directors of the corporation, who in turn appoint the firm's management. This separation of ownership from control in the corporate form of organization is what causes agency problems to exist. Management may act in its own or someone else's best interests, rather than those of the shareholders. If such events occur, they may contradict the goal of maximizing the share price of the equity of the firm.
7. A primary market transaction.
8. In auction markets like the NYSE, brokers and agents meet at a physical location (the exchange) to buy and sell their assets. Dealer markets like NASDAQ represent dealers operating in dispersed locales who buy and sell assets themselves, usually communicating with other dealers electronically or literally over the counter.
9. Since such organizations frequently pursue social or political missions, many different goals are conceivable. One goal that is often cited is revenue minimization; i.e., providing their goods and services to society at the lowest possible cost. Another approach might be to observe that even a not-
for-profit business has equity. Thus, an appropriate goal would be to maximize the value of the equity.
10. An argument can be made either way. At one extreme, we could argue that in a market economy, all of these things are priced. This implies an optimal level of ethical and/or illegal behavior and the framework of stock valuation explicitly includes these. At the other extreme, we could argue that these are non-economic phenomena and are best handled through the political process. The following is a classic (and highly relevant) thought question that illustrates this debate: "A firm has estimated that the cost of improving the safety of one of its products is $\$ 30$ million. However, the firm believes that improving the safety of the product will only save $\$ 20$ million in product liability claims. What should the firm do?"
11. The goal will be the same, but the best course of action toward that goal may require adjustments due to different social, political, and economic climates.
12. The goal of management should be to maximize the share price for the current shareholders. If management believes that it can improve the profitability of the firm so that the share price will exceed $\$ 35$, then they should fight the offer from the outside company. If management believes that this bidder or other unidentified bidders will actually pay more than $\$ 35$ per share to acquire the company, then they should still fight the offer. However, if the current management cannot increase the value of the firm beyond the bid price, and no other higher bids come in, then management is not acting in the interests of the shareholders by fighting the offer. Since current managers often lose their jobs when the corporation is acquired, poorly monitored managers have an incentive to fight corporate takeovers in situations such as this.
13. We would expect agency problems to be less severe in other countries, primarily due to the relatively small percentage of individual ownership. Fewer individual owners should reduce the number of diverse opinions concerning corporate goals. The high percentage of institutional ownership might lead to a higher degree of agreement between owners and managers on decisions concerning risky projects. In addition, institutions may be able to implement more effective monitoring mechanisms than can individual owners, given institutions' deeper resources and experiences with their own management. The increase in institutional ownership of stock in the United States and the growing activism of these large shareholder groups may lead to a reduction in agency problems for U.S. corporations and a more efficient market for corporate control.
14. How much is too much? Who is worth more, Michael Fries or LeBron James? The simplest answer is that there is a market for executives just as there is for all types of labor. Executive compensation is the price that clears the market. The same is true for athletes and performers. Having said that, one aspect of executive compensation deserves comment. A primary reason executive compensation has grown so dramatically is that companies have increasingly moved to stock-based compensation. Such movement is obviously consistent with the attempt to better align stockholder and management interests. In recent years, stock prices have soared, so management has cleaned up. It is sometimes argued that much of this reward is simply due to rising stock prices in general, not managerial performance. Perhaps in the future, executive compensation will be designed to reward only differential performance, i.e., stock price increases in excess of general market increases.
15. The biggest reason that a company would "go dark" is because of the increased audit costs associated with Sarbanes-Oxley compliance. A company should always do a cost-benefit analysis, and it may be the case that the costs of complying with Sarbox outweigh the benefits. Of course, the company could always be trying to hide financial issues of the company! This is also one of the costs of going dark: Investors surely believe that some companies are going dark to avoid the increased scrutiny from Sarbox. This taints other companies that go dark just to avoid compliance costs. This is similar to the lemon problem with used automobiles: Buyers tend to underpay because they know a certain percentage of used cars are lemons. So, investors will tend to pay less for the company stock than they otherwise would. It is important to note that even if the company delists, its stock is still likely traded, but on the over-the-counter market pink sheets rather than on an organized exchange. This adds another cost since the stock is likely to be less liquid now. All else the same, investors pay less for an asset with less liquidity. Overall, the cost to the company is likely a reduced market value. Whether delisting is good or bad for investors depends on the individual circumstances of the company. It is also important to remember that there are already many small companies that file only limited financial information.

## CHAPTER 2 WORKING WITH FINANCIAL STATEMENTS

## Answers to Concepts Review and Critical Thinking Questions

1. Liquidity measures how quickly and easily an asset can be converted to cash without significant loss in value. It's desirable for firms to have high liquidity so that they can more safely meet short-term creditor demands. However, liquidity also has an opportunity cost. Firms generally reap higher returns by investing in illiquid, productive assets. It's up to the firm's financial management staff to find a reasonable compromise between these opposing needs.
2. The recognition and matching principles in financial accounting call for revenues, and the costs associated with producing those revenues, to be "booked" when the revenue process is essentially complete, not necessarily when the cash is collected or bills are paid. Note that this way is not necessarily correct; it's the way accountants have chosen to do it.
3. Historical costs can be objectively and precisely measured, whereas market values can be difficult to estimate, and different analysts would come up with different numbers. Thus, there is a tradeoff between relevance (market values) and objectivity (book values).
4. Depreciation is a non-cash deduction that reflects adjustments made in asset book values in accordance with the matching principle in financial accounting. Interest expense is a cash outlay, but it's a financing cost, not an operating cost.
5. Market values can never be negative. Imagine a share of stock selling for $-\$ 20$. This would mean that if you placed an order for 100 shares, you would get the stock along with a check for $\$ 2,000$. How many shares do you want to buy? More generally, because of corporate and individual bankruptcy laws, net worth for a person or a corporation cannot be negative, implying that liabilities cannot exceed assets in market value.
6. For a successful company that is rapidly expanding, capital outlays would typically be large, possibly leading to negative cash flow from assets. In general, what matters is whether the money is spent wisely, not whether cash flow from assets is positive or negative.
7. It's probably not a good sign for an established company, but it would be fairly ordinary for a startup, so it depends.
8. For example, if a company were to become more efficient in inventory management, the amount of inventory needed would decline. The same might be true if it becomes better at collecting its receivables. In general, anything that leads to a decline in ending NWC relative to beginning NWC would have this effect. Negative net capital spending would mean more long-lived assets were liquidated than purchased.
9. If a company raises more money from selling stock than it pays in dividends in a particular period, its cash flow to stockholders will be negative. If a company borrows more than it pays in interest, its cash flow to creditors will be negative.
10. The adjustments discussed were purely accounting changes; they had no cash flow or market value consequences unless the new accounting information caused stockholders to revalue the company.

## Solutions to Questions and Problems

NOTE: All end-of-chapter problems were solved using a spreadsheet. Many problems require multiple steps. Due to space and readability constraints, when these intermediate steps are included in this solutions manual, rounding may appear to have occurred. However, the final answer for each problem is found without rounding during any step in the problem.

## Basic

1. The balance sheet for the company will look like this:

|  | Balance sheet |  |  |
| :--- | ---: | :--- | ---: |
| Current assets | $\$ 2,030$ | Current liabilities | $\$ 1,640$ |
| Net fixed assets | $\underline{9,780}$ | Long-term debt | 4,490 |
|  |  | Owners' equity | 5,680 |
| Total assets | $\underline{\$ 11,810}$ | Total liabilities and owners' equity | $\underline{\$ 11,810}$ |

The owners' equity is a plug variable. We know that total assets must equal total liabilities and owners' equity. Total liabilities and owners' equity is the sum of all debt and equity, so if we subtract debt from total liabilities and owners' equity, the remainder must be the equity balance, so:

Owners' equity $=$ Total liabilities and owners' equity - Current liabilities - Long-term debt
Owners' equity $=\$ 11,810-1,640-4,490$
Owners' equity $=\$ 5,680$

Net working capital is current assets minus current liabilities, so:
NWC $=$ Current assets - Current liabilities
NWC $=\$ 2,030-1,640$
$\mathrm{NWC}=\$ 390$
2. The income statement starts with revenues and subtracts costs to arrive at EBIT. We then subtract out interest to get taxable income, and then subtract taxes to arrive at net income. Doing so, we get:

## Income Statement

| Sales | $\$ 634,000$ |
| :--- | ---: |
| Costs | 328,000 |
| Depreciation | $\underline{73,000}$ |
| EBIT | $\$ 233,000$ |
| Interest | $\underline{38,000}$ |
| Taxable income | $\underline{\$ 195,000}$ |
| Taxes | $\underline{68,250}$ |
| Net income | $\underline{\$ 126,750}$ |

3. The dividends paid plus the addition to retained earnings must equal net income, so:

Net income $=$ Dividends + Addition to retained earnings
Addition to retained earnings $=\$ 126,750-43,000$
Addition to retained earnings $=\$ 83,750$
4. Earnings per share is the net income divided by the shares outstanding, so:

EPS $=$ Net income $/$ Shares outstanding
EPS $=\$ 126,750 / 35,000$
EPS $=\$ 3.62$ per share
And dividends per share are the total dividends paid divided by the shares outstanding, so:
DPS $=$ Dividends $/$ Shares outstanding
DPS $=\$ 43,000 / 35,000$
DPS $=\$ 1.23$ per share
5. Using Table 2.3, we can see the marginal tax schedule. The first $\$ 50,000$ of income is taxed at 15 percent, the next $\$ 25,000$ is taxed at 25 percent, the next $\$ 25,000$ is taxed at 34 percent, and the next $\$ 143,000$ is taxed at 39 percent. So, the total taxes for the company will be:

Taxes $=.15(\$ 50,000)+.25(\$ 25,000)+.34(\$ 25,000)+.39(\$ 243,000-100,000)$
Taxes $=\$ 78,020$
6. The average tax rate is the total taxes paid divided by taxable income, so:

Average tax rate $=$ Total tax $/$ Taxable income
Average tax rate $=\$ 78,020 / \$ 243,000$
Average tax rate $=.3211$, or $32.11 \%$
The marginal tax rate is the tax rate on the next dollar of income. The company has net income of $\$ 243,000$ and the 39 percent tax bracket is applicable to a net income up to $\$ 335,000$, so the marginal tax rate is 39 percent.
7. To calculate the OCF, we first need to construct an income statement. The income statement starts with revenues and subtracts costs to arrive at EBIT. We then subtract out interest to get taxable income, and then subtract taxes to arrive at net income. Doing so, we get:

|  | Income Statement |  |
| :--- | ---: | ---: |
| Sales |  | $\$ 38,530$ |
| Costs |  | 12,750 |
| Depreciation |  | 2,550 |
| EBIT |  | $\$ 23,230$ |
| Interest |  | 1,850 |
| Taxable income | $\$ 21,380$ |  |
| Taxes (35\%) | $\underline{7,483}$ |  |
| Net income | $\underline{\$ 13.897}$ |  |

Now we can calculate the OCF, which is:
$\mathrm{OCF}=\mathrm{EBIT}+$ Depreciation - Taxes
$\mathrm{OCF}=\$ 23,230+2,550-7,483$
$\mathrm{OCF}=\$ 18,297$
8. Net capital spending is the increase in fixed assets, plus depreciation. Using this relationship, we find:

Net capital spending $=\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}+$ Depreciation
Net capital spending $=\$ 2,134,000-1,975,000+325,000$
Net capital spending $=\$ 484,000$
9. The change in net working capital is the end of period net working capital minus the beginning of period net working capital, so:

Change in NWC $=\mathrm{NWC}_{\text {end }}-\mathrm{NWC}_{\text {beg }}$
Change in NWC $=\left(\mathrm{CA}_{\text {end }}-\mathrm{CL}_{\text {end }}\right)-\left(\mathrm{CA}_{\text {beg }}-\mathrm{CL}_{\text {beg }}\right)$
Change in NWC $=(\$ 1,685-1,305)-(1,530-1,270)$
Change in NWC $=\$ 120$
10. The cash flow to creditors is the interest paid, minus any net new borrowing, so:

Cash flow to creditors $=$ Interest paid - Net new borrowing
Cash flow to creditors $=$ Interest paid $-\left(\mathrm{LTD}_{\text {end }}-\mathrm{LTD}_{\text {beg }}\right)$
Cash flow to creditors $=\$ 102,800-(\$ 1,551,000-1,410,000)$
Cash flow to creditors $=-\$ 38,200$
11. The cash flow to stockholders is the dividends paid minus any new equity raised. So, the cash flow to stockholders is: (Note that APIS is the additional paid-in surplus.)

Cash flow to stockholders $=$ Dividends paid - Net new equity
Cash flow to stockholders $=$ Dividends paid $-\left[\left(\right.\right.$ Common $_{\text {end }}+$ APIS $\left._{\text {end }}\right)-\left(\right.$ Common $_{\text {beg }}+$ APIS $\left.\left._{\text {beg }}\right)\right]$
Cash flow to stockholders $=\$ 148,500-[(\$ 148,000+2,618,000)-(\$ 130,000+2,332,000)]$
Cash flow to stockholders $=-\$ 155,500$
12. We know that cash flow from assets is equal to cash flow to creditors plus cash flow to stockholders. So, cash flow from assets is:

Cash flow from assets $=$ Cash flow to creditors + Cash flow to stockholders
Cash flow from assets $=-\$ 38,200-155,500$
Cash flow from assets $=-\$ 193,700$
We also know that cash flow from assets is equal to the operating cash flow minus the change in net working capital and the net capital spending. We can use this relationship to find the operating cash flow. Doing so, we find:

Cash flow from assets = OCF - Change in NWC - Net capital spending
$-\$ 193,700=$ OCF $-(-\$ 115,000)-(705,000)$
OCF $=-\$ 193,700-115,000+705,000$
OCF $=\$ 396,300$

## Intermediate

13. To find the book value of current assets, we use: NWC $=\mathrm{CA}-\mathrm{CL}$. Rearranging to solve for current assets, we get:
$\mathrm{CA}=\mathrm{NWC}+\mathrm{CL}=\$ 220,000+850,000=\$ 1,070,000$
The market value of current assets and fixed assets is given, so:

| Book value CA $=\$ 1,070,000$ | NWC | $=\$ 1,050,000$ |
| :--- | :--- | :--- |
| Book value NFA | $=\$ 3,300,000$ | Market value NFA |
| $=\$ 4,800,000$ |  |  |
| Book value assets $=\$ 4,370,000$ | Total | $=\underline{\$ 5,850,000}$ |

14. $a$. To calculate the OCF, we first need to construct an income statement. The income statement starts with revenues and subtracts costs to arrive at EBIT. We then subtract out interest to get taxable income, and then subtract taxes to arrive at net income. Doing so, we get:

Income Statement

| Sales | $\$ 173,000$ |
| :--- | ---: |
| Costs | 91,400 |
| Other Expenses | 5,100 |
| Depreciation | $\underline{12,100}$ |
| EBIT | $\$ 64,400$ |
| Interest | $\underline{8,900}$ |
| Taxable income | $\$ 55,500$ |
| Taxes | $\underline{21,090}$ |
| Net income | $\underline{\underline{\$ 34,410}}$ |


| Dividends | $\$ 9,700$ |
| :--- | :--- |
| Addition to retained earnings | 24,710 |

24,710

Dividends paid plus addition to retained earnings must equal net income, so:
Net income $=$ Dividends + Addition to retained earnings
Addition to retained earnings $=\$ 34,410-9,700$
Addition to retained earnings $=\$ 24,710$

So, the operating cash flow is:
$\mathrm{OCF}=\mathrm{EBIT}+$ Depreciation - Taxes
$\mathrm{OCF}=\$ 64,400+12,100-21,090$
$\mathrm{OCF}=\$ 55,410$
b. The cash flow to creditors is the interest paid, minus any new borrowing. Since the company redeemed long-term debt, the net new borrowing is negative. So, the cash flow to creditors is:

Cash flow to creditors $=$ Interest paid - Net new borrowing
Cash flow to creditors $=\$ 8,900-(-\$ 4,000)$
Cash flow to creditors $=\$ 12,900$
c. The cash flow to stockholders is the dividends paid minus any new equity. So, the cash flow to stockholders is:

Cash flow to stockholders $=$ Dividends paid - Net new equity
Cash flow to stockholders $=\$ 9,700-2,900$
Cash flow to stockholders $=\$ 6,800$
d. In this case, to find the addition to NWC, we need to find the cash flow from assets. We can then use the cash flow from assets equation to find the change in NWC. We know that cash flow from assets is equal to cash flow to creditors plus cash flow to stockholders. So, cash flow from assets is:

Cash flow from assets $=$ Cash flow to creditors + Cash flow to stockholders
Cash flow from assets $=\$ 12,900+6,800$
Cash flow from assets $=\$ 19,700$
Net capital spending is equal to depreciation plus the increase in fixed assets, so:
Net capital spending $=$ Depreciation + Increase in fixed assets
Net capital spending $=\$ 12,100+23,140$
Net capital spending $=\$ 35,240$

Now we can use the cash flow from assets equation to find the change in NWC. Doing so, we find:

Cash flow from assets $=\mathrm{OCF}-$ Change in NWC - Net capital spending $\$ 19,700=\$ 55,410-$ Change in NWC - \$35,240
Change in NWC $=\$ 470$
15. Here we need to work the income statement backward. Starting with net income, we know that net income is:

Net income $=$ Dividends + Addition to retained earnings
Net income $=\$ 2,170+3,500$
Net income $=\$ 5,670$
Net income is also the taxable income, minus the taxable income times the tax rate, or:
Net income = Taxable income - (Taxable income)(Tax rate)
Net income $=$ Taxable income ( $1-$ Tax rate )
We can rearrange this equation and solve for the taxable income as:
Taxable income $=$ Net income $/(1-$ Tax rate $)$
Taxable income $=\$ 5,670 /(1-.40)$
Taxable income $=\$ 9,450$
EBIT minus interest equals taxable income, so rearranging this relationship, we find:
EBIT $=$ Taxable income + Interest
EBIT $=\$ 9,450+1,980$
EBIT $=\$ 11,430$
Now that we have the EBIT, we know that sales minus costs minus depreciation equals EBIT. Solving this equation for EBIT, we find:

EBIT $=$ Sales - Costs - Depreciation
$\$ 11,430=\$ 67,000-49,200-$ Depreciation
Depreciation $=\$ 6,370$
16. We can fill in the balance sheet with the numbers we are given. The balance sheet will be:

## Balance Sheet

| Cash | \$197,000 | Accounts payable | \$288,000 |
| :---: | :---: | :---: | :---: |
| Accounts receivable | 265,000 | Notes payable | 194,000 |
| Inventory | 563,000 | Current liabilities | \$482,000 |
| Current assets | \$1,025,000 | Long-term debt | 1,490,000 |
|  |  | Total liabilities | \$2,072,000 |
| Tangible net fixed assets | \$5,150,000 |  |  |
| Intangible net fixed assets | 863,000 | Common stock | ?? |
|  |  | Accumulated retained earnings | 4,586,000 |
| Total assets | \$7,038,000 | Total liabilities \& owners' equity | \$7,038,000 |

Total liabilities and owners' equity is:
TL \& OE $=\mathrm{CL}+\mathrm{LTD}+$ Common stock + Retained earnings

Solving for this equation for common stock gives us:

Common stock $=\$ 7,038,000-4,586,000-2,072,000$
Common stock $=\$ 380,000$
17. Owners' equity is the maximum of total assets minus total liabilities, or zero. Although the book value of owners' equity can be negative, the market value of owners' equity cannot be negative, so:

Owners' equity $=\operatorname{Max}[(\mathrm{TA}-\mathrm{TL}), 0]$
a. If total assets are $\$ 9,300$, the owners' equity is:

Owners' equity $=\operatorname{Max}[(\$ 9,300-8,400), 0]$
Owners' equity $=\$ 900$
b. If total assets are $\$ 6,900$, the owners' equity is:

Owners' equity $=\operatorname{Max}[(\$ 6,900-8,400), 0]$
Owners' equity $=\$ 0$
18. a. Using Table 2.3, we can see the marginal tax schedule. For Corporation Growth, the first $\$ 50,000$ of income is taxed at 15 percent, the next $\$ 25,000$ is taxed at 25 percent, and the next $\$ 1,500$ is taxed at 34 percent. So, the total taxes for the company will be:

$$
\begin{aligned}
& \operatorname{Taxes}_{\text {Growth }}=.15(\$ 50,000)+.25(\$ 25,000)+.34(\$ 1,500) \\
& \operatorname{Taxes}_{\text {Growth }}=\$ 14,260
\end{aligned}
$$

For Corporation Income, the first $\$ 50,000$ of income is taxed at 15 percent, the next $\$ 25,000$ is taxed at 25 percent, the next $\$ 25,000$ is taxed at 34 percent, the next $\$ 235,000$ is taxed at 39 percent, and the next $\$ 7,315,000$ is taxed at 34 percent. So, the total taxes for the company will be:

$$
\begin{aligned}
& \operatorname{Taxes}_{\text {Income }}= .15(\$ 50,000)+.25(\$ 25,000)+.34(\$ 25,000)+.39(\$ 235,000) \\
&+.34(\$ 7,315,000) \\
& \text { Taxes }_{\text {Income }}=\$ 2,601,000
\end{aligned}
$$

b. The marginal tax rate is the tax rate on the next $\$ 1$ of earnings. Each firm has a marginal tax rate of $34 \%$ on the next $\$ 10,000$ of taxable income, despite their different average tax rates, so both firms will pay an additional $\$ 3,400$ in taxes.
19. a. The income statement starts with revenues and subtracts costs to arrive at EBIT. We then subtract interest to get taxable income, and then subtract taxes to arrive at net income. Doing so, we get:

## Income Statement

| Sales | $\$ 2,350,000$ |
| :--- | ---: |
| Cost of goods sold | $1,925,000$ |
| Admin expenses | 530,000 |
| Depreciation | $\underline{420,000}$ |
| EBIT | $\$ 105,000$ |
| Interest | $\underline{245,000}$ |
| Taxable income | $-\$ 140,000$ |
| Taxes (35\%) | $\underline{0}$ |
| Net income | $\underline{\underline{\$ 140,000}}$ |

The taxes are zero since we are ignoring any carryback or carryforward provisions.
b. The operating cash flow for the year was:

$$
\begin{aligned}
& \text { OCF }=\text { EBIT }+ \text { Depreciation }- \text { Taxes } \\
& \text { OCF }=\$ 105,000+420,000-0 \\
& \text { OCF }=\$ 525,000
\end{aligned}
$$

c. Net income was negative because of the tax deductibility of depreciation and interest expense. However, the actual cash flow from operations was positive because depreciation is a non-cash expense and interest is a financing, not an operating, expense.
20. A firm can still pay out dividends if net income is negative; it just has to be sure there is sufficient cash flow to make the dividend payments. The assumptions made in the question are:

Change in NWC $=$ Net capital spending $=$ Net new equity $=0$
To find the new long-term debt, we first need to find the cash flow from assets. The cash flow from assets is:

Cash flow from assets $=$ OCF - Change in NWC - Net capital spending
Cash flow from assets $=\$ 525,000-0-0$
Cash flow from assets $=\$ 525,000$
We can also find the cash flow to stockholders, which is:
Cash flow to stockholders $=$ Dividends - Net new equity
Cash flow to stockholders $=\$ 395,000-0$
Cash flow to stockholders $=\$ 395,000$
Now we can use the cash flow from assets equation to find the cash flow to creditors. Doing so, we get:

Cash flow from assets $=$ Cash flow to creditors + Cash flow to stockholders
$\$ 525,000=$ Cash flow to creditors $+\$ 395,000$
Cash flow to creditors $=\$ 130,000$

Now we can use the cash flow to creditors equation to find:
Cash flow to creditors $=$ Interest - Net new long-term debt
$\$ 130,000=\$ 245,000-$ Net new long-term debt
Net new long-term debt $=\$ 115,000$
21. a. To calculate the OCF , we first need to construct an income statement. The income statement starts with revenues and subtracts costs to arrive at EBIT. We then subtract out interest to get taxable income, and then subtract taxes to arrive at net income. Doing so, we get:

Income Statement

| Sales | $\$ 28,476$ |
| :--- | ---: |
| Cost of goods sold | 20,136 |
| Depreciation | $\underline{3,408}$ |
| EBIT | $\$ 4,932$ |
| Interest | $\underline{497}$ |
| Taxable income | $\underline{4,435}$ |
| Taxes $(40 \%)$ | $\underline{1,774}$ |
| Net income | $\underline{\$ 2,661}$ |

b. The operating cash flow for the year was:
$\mathrm{OCF}=\mathrm{EBIT}+$ Depreciation - Taxes
$\mathrm{OCF}=\$ 4,932+3,408-1,774$
$\mathrm{OCF}=\$ 6,566$
c. To calculate the cash flow from assets, we also need the change in net working capital and net capital spending. The change in net working capital was:

Change in NWC $=\mathrm{NWC}_{\text {end }}-\mathrm{NWC}_{\text {beg }}$
Change in NWC $=\left(\mathrm{CA}_{\text {end }}-\mathrm{CL}_{\text {end }}\right)-\left(\mathrm{CA}_{\text {beg }}-\mathrm{CL}_{\text {beg }}\right)$
Change in NWC $=(\$ 4,234-2,981)-(\$ 3,528-3,110)$
Change in NWC $=\$ 835$
And the net capital spending was:
Net capital spending $=\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}+$ Depreciation
Net capital spending $=\$ 22,608-19,872+3,408$
Net capital spending $=\$ 6,144$

So, the cash flow from assets was:

Cash flow from assets $=$ OCF - Change in NWC - Net capital spending
Cash flow from assets $=\$ 6,566-835-6,144$
Cash flow from assets $=-\$ 413$

The cash flow from assets can be positive or negative, since it represents whether the firm raised funds or distributed funds on a net basis. In this problem, even though net income and OCF are positive, the firm invested heavily in fixed assets and net working capital; it had to raise a net $\$ 413$ in funds from its stockholders and creditors to make these investments.
d. The cash flow to creditors was:

Cash flow to creditors $=$ Interest - Net new LTD
Cash flow to creditors $=\$ 497-0$
Cash flow to creditors $=\$ 497$
Rearranging the cash flow from assets equation, we can calculate the cash flow to stockholders as:

Cash flow from assets $=$ Cash flow to stockholders + Cash flow to creditors
$-\$ 413=$ Cash flow to stockholders $+\$ 497$
Cash flow to stockholders $=-\$ 910$
Now we can use the cash flow to stockholders equation to find the net new equity as:
Cash flow to stockholders = Dividends - Net new equity
$-\$ 910=\$ 739-$ Net new equity
Net new equity $=\$ 1,649$
The firm had positive earnings in an accounting sense ( $\mathrm{NI}>0$ ) and had positive cash flow from operations. The firm invested $\$ 835$ in new net working capital and $\$ 6,144$ in new fixed assets. The firm had to raise $\$ 413$ from its stakeholders to support this new investment. It accomplished this by raising $\$ 1,649$ in the form of new equity. After paying out $\$ 739$ in the form of dividends to shareholders and $\$ 497$ in the form of interest to creditors, $\$ 413$ was left to just meet the firm's cash flow needs for investment.
22. a. To calculate owners' equity, we first need total liabilities and owners' equity. From the balance sheet relationship we know that this is equal to total assets. We are given the necessary information to calculate total assets. Total assets are current assets plus fixed assets, so:

Total assets $=$ Current assets + Fixed assets $=$ Total liabilities and owners' equity
For 2015, we get:
Total assets $=\$ 2,718+12,602$
Total assets $=\$ 15,320$
Now, we can solve for owners' equity as:
Total liabilities and owners' equity = Current liabilities + Long-term debt + Owners' equity
$\$ 15,320=\$ 1,174+6,873+$ Owners' equity
Owners' equity $=\$ 7,273$
For 2016, we get:
Total assets $=\$ 2,881+13,175$
Total assets $=\$ 16,056$

Now we can solve for owners' equity as:

Total liabilities and owners' equity = Current liabilities + Long-term debt + Owners' equity $\$ 16,056=\$ 1,726+8,019+$ Owners' equity
Owners' equity $=\$ 6,311$
$b$. The change in net working capital was:
Change in NWC $=\mathrm{NWC}_{\text {end }}-\mathrm{NWC}_{\text {beg }}$
Change in NWC $=\left(\mathrm{CA}_{\text {end }}-\mathrm{CL}_{\text {end }}\right)-\left(\mathrm{CA}_{\text {beg }}-\mathrm{CL}_{\text {beg }}\right)$
Change in NWC $=(\$ 2,881-1,726)-(\$ 2,718-1,174)$
Change in NWC $=-\$ 389$
c. To find the amount of fixed assets the company sold, we need to find the net capital spending. The net capital spending was:

Net capital spending $=\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}+$ Depreciation
Net capital spending $=\$ 13,175-12,602+3,434$
Net capital spending $=\$ 4,007$
To find the fixed assets sold, we can also calculate net capital spending as:

Net capital spending $=$ Fixed assets bought - Fixed assets sold
$\$ 4,007=\$ 7,160-$ Fixed assets sold
Fixed assets sold $=\$ 3,153$
To calculate the cash flow from assets, we first need to calculate the operating cash flow. For the operating cash flow, we need the income statement. So, the income statement for the year is:

Income Statement

| Sales | $\$ 40,664$ |
| :--- | ---: |
| Costs | 20,393 |
| Depreciation | $\underline{3,434}$ |
| EBIT | $\$ 16,837$ |
| Interest | $\underline{638}$ |
| Taxable income | $\$ 16,199$ |
| Taxes $(40 \%)$ | $\underline{6,480}$ |
| Net income | $\underline{\$ 9,719}$ |

Now we can calculate the operating cash flow, which is:
$\mathrm{OCF}=\mathrm{EBIT}+$ Depreciation - Taxes
$\mathrm{OCF}=\$ 16,837+3,434-6,480$
$\mathrm{OCF}=\$ 13,791$

And the cash flow from assets is:

Cash flow from assets $=$ OCF - Change in NWC - Net capital spending.
Cash flow from assets $=\$ 13,791-(-\$ 389)-4,007$
Cash flow from assets $=\$ 10,173$
d. To find the cash flow to creditors, we first need to find the net new borrowing. The net new borrowing is the difference between the ending long-term debt and the beginning long-term debt, so:

Net new borrowing $=\mathrm{LTD}_{\text {Ending }}-\mathrm{LTD}_{\text {Beginnning }}$
Net new borrowing $=\$ 8,019-6,873$
Net new borrowing $=\$ 1,146$

So, the cash flow to creditors is:

Cash flow to creditors $=$ Interest - Net new borrowing
Cash flow to creditors $=\$ 638-1,146$
Cash flow to creditors $=-\$ 508$

The net new borrowing is also the difference between the debt issued and the debt retired. We know the amount the company issued during the year, so we can find the amount the company retired. The amount of debt retired was:

Net new borrowing $=$ Debt issued - Debt retired
$\$ 1,146=\$ 2,155-$ Debt retired
Debt retired $=\$ 1,009$
23. To construct the cash flow identity, we will begin with cash flow from assets. Cash flow from assets is:

Cash flow from assets $=$ OCF - Change in NWC - Net capital spending
So, the operating cash flow is:
$\mathrm{OCF}=\mathrm{EBIT}+$ Depreciation - Taxes
$\mathrm{OCF}=\$ 103,562+69,038-27,703$
$\mathrm{OCF}=\$ 144,897$

Next, we will calculate the change in net working capital, which is:

```
Change in NWC \(=\mathrm{NWC}_{\text {end }}-\mathrm{NWC}_{\text {beg }}\)
Change in NWC \(=\left(\mathrm{CA}_{\text {end }}-\mathrm{CL}_{\text {end }}\right)-\left(\mathrm{CA}_{\text {beg }}-\mathrm{CL}_{\text {beg }}\right)\)
Change in NWC \(=(\$ 73,571-34,127)-(\$ 58,325-30,352)\)
Change in NWC \(=\$ 11,471\)
```

Now, we can calculate the capital spending. The capital spending is:

Net capital spending $=\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}+$ Depreciation
Net capital spending $=\$ 513,980-435,670+69,038$
Net capital spending $=\$ 147,348$

Now, we have the cash flow from assets, which is:

Cash flow from assets $=\mathrm{OCF}-$ Change in NWC - Net capital spending
Cash flow from assets $=\$ 144,897-11,471-147,348$
Cash flow from assets $=-\$ 13,922$

The company's assets generated an outflow of $\$ 13,922$. The cash flow from operations was $\$ 144,897$, and the company spent $\$ 11,471$ on net working capital and $\$ 147,348$ on fixed assets.

The cash flow to creditors is:

Cash flow to creditors = Interest paid - New long-term debt
Cash flow to creditors $=$ Interest paid $-\left(\right.$ Long-term debt ${ }_{\text {end }}-$ Long-term debt $\left.{ }_{\text {beg }}\right)$
Cash flow to creditors $=\$ 24,410-(\$ 192,300-173,100)$
Cash flow to creditors $=\$ 5,210$

The cash flow to stockholders is a little trickier in this problem. First, we need to calculate the new equity sold. The equity balance increased during the year. The only way to increase the equity balance is retained earnings or sell equity. To calculate the new equity sold, we can use the following equation:

New equity $=$ Ending equity - Beginning equity - Addition to retained earnings
New equity $=\$ 361,124-290,543-35,249$
New equity $=\$ 35,332$
What happened was the equity account increased by $\$ 70,581$. Of this increase, $\$ 35,249$ came from addition to retained earnings, so the remainder must have been the sale of new equity. Now we can calculate the cash flow to stockholders as:

Cash flow to stockholders $=$ Dividends paid - Net new equity
Cash flow to stockholders $=\$ 16,200-35,332$
Cash flow to stockholders $=-\$ 19,132$
The company paid $\$ 5,210$ to creditors and raised $\$ 19,132$ from stockholders.
Finally, the cash flow identity is:
Cash flow from assets $=$ Cash flow to creditors + Cash flow to stockholders

$$
-\$ 13,922 \quad=\quad \$ 5,210 \quad+\quad-\$ 19,132
$$

The cash flow identity balances, which is what we expect.

## Challenge

24. Net capital spending $=\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}+$ Depreciation

$$
=\left(\mathrm{NFA}_{\text {end }}-\mathrm{NFA}_{\text {beg }}\right)+\left(\text { Depreciation }+\mathrm{AD}_{\text {beg }}\right)-\mathrm{AD}_{\text {beg }}
$$

$$
=\left(\mathrm{NFA}_{\mathrm{end}}-\mathrm{NFA}_{\mathrm{beg}}\right)+\mathrm{AD}_{\mathrm{end}}-\mathrm{AD}_{\mathrm{beg}}
$$

$$
=\left(\mathrm{NFA}_{\mathrm{end}}+\mathrm{AD}_{\mathrm{end}}\right)-\left(\mathrm{NFA}_{\text {beg }}+\mathrm{AD}_{\text {beg }}\right)
$$

$$
=\mathrm{FA}_{\mathrm{end}}-\mathrm{FA}_{\mathrm{beg}}
$$

25. $a$. The tax bubble causes average tax rates to catch up to marginal tax rates, thus eliminating the tax advantage of low marginal rates for high-income corporations.
b. Taxes $=.15(\$ 50 \mathrm{~K})+.25(\$ 25 \mathrm{~K})+.34(\$ 25 \mathrm{~K})+.39(\$ 235 \mathrm{~K})=\$ 113.9 \mathrm{~K}$

Average tax rate $=\$ 113.9 \mathrm{~K} / \$ 335 \mathrm{~K}=34 \%$
The marginal tax rate on the next dollar of income is 34 percent.
For corporate taxable income levels of $\$ 335 \mathrm{~K}$ to $\$ 10 \mathrm{M}$, average tax rates are equal to marginal tax rates.

Taxes $=.34(\$ 10 \mathrm{M})+.35(\$ 5 \mathrm{M})+.38(\$ 3.333 \mathrm{M})=\$ 6,416,667$
Average tax rate $=\$ 6,416,667 / \$ 18,333,334=35 \%$
The marginal tax rate on the next dollar of income is 35 percent. For corporate taxable income levels over $\$ 18,333,334$, average tax rates are again equal to marginal tax rates.
c. At the end of the "tax bubble", the marginal tax rate on the next dollar should equal the average tax rate on all preceding dollars. Since the upper threshold of the bubble bracket is now $\$ 200,000$, the marginal tax rate on dollar $\$ 200,001$ should be 34 percent, and the total tax paid on the first $\$ 200,000$ should be $\$ 200,000(.34)$. So, we get:

$$
\begin{array}{ll}
\text { Taxes } & =.34(\$ 200 \mathrm{~K})=\$ 68 \mathrm{~K}=.15(\$ 50 \mathrm{~K})+.25(\$ 25 \mathrm{~K})+.34(\$ 25 \mathrm{~K})+\mathrm{X}(\$ 100 \mathrm{~K}) \\
\mathrm{X}(\$ 100 \mathrm{~K}) & =\$ 68 \mathrm{~K}-22.25 \mathrm{~K}=\$ 45.75 \mathrm{~K} \\
\mathrm{X} & =\$ 45.75 \mathrm{~K} / \$ 100 \mathrm{~K} \\
\mathrm{X} & =45.75 \%
\end{array}
$$

## Chapter 2 <br> FINANCIAL STATEMENTS, TAXES, AND CASH FLOW

Financial Statements, Taxes, and Cash Flows

| 2 | Chapter Organization | Slide Number | Slide Title |
| :---: | :---: | :---: | :---: |
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|  | Assets: The Left-Hand Side <br> Liabilities and Owner's Equity: The Right- <br> Hand Side <br> Balance Sheet Identity <br> Net Working Capital <br> Liquidity <br> Debt versus Equity <br> Market Value versus Book Value | 2.4 | The Balance Sheet |
|  |  | 2.5 | The Balance Sheet: Figure 2.1 |
|  |  | 2.6 | The Balance Sheet |
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|  |  | 2.9 | Klingon Corporation: Example 2.2 |
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|  | Corporate Tax Rates <br> Average versus Marginal Tax Rates | 2.15 | Taxes |
|  |  | 2.16 | Corporate Tax Rates: Table 2.3 |
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|  |  | 2.18 | Tax on \$4 Million |
|  |  | 2.19 | Average Tax Rates: Tables 2.4 \& 2.5 |
| 2.4 | Cash Flow |  |  |
|  | Cash Flow from Assets Cash Flow to Creditors and Stockholders <br> Conclusion | 2.20 | The Concept of Cash Flow |
|  |  | 2.21 | Cash Flow from Assets |
|  |  | 2.22 | Example: U.S. Corporation |
|  |  | 2.23 | Example: U.S. Corporation |
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|  |  | 2.28 | Comprehensive Problem-Dole Cola OCF |
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|  |  | 2.30 | Comprehensive Problem-Dole Cola CFFA |
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|  |  | 2.33 | Comprehensive Problem-Dole Cola CF to Creditors |

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## CHAPTER WEBSITES

Websites may be referenced more than once in a chapter. This table just includes the section for the first reference.

| Chapter Section | Web Address |
| :---: | :--- |
| 2.1 | $\underline{\text { inance.yahoo.com }}$ |
|  | $\underline{\text { money.cnn.com }}$ |
|  | $\underline{\text { www.thewaltdisneycompany.com }}$ |
|  | $\underline{\text { www.sec.gov }}$ |
|  | $\underline{\text { www.fasb.org }}$ |
| www.ifrs.org |  |
| What's On the Web? | $\underline{\text { www.irs.gov }}$ |
|  | $\underline{\text { www.alcoa.com }}$ |
|  | $\underline{\text { www.dukeatarergy.com }}$ |
|  | $\underline{\text { www.coopertires.com }}$ |

## Lecture Notes:

Chapters 2 and 3 are primarily accounting review. This chapter covers the balance sheet and income statement, which should be very familiar to students. The approach to calculating cash flow from assets may be a new concept as they have probably been introduced to the standard accounting statement of cash flows.

## ANNOTATED CHAPTER OUTLINE

## Slide 2.2 Key Concepts and Skills

## Slide 2.3 Chapter Outline

## Slide 2.4 The Balance Sheet

- Current Assets are listed first on the right-hand side because they are the most liquid. Fixed assets can include both tangible and intangible assets and generally are not very liquid.
- Liabilities and equity (or ownership) components of the firm are listed on the righthand side and indicate how the assets are paid for.
- The Balance Sheet Identity: Assets $=$ Liabilities + Shareholders' equity


## Slide 2.5 The Balance Sheet - Figure 2.1

All finance decisions are either investment decisions or financing decisions.

- Investment decisions involve the purchase and sale of any assets (not just financial assets) and show up on the left-hand side of the balance sheet.
- Financing decisions involve the choice of whether to borrow money to buy the assets or to issue new ownership shares and show up on the right-hand side of the balance sheet.

Shareholders' equity consists of the common stock account, paid in surplus, retained earnings and treasury stock.

- The firm's net income belongs to the owners. It can either be paid out in dividends or reinvested in the firm. When it is reinvested in the firm, it becomes additional equity investment and shows up in the retained earnings account.


## Slide 2.6 The Balance Sheet

- Net Working Capital = Current assets - Current liabilities
- Liquidity has two components: how long it takes to convert to cash and the value that must be relinquished to convert to cash quickly. Any asset can be converted to cash quickly if you are willing to lower the price enough.

Liquid assets provide lower returns so too much liquidity can be just as detrimental to shareholder wealth maximization as too little liquidity.

- Debt versus Equity

Interest and principal payments on debt have to be paid before cash may be paid to stockholders.

The company's gains and losses are magnified as the company increases the amount of debt in the capital structure, which is why the use of debt is called financial "leverage."

## Slide 2.7 U.S. Corporation Balance Sheet (Table 2.1)

This is an example of a simplified balance sheet. If possible, bring in some annual reports and let the students see the differences between the simplified statements they see in textbooks and the real thing or use "Work the Web" (Slide 2.14) to show real financial statements.

## Slide 2.8 Market versus Book Value

Current assets and current liabilities generally have book values and market values that are very close. Assets are listed at historical cost less accumulated depreciation. "Total Assets" on the balance sheet is generally not a very good estimate of what the assets of the firm are actually worth.

Liabilities are listed at face value. When interest rates or the risk of the firm changes, the value of those liabilities change as well, especially longer-term liabilities.

Equity is the ownership interest in the firm. The market value of equity (stock price times number of shares) depends on the future growth prospects of the firm and on the market's estimation of the current value of ALL of the assets of the firm.

The best estimate of the market value of the firm's assets is market value of Liabilities + Market value of equity.

Accounting, or historical costs, are not very important to financial managers, while market values, which represent the cash price people are willing and able to pay, are very important.

## Slide 2.9 Klingon Corporation (Example 2.2)

Shareholders benefit from increases in the market value of a firm's assets and they also bear the losses of a decrease in market value.

GAAP does provide for some assets to be marked-to-market, primarily those assets for which current market values are readily available due to trading in liquid markets. However, it does not generally apply to long-term assets, where market values and book values are likely to differ the most. Thus, it is unlikely that the aggregate balance sheet values provided by the firm will accurately reflect market values.

## Slide 2.10 Income Statement

Earnings before interest and taxes (EBIT) is often called "operating income."
COGS would include both the fixed costs and the variable costs needed to generate the revenues.

The Income Statement Equation: Net Income = Revenue - Expenses
Analysts often look at EBITDA (earnings before interest, taxes, depreciation, and amortization) as a measure of the operating cash flow of the firm. It is not true in the strictest sense because taxes are an operating cash flow as well, but it does provide a reasonable estimate for analysis purposes.

## Slide 2.11 U.S. Corporation Income Statement (Table 2.2)

Previously, it was noted that investment decisions are reflected on the left-hand side of the balance sheet and financing decisions are reflected on the right-hand side.

The income statement reflects investment decisions in the "top half," from sales to EBIT. Financing decisions are reflected in the "bottom half," from EBIT to net income and earnings per share.

## Slide 2.12 Financial Statements

GAAP Matching Principle
GAAP require that revenue be recognized when it is earned, not when the cash is received, and costs are matched to revenues. This introduces noncash deductions such as depreciation and amortization. Consequently, net income is NOT the same as cash flow.

Noncash Items
The largest noncash deduction for most firms is depreciation. It reduces a firm's taxes and its net income. Noncash deductions are part of the reason that net income
is not equivalent to cash flow.

## Slide 2.13 Financial Statements

(Web link)
www: Click on the Web Surfer icon to go to the IFRS website for information on GAAP versus international accounting standards.

Time and Costs
In the short run, some costs are fixed regardless of output, and other costs are variable, meaning they vary with the level of output. In the long run, all costs are variable.

GAAP allows sufficient management discretion that firms routinely "manage earnings" to present the best results to stockholders and analysts.

## Slide 2.14 Example: Work the Web

(Web link)
www: Click on the Web Surfer icon to go to the SEC "Search the EDGAR Database" website.

An excellent opportunity to show the actual financial statements of a selected company using the SEC EDGAR website or Yahoo! Finance.

## Slide 2.15 Taxes

www: Click on the Web Surfer icon to go to the IRS website for the most up-to-date tax information.

- For purposes of computing a company's total tax liability, the average tax rate is the correct rate to apply to before-tax profits.
- In evaluating the cash flows expected from a new investment, the marginal tax rate is the appropriate rate to use, because the new investment will generate cash flows that will be taxed in addition to the company's existing profit.


## Slide 2.16 Corporate Tax Rates (Table 2.3)

It is helpful for students to explain how income is segmented into the tax brackets.

## Slide 2.17 Example: Marginal versus Average Rates

Slide 2.18 Example: Marginal versus Average Rates (Excel link)
Tax liability:
$.15(50,000)+.25(75,000-50,000)+.34(100,000-75,000)+.39(335,000-100,000)$
$+.34(4,000,000-335,000)=\$ 1,360,000$
Average rate: $\$ 1,360,000 / \$ 4,000,000=.34$ or $34 \%$
The marginal tax rate comes from the table. It is $34 \%$.

## Slide 2.19 Average Tax Rates (Tables 2.4 and 2.5)

Table 2.4 is useful for comparing actual marginal rates with average rates. Table 2.5 compares average tax rates across various industries.

## Slide 2.20 The Concept of Cash Flow

This is NOT the standard accounting Statement of Cash Flows.

## Slide 2.21 Cash Flow from Assets

- The first equation shows the cash flow that the firm receives from its assets.

CFFA = Operating cash flow - Net capital spending - $\boldsymbol{\Delta}$ in net working capital
Operating cash flow $=$ EBIT + depreciation - taxes
Net capital spending $=$ ending fixed assets - beginning fixed assets + depreciation Changes in NWC = ending NWC - beginning NWC

- The second equation shows how the cash flow from the firm is divided among the investors who financed the assets.
Cash flow from assets = Cash flow to creditors + Cash flow to stockholders
Cash flow to creditors $=$ interest paid - net new borrowing
$=$ interest paid - (ending long-term debt - beginning longterm debt)
Cash flow to stockholders $=$ dividends paid - net new equity raised
$=$ dividends paid - (ending common stock, APIC, \&
Treasury stock - beginning common stock, APIC, \& Treasury stock)
Where APIC = additional paid in capital or paid in surplus


## Slide 2.22 Example; U.S. Corporation

- CFFA $=\mathrm{OCF}-\mathrm{NCS}-\triangle \mathrm{NWC}$

OCF $\quad=$ EBIT + depreciation - taxes
$=\$ 694+65-212=\$ 547$
NCS $\quad=$ ending net FA - beginning net FA + depreciation
$=\$ 1709-1644+65=\$ 130$
$\triangle \mathrm{NWC} \quad=$ ending NWC - beginning NWC
$=(\$ 1403-389)-(\$ 1112-428)=\$ 330$

- CFFA $=547-130-330=\$ 87$

Slide 2.23 Example: U.S. Corporation

- CFFA $=\mathrm{CF} / \mathrm{CR}+\mathrm{CF} / \mathrm{SH}$

CF/CR $\quad=$ interest paid - net new borrowing

$$
=\$ 70-(\$ 454-408)=\$ 24
$$

$\mathrm{CF} / \mathrm{SH} \quad=$ dividends paid - net new equity

$$
=\$ 103-(\$ 640-600)=\$ 63
$$

- CFFA $=\$ 24+\$ 63=\$ 87$

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## Slide 2.24 Table 2.6

Slide 2.25 Quick Quiz—Part I

## Slide 2.26 Quick Quiz—Part II

## Comprehensive Problem-Dole Cola

This problem covers calculating CFFA using both formulas given on slide 2.21.
Slide 2.27 Dole Cola Income Statement
Slide 2.28 Dole Cola Operating Cash Flow
OCF $=$ EBIT + Depreciation - Taxes
Slide 2.29 Dole Cola Net Capital Spending and Change in NWC
NCS = Ending NFA - Beginning NFA + Depreciation $\Delta N W C=[2010(C A-C L)]-[2009(C A-C L)]$

Slide 2.30 Dole Cola Cash Flow from Assets (Option 1) (Excel link) CFFA $=\mathrm{OCF}-\mathrm{NCS}-\triangle \mathrm{NWC}$

## Slide 2.31 Dole Cola CFFA (Option 2)

From Slide 2-26: CFFA $=(\$ 181)$
Slide 2.32 Dole Cola Cash Flow from Stockholders and Creditors CF to Stockholders (CF/SH) = Dividends - New equity
CF to creditors (CF/CR) can be derived from the CF to stockholders and CFFA $\mathrm{CF} / \mathrm{CR}=\mathrm{CFFA}-\mathrm{CF} / \mathrm{SH}$

Slide 2.33 Dole Cola Cash Flow to Creditors
(Excel link)
Net new borrowing $=\mathrm{CF} / \mathrm{CR}-$ Interest paid


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## Key Concepts and Skills

## Know:

- The difference between book value and market value
- The difference between accounting income and cash flow
- The difference between average and marginal tax rates
- How to determine a firm's cash flow from its financial statements


## Chapter Outline

2.1 The Balance Sheet 2.2 The Income Statement 2.3 Taxes 2.4 Cash Flow

## The Balance Sheet

- A snapshot of the firm's assets and liabilities at a given point in time ("as of ...")
- Assets
- Left-hand side (or upper portion)
- In order of decreasing liquidity
- Liabilities and Owners' Equity
- Right-hand side (or lower portion)
- In ascending order of when due to be paid
- Balance Sheet Identity
- Assets = Liabilities + Stockholders' Equity


## The Balance Sheet Figure 2.1

Total Value of Assets
Total Value of Liabilities and Shareholders' Equity


## The Balance Sheet

- Net working capital
- Current Assets minus Current Liabilities
- Usually positive for a healthy firm
- Liquidity
- Speed and ease of conversion to cash without significant loss of value
- Valuable in avoiding financial distress
- Debt versus Equity
- Shareholders' equity = Assets - Liabilities


## U.S. Corporation Balance Sheet Table 2.1

## TABLE 2.1

Balance sheets for U.S. Corporation
U.S. CORPORATION

Balance Sheets as of December 31, 2015 and 2016
(\$ in Millions)

|  | 2015 | 2016 |  | 2015 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  | Llabilities and Owners' Equity |  |  |
| Current assets |  |  | Current llabilitles |  |  |
| Cash | \$ 104 | \$ 160 | Accounts payable | \$ 232 | \$ 266 |
| Accounts recelvable | 455 | 688 | Notes payable | 196 | 123 |
| Inventory | 553 | 555 | Total | \$ 428 | \$ 389 |
| Total | \$1,112 | \$1,403 |  |  |  |
| Fixed assets |  |  |  |  |  |
| Net flxed assets | \$1,644 | \$1,709 | Long-term debt | \$ 408 | \$ 454 |
|  |  |  | Owners' equity |  |  |
|  |  |  | Common stock and pald-In surplus | 600 | 640 |
|  |  |  | Retained earnings | 1,320 | 1,629 |
|  |  |  | Total | \$1,920 | \$2,269 |
| Total assets | \$2,756 | \$3,112 | Total llabilltles and owners' equity | \$2,756 | \$3,112 |

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## Market vs. Book Value

- $\underline{\text { Book value }=\text { the balance sheet value of }}$ the assets, liabilities, and equity.
- Market value = true value; the price at which the assets, liabilities, or equity can actually be bought or sold.
- Market value and book value are often very different. Why?
- Which is more important to the decisionmaking process?


## Klingon Corporation Example 2.2

| $\begin{array}{c}\text { KLINGON CORPORATION } \\ \text { Balance Sheets }\end{array}$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Market Value versus Book Value |  |  |  |  |$]$

## Income Statement

- The income statement measures performance over a specified period of time (period, quarter, year).
- Report revenues first and then deduct any expenses for the period
- End result = Net Income = "Bottom Line"
- Dividends paid to shareholders
- Addition to retained earnings
- Income Statement Equation:
- Net Income = Revenue - Expenses


## U.S. Corporation Income Statement Table 2.2

| U.S. CORPORATION 2016 Income Statement (\$ in Millions) |  |  |
| :---: | :---: | :---: |
| Net sales |  | \$1,509 |
| Cost of goods sold |  | 750 |
| Depreclation |  | 65 |
| Earnings before Interest and taxes |  | \$ 694 |
| Interest pald |  | 70 |
| Taxable Income |  | \$ 624 |
| Taxes |  | 212 |
| Net Income |  | \$412 |
| Dividends | \$103 |  |
| Addltion to retalned earnings | 309 |  |

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## Financial Statements

- GAAP Matching Principle:
- Recognize revenue when it is fully earned
- Match expenses required to generate revenue to the period of recognition
- Noncash Items
- Expenses charged against revenue that do not affect cash flow
- Depreciation $=$ most important

Return to Quick Quiz

## Financial Statements

- Time and Costs
- Fixed or variable costs
- Not obvious on income statement
- Earnings Management
- Smoothing earnings
- GAAP leaves "wiggle room"
- Global standardization of accounting
- GAAP versus IFRS


## Example: Work the Web

- Publicly traded companies must file regular reports with the Securities and Exchange Commission
- These reports are usually filed electronically and can be searched at the SEC public site called EDGAR
- Click on the web surfer, pick a company, and see what you can find!


## Taxes

- Marginal vs. Average tax rates
- Marginal - \% tax paid on the next dollar earned
- Average - total tax bill / taxable income
- If considering a project that will increase taxable income by $\$ 1$ million, which tax rate should you use in your analysis?


## Corporate Tax Rates

| Taxable Income |  | Tax Rate |
| ---: | ---: | ---: |
| $\$$ | $0-$ | 50,000 |
| $50,001-$ | 75,000 | $15 \%$ |
| $75,001-$ | 100,000 | 25 |
| $100,001-$ | 335,000 | 34 |
| $335,001-$ | $10,000,000$ | 39 |
| $10,000,001-$ | $15,000,000$ | 34 |
| $15,000,001-$ | $18,333,333$ | 35 |
| $18,333,334+$ |  | 38 |

TABLE 2.3
Corporate tax rates

## Example: Marginal vs. Average Rates

- Suppose your firm earns $\$ 4$ million in taxable income.
- What is the firm's tax liability?
- What is the average tax rate?
- What is the marginal tax rate?


## Tax on $\$ 4$ million

## Tax Liability on $\$ 4,000,000$

| Corporate Tax Rates |  |  |  |  | Taxable Income | Tax Liability |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable Income Levels |  |  |  | Tax Rate |  |  |  |
| \$ | - | \$ | 50,000 | 15\% | \$ 50,000 | \$ | 7,500 |
| \$ | 50,001 | \$ | 75,000 | 25\% | \$ 25,000 | \$ | 6,250 |
| \$ | 75,001 | \$ | 100,000 | 34\% | \$ 25,000 | \$ | 8,500 |
| \$ | 100,001 | \$ | 335,000 | 39\% | \$ 235,000 | \$ | 91,650 |
| \$ | 335,001 | \$ | 10,000,000 | 34\% | \$ 3,665,000 |  | 1,246,100 |
| \$ | 10,000,001 | \$ | 15,000,000 | 35\% |  |  |  |
| \$ | 15,000,001 | \$ | 18,333,333 | 38\% |  |  |  |
| \$ | 18,333,334 |  | - | 35\% |  |  |  |
|  |  |  |  |  | \$ 4,000,000 | \$ | 1,360,000 |


| Average Rate $=$ | $34 \%$ |
| :--- | :--- |
| Marginal Rate $=$ | $34 \%$ |

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## Average Tax Rates



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## The Concept of Cash Flow

- Cash flow = one of the most important pieces of information that can be derived from financial statements
- The accounting Statement of Cash Flows does not provide the same information that we are interested in here
- Our focus: how cash is generated from utilizing assets and how it is paid to those who finance the asset purchase.


## Cash Flow From Assets

- Cash Flow From Assets (CFFA)
= Operating Cash Flow (OCF)
- Net Capital Spending (NCS)
- Changes in NWC ( $\Delta N W C$ )

Return to
Quick Quiz

- Cash Flow From Assets (CFFA)
= Cash Flow to Creditors (CF/CR)
+ Cash Flow to Stockholders (CF/SH)


## Example: U.S. Corporation

| Balance Sheet |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  | Liabiities \& Owners' Equity |  |  |
|  | 2009 | 2010 |  | 2009 | 2010 |
| Current Assets |  |  | Current Liabilities |  |  |
| Cash | \$104 | \$160 | Accounts Payable | \$232 | \$266 |
| Accounts Receivable | 455 | 688 | Notes Payable | 196 | 123 |
| Inventory | 553 | 555 | Total | \$428 | \$389 |
| Total | \$1,112 | \$1,403 |  |  |  |
| Fixed Assets |  |  |  |  |  |
| Net Fixed assets | \$1,644 | \$1,709 | Long-term debt | \$408 | \$454 |
|  |  |  | Owners' equity |  |  |
|  |  |  | Common stock and |  |  |
|  |  |  | paid-in surplus | 600 | 640 |
|  |  |  | Retained earnings | 1,320 | 1,629 |
|  |  |  | Total | \$1,920 | \$2,269 |
| Total assets | \$2,756 | \$3,112 | Total Liabilties \& Owners Equity | \$2,756 | \$3,112 |


| U.S. Corporation |  |
| :--- | ---: |
| Income Statement |  |
| Net sales | $\$ 1,509$ |
| Cost of goods sold | 750 |
| Depreciation | 65 |
| Earnings before interest and taxes | $\$ 694$ |
| Interest Paid | 70 |
| Taxable income | $\$ 624$ |
| Taxes | 212 |
| Net Income | $\$ 412$ |
| Dividends | $\$ 103$ |
| Addition to retained earnings | $\$ 309$ |

- CFFA = OCF - NCS - $\triangle$ NWC

OCF = EBIT + depreciation - taxes

$$
=\$ 694+65-212=\$ 547
$$

NCS = ending net FA- beginning net FA + depreciation
= \$1709-1644+65=\$130
$\Delta N W C \quad=$ ending NWC - beginning NWC

$$
=(\$ 1403-389)-(\$ 1112-428)=\$ 330
$$

$$
=547-130-330=\$ 87
$$

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## Example: U.S. Corporation

| U.S. Corporation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets |  |  | Liabiities \& Owners' Equity |  |  |
|  | 2009 | 2010 |  | 2009 | 2010 |
| Current Assets |  |  | Current Liabilities |  |  |
| Cash | \$104 | \$160 | Accounts Payable | \$232 | \$266 |
| Accounts Receivable | 455 | 688 | Notes Payable | 196 | 123 |
| Inventory | 553 | 555 | Total | \$428 | \$389 |
| Total | \$1,112 | \$1,403 |  |  |  |
| Fixed Assets |  |  |  |  |  |
| Net Fixed assets | \$1,644 | \$1,709 | Long-term debt | \$408 | \$454 |
|  |  |  | Owners' equity |  |  |
|  |  |  | Common stock and |  |  |
|  |  |  | paid-in surplus | 600 | 640 |
|  |  |  | Retained earnings | 1,320 | 1,629 |
|  |  |  | Total | \$1,920 | \$2,269 |
| Total assets | \$2,756 | \$3,112 | Total Liabilties \& Owners Equity | \$2,756 | \$3,112 |


| U.S. Corporation |  |
| :--- | ---: |
| Income Statement |  |
| Net sales | $\$ 1,509$ |
| Cost of goods sold | 750 |
| Depreciation | 65 |
| Earnings before interest and taxes | $\$ 694$ |
| Interest Paid | 70 |
| Taxable income | $\$ 624$ |
| Taxes | 212 |
| Net Income | $\$ 412$ |
| Dividends | $\$ 103$ |
| Addition to retained earnings | $\$ 309$ |

- CFFA

CF/CR

CF/SH

- CFFA
$=C F / C R+C F / S H$
= interest paid - net new borrowing
$=\$ 70-(\$ 454-408)=\$ 24$
= dividends paid - net new equity
= \$103-(\$640-600) = \$63
= \$24 + $\mathbf{6 3}$ = \$87


## Table 2.6

I. The cash flow identity

Cash flow from assets = Cash flow to creditors (bondholders)

+ Cash flow to stockholders (owners)
II. Cash flow from assets

Cash flow from assets =Operating cash flow

- Net capital spending
- Change in net working capital (NWC)
where
Operating cash flow $=$ Earnings before interest and taxes (EBIT)
+ Depreciation - Taxes
Net capital spending $=$ Ending net fixed assets - Beginning net fixed assets
+ Depreciation
Change in NWC = Ending NWC - Beginning NWC
III. Cash flow to creditors (bondholders)

Cash flow to creditors = Interest paid - Net new borrowing
IV. Cash flow to stockholders (owners)

Cash flow to stockholders = Dividends paid - Net new equity raised

## Quick Quiz

- What is the difference between book value and market value? (slide 2.8)
- Which should we use for decision making purposes?
- What is the difference between accounting income and cash flow?
- Which do we need to use when making decisions? (Slide 2.12)


## Quick Quiz

- What is the difference between average and marginal tax rates?
- Which should we use when making financial decisions? (Slide 2.15)
- How do we determine a firm's cash flows?
- What are the equations and where do we find the information? (Slide 2.21)


## Dole Cola Example

| DOLE COLA |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2016 Income Statement |  |  |  |  |
| Net sales |  |  | \$ | 600 |
| Cost of goods sold |  |  | \$ | 300 |
| Depreciation |  |  | \$ | 150 |
| EBIT |  |  | \$ | 150 |
| Interest paid |  |  | \$ | 30 |
| Taxable income |  |  | \$ | 120 |
| Taxes |  |  | \$ | 41 |
| Net income |  |  | \$ | 79 |
|  |  |  |  |  |
| Dividends | \$ | 30 |  |  |
| Addtion to retained earnings | \$ | 49 |  |  |

## Dole Cola Operating Cash Flow

| 2016 Operating Cash Flow |  |  |
| :--- | ---: | ---: |
| EBIT | $\$$ | 150 |
| + Depreciation | $\$$ | 150 |
| - Taxes | $\$$ | 41 |
|  |  | $\$$ |


| DOLE COLA |  |  |
| :--- | :---: | :---: |
| 2016 Net Capital Spending |  |  |
| Ending Net Fixed Assets | $\$$ | 750 |
| - Beginning Net Fixed Assets | $\$$ | 500 |
| + Depreciation | $\$$ | 150 |
|  | $\$$ | 400 |


| DOLE COLA |  |  |
| :---: | :---: | :---: |
| 2016 Change in Net Working Capital |  |  |
| 2010 Current Assets | \$2,260.0 |  |
| 2010 Current Liabilities | \$1,710.0 |  |
| 2010 Net Working Capital |  | \$ 550 |
| 2009 Current Assets | \$2,130.0 |  |
| 2009 Current Liabilities | \$1,620.0 |  |

## Dole Cola <br> Net Capital Spending \& Change in Net Working Capital

| DOLE COLA |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2016 Income Statement |  |  |  |  |
| Net sales |  |  | \$ | 600 |
| Cost of goods sold |  |  | \$ | 300 |
| Depreciation |  |  | \$ | 150 |
| EBIT |  |  | \$ | 150 |
| Interest paid |  |  | \$ | 30 |
| Taxable income |  |  | \$ | 120 |
| Taxes |  |  | \$ | 41 |
| Net income |  |  | \$ | 79 |
|  |  |  |  |  |
| Dividends | \$ |  |  |  |
| Addtion to retained earnings | \$ | 49 |  |  |
|  |  |  |  |  |
| DOLE COLA |  |  |  |  |

## Dole Cola Cash Flow from Assets

| DOLE COLA |  |  |
| :--- | ---: | ---: |
| 2016 Cash Flow from Assets |  |  |
| Operating Cash Flow | $\$$ | 259 |
| - Net Capital Spending | $\$$ | 400 |
| - Change in Net Working Capital |  | $\$$ |
|  |  | 40 |

## Dole Cola CFFA - Option 2

| - Beginning Net Fixed Assets |  | \$ | 500 |
| :---: | :---: | :---: | :---: |
| + Depreciation |  | \$ | 150 |
|  |  | \$ | 400 |
| DOLE COLA |  |  |  |
| 2016 Change in Net Working Capital |  |  |  |
| 2016 Current Assets | \$ 2,260.0 |  |  |
| 2016 Current Liabilities | \$ 1,710.0 |  |  |
| 2016 Net Working Capital |  | \$ | 550 |
| 2015 Current Assets | \$ 2,130.0 |  |  |
| 2015 Current Liabilities | \$ 1,620.0 |  |  |
| 2015 Net Working Capital |  | \$ | 510 |
| Change in Net Working Capital |  | \$ | 40 |
|  |  |  |  |
| DOLE COLA |  |  |  |
| 2016 Cash Flow from Assets |  |  |  |
| Operating Cash Flow |  | \$ | 259 |
| - Net Capital Spending |  | \$ | 400 |
| - Change in Net Working Capital |  | \$ | 40 |
|  |  | \$ | (181) |

## Dole Cola Cash Flow to Stockholders \& Creditors

| DOLE COLA |  |  |
| :--- | ---: | ---: |
| 2016 Income Statement |  |  |
| Net sales | $\$$ | 600 |
| Cost of goods sold | $\$$ | 300 |
| Depreciation | $\$$ | 150 |
|  | $\$$ | 150 |
| EBIT | $\$$ | 30 |
| Tnterest paid | $\$$ | 120 |
| Taxable income | $\$$ | 41 |
| Net income | $\$$ | 79 |
|  |  |  |

## Dole Cola Cash Flow to Creditors

## DOLE COLA

## 2016 Cash Flow to Creditors

| Interest Paid |  | $\$$ | 30 |
| :--- | :---: | :---: | :---: |
| - Net New Borrowing | ??? | $\$$ | $(241)$ |
|  |  |  | $\$$ |

# Chapter 2 <br> Problems 1-25 

Input boxes in tan
Output boxes in yellow
Given data in blue
Calculations in red
Answers in green
NOTE: Some functions used in these spreadsheets may require that the "Analysis ToolPak" or "Solver Add-in" be installed in Excel.
To install these, click on "Tools|Add-Ins" and select "Analysis ToolPak and "Solver Add-In."







## Chapter 2

Question 1
Input area:

| Current assets | $\$$ | 2,030 |
| :--- | :---: | :---: |
| Net fixed assets |  | 9,780 |
|  | $\$$ | 1,640 |
| Current liabilities |  | 4,490 |
| Long-term debt |  |  |

Output area:

| Balance sheet |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | \$ | 2,030 | Current liabilities | \$ | 1,640 |
| Net fixed assets |  | 9,780 | Long-term debt |  | 4,490 |
|  |  |  | Owner's equity |  | 5,680 |
| Total assets | \$ | 11,810 | Total liabilities and equity | \$ | 11,810 |
| Owner's equity |  |  |  | \$ | 5,680 |
| Net working capital |  |  |  | \$ | 390 |



## Chapter 2

Questions 2-4
Input area:

|  |  |
| :--- | ---: |
| Sales | 634,000 |
| Costs | 328,000 |
| Depreciation expense | 73,000 |
| Interest expense | 38,000 |
| Tax rate | $35 \%$ |
| Cash dividends | $\$ 43,000$ |
| Common stock (shares) |  |

Output area:


Addition to retained earnings
\$ 83,750

Earnings per share

| $\$ \quad 3.62$ |
| :--- |

Dividends per share
\$ 1.23

## Chapter 2

Questions 5, 6
Input area:

Taxable income \$ 243,000
Taxable income $0-50,000$ 15\%
50,001-75,000 25\%
75,001-100,000 34\%
100,001-335,000 39\%
335,001-10,000,000
10,000,001-15,000,000
34\%

15,000,001-18,333,333
35\%
$18,333,334$ +

## Output area:

| Taxes: |  |  |
| :---: | :---: | :---: |
| 15\% | \$ | 50,000 |
| 25\% |  | 25,000 |
| 34\% |  | 25,000 |
| 39\% |  | 143,000 |
| 34\% |  | 0 |
| 35\% |  | 0 |
| 38\% |  | 0 |
| 35\% |  | 0 |
|  | \$ | 78,020 |
| Average tax rate: | \$ | 78,020 |
|  |  | 243,000 |
| The marginal tax rate is $39 \%$. |  |  |

## Chapter 2

Question 7
Input area:


Output area:


Operating cash flow \$ 18,297.00

## Chapter 2

Question 8
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Dec. 31, 2015 net fixed assets | $\$$ | $1,975,000$ |
| Dec. 31, 2016 net fixed assets |  | $2,134,000$ |
| Depreciation expense | $\$$ | 325,000 |

## Output area:

Net capital spending \$ 484,000

## Chapter 2

Question 9
Input area:

|  |  |  |
| :--- | :--- | :--- |
| Dec. 31, 2015 Current assets | $\$$ | 1,530 |
| Dec. 31, 2015 Current liabilities |  | 1,270 |
| Dec. 31, 2016 Current assets | $\$$ | 1,685 |
| Dec. 31, 2016 Current liabilities |  | 1,305 |

Output area:

Change in net working capital

| $\$ \quad 120$ |
| :--- | :--- |

## Chapter 2

Question 10
Input area:

| Dec. 31, 2015 Long-term debt | $\$$ | $1,410,000$ |
| :--- | :--- | :--- |
| Dec. 31, 2016 Long-term debt | $\$$ | $1,551,000$ |
| Interest expense | $\$$ | 102,800 |

Output area:

| Cash flow to creditors | $\$(38,200)$ |
| :--- | :--- |

## Chapter 2

Question 11
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Dec. 31, 2015 Common stock | 130,000 |  |
| Dec. 31, 2015 Additional paid-in surplus |  | $2,332,000$ |
| Dec. 31, 2016 Common stock | $\$$ | 148,000 |
| Dec. 31, 2016 Additional paid-in surplus | $2,618,000$ |  |
| Cash dividends | $\$$ | 148,500 |

## Output area:

Cash flow to stockholders
$\$ \quad(155,500)$

## Chapter 2

Question 12
Input area:

From problems 11,12:
Cash flow to creditors
Cash flow to stockholders
New information:
Net capital spending
Change in net working capital
\$ 705,000
$(115,000)$

## Output area:

| Cash flow from assets | $\$ \quad(193,700)$ |
| :--- | :---: |
| Operating cash flow | $\$ \quad 396,300$ |

## Chapter 2

Question 13
Input area:

| Market value of net fixed assets | $\$$ | $4,800,000$ |
| :--- | :--- | ---: |
| Book value of net fixed assets | $\$$ | $3,300,000$ |
| Book value of current liabilities | $\$$ | 850,000 |
| Net working capital | $\$$ | 220,000 |
| Market value of current assets | $\$$ | $1,050,000$ |

## Output area:

|  |  |  |
| :--- | :---: | ---: |
| Book value of current assets | $\$ \quad 1,070,000$ |  |
| Book value of net fixed assets |  | $3,300,000$ |
| Book value of assets | $\$ 8,370,000$ |  |
|  | $\$ \quad 1,050,000$ |  |
| NWC | $\$ 4,800,000$ |  |
| Market value of net fixed assets | $\$ 8,850,000$ |  |

## Chapter 2

Question 14
Input area:

|  |  |
| :--- | ---: |
| Sales | $\$ 173,000$ |
| Costs | 91,400 |
| Other expenses | 5,100 |
| Depreciation expense | 12,100 |
| Interest expense | 8,900 |
| Taxes | 21,090 |
| Dividends | 9,700 |
|  |  |
| New equity | $\$$ |
| Net new long-term debt | 2,900 |
| Increase in fixed assets | $23,000)$ |
|  |  |

Output area:

| Income Statement |  |
| :---: | :---: |
| Sales | \$ 173,000 |
| Costs | 91,400 |
| Other expenses | 5,100 |
| Depreciation expense | 12,100 |
| EBIT | \$ 64,400 |
| Interest expense | 8,900 |
| EBT | \$ 55,500 |
| Taxes | 21,090 |
| Net income | \$ 34,410 |
| Dividends | \$ 9,700 |
| Addition to retained earnings | 24,710 |

a. Operating cash flow
\$ 55,410
b. Cash flow to creditors
\$ 12,900
c. Cash flow to stockholders
\$ 6,800

| d. Cash flow from assets | $\$ \quad 19,700$ |
| :--- | :--- |
| Net capital spending | $\$ 35,240$ |
| Change in NWC | $\$ 8$ |

## Chapter 2

Question 15
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Sales | $\$$ | 67,000 |
| Costs | $\$$ | 49,200 |
| Addition to retained earnings | $\$$ | 3,500 |
| Dividends paid | $\$$ | 2,170 |
| Interest expense | $\$$ | 1,980 |
| Tax rate |  | $40 \%$ |

Output area:

| Income Statement |  |  |
| :--- | ---: | ---: |
| Sales | $\$$ | 67,000 |
| Costs |  | 49,200 |
| Depreciation expense | $\$$ | 6,370 |
| EBIT | $\$$ | 11,430 |
| Interest expense |  | 1,980 |
| EBT | $\$$ | 9,450 |
| Taxes |  | 3,780 |
| Net income | $\$$ | 5,670 |
|  | $\$$ | 2,170 |
| Dividends | $\$ 2,500$ |  |
| Addition to retained earnings |  |  |

## Chapter 2

Question 16
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Cash | $\$$ | 197,000 |
| Patents and copyrights | $\$$ | 863,000 |
| Accounts payable | $\$$ | 288,000 |
| Accounts receivable | $\$$ | 265,000 |
| Tangible net fixed assets | $\$$ | $5,150,000$ |
| Inventory | $\$$ | 563,000 |
| Notes payable | $\$$ | 194,000 |
| Accumulated retained earnings | $\$$ | $4,586,000$ |
| Long-term debt | $\$$ | $1,590,000$ |

## Output area:

|  | Balance sheet as o |  |
| :--- | ---: | ---: |
| Cash | $\$$ | 197,000 |
| Accounts receivable |  | 265,000 |
| Inventory | 563,000 |  |
| Current assets | $\$ 1,025,000$ |  |
|  |  |  |
| Tangible net fixed assets | $\$ 8,150,000$ |  |
| Intangible net fixed assets |  | 863,000 |
| Total assets | $\$ 8,038,000$ |  |

if Dec. 31, 2016

| Accounts payable | $\$$ | 288,000 |
| :--- | ---: | ---: |
| Notes payable | 194,000 |  |
| Current liabilities | $\$ 882,000$ |  |
| Long-term debt |  | $1,590,000$ |
|  | $\$ 0 t a l$ |  |
|  |  | $2,072,000$ |

Common stock $\quad \$ 380,000$
Accumulated retained earnings
Total liability \& owners' equity $\xlongequal{\$ 7,038,000}$ 4,586,000

## Chapter 2

Question 17
Input area:

|  | Total liabilities | $\$$ | 8,400 |
| :--- | :--- | :--- | :--- |
|  | a) |  |  |

Output area:


## Chapter 2

Question 18
Input area:

Corporation growth taxable income \$ 76,500
Corporation income taxable income $7,650,000$
Taxable income
$0-50,000$ 15\%
50,001-75,000 25\%
75,001-100,000 34\%
100,001-335,000 39\%
$335,001-10,000,000 \quad 34 \%$
10,000,001-15,000,000 35\%
$15,000,001-18,333,333 \quad 38 \%$
$18,333,334+35 \%$

Output area:

Corporation Growth:

| Taxes: |  |  |
| :---: | ---: | ---: |
| $15 \%$ | $\$$ | 50,000 |
| $25 \%$ |  | 25,000 |
| $34 \%$ |  | 1,500 |
| $39 \%$ |  | 0 |
| $34 \%$ |  | 0 |
| $35 \%$ |  | 0 |
| $38 \%$ |  | 0 |
| $35 \%$ | $\$$ | 14,260 |

With a marginal tax rate of $34 \%$, the tax on an additional $\$ 10,000$ would be $\$ 3,400$.

Corporation Income:
Taxes:

| $15 \%$ | $\$ r$ |
| :--- | ---: |
| $25 \%$ | 25,000 |
| $34 \%$ | 25,000 |
| $39 \%$ | 235,000 |
| $34 \%$ | $7,315,000$ |
| $35 \%$ | 0 |
| $38 \%$ | 0 |
| $35 \%$ | 0 |
|  | $\$ 2,601,000$ |

With a marginal tax rate of $34 \%$, the tax on an additional $\$ 10,000$ would be $\$ 3,400$.

The tax bills on an additional \$10,000 are the same because each firm has a marginal tax rate of $34 \%$, despite their different average tax rates.

## Chapter 2

Question 19
Input area:

| Sales | $\$$ | $2,350,000$ |
| :--- | :---: | ---: |
| Costs of goods sold | $\$$ | $1,295,000$ |
| Administrative and selling expenses | $\$$ | 530,000 |
| Depreciation expense | $\$$ | 420,000 |
| Interest expense | $\$$ | 245,000 |
|  |  |  |
| Tax rate |  | $35 \%$ |
|  |  |  |

Output area:

| Income Statement |  |  |
| :---: | :---: | :---: |
| Sales | \$ | 2,350,000 |
| Costs |  | 1,295,000 |
| Administrative and selling expenses |  | 530,000 |
| Depreciation expense |  | 420,000 |
| EBIT | \$ | 105,000 |
| Interest expense |  | 245,000 |
| EBT | \$ | $(140,000)$ |
| Taxes |  | 0 |
| a) Net income | \$ | $(140,000)$ |

b) Operating cash flow
\$ 525,000
c) Net income was negative because of the tax deductibility and interest expense. However, the actual cash flow from operations was positive because depreciation is a non-cash expense and interest is a financing, not an operating, expense.

## Chapter 2

Question 20
Input area:

## From Problem 19:

$\begin{array}{lll}\text { Operating Cash Flow } & \$ & 525,000 \\ \text { Interest } & \$ & 245,000\end{array}$
New information:
Cash dividend
\$ 395,000
New investment in net fixed income
New investment in net working capital 0
New stock issued during year 0
Net capital spending 0
Net new equity 0

## Output area:

Cash flow from assets \$ 525,000
Cash flow to stockholders 395,000
Cash flow to creditors

Net new long-term debt
\$ 115,000

A firm can still pay out dividends if net income is negative; it just has to be sure there is sufficient cash flow to make dividend payments.

## Chapter 2

Question 21
Input area:

Sales
\$ 28,476
Cost of goods sold
\$ 20,136
Depreciation expense
\$ 3,408
Interest expense
\$ 497
Dividends paid
Beginning net fixed assets
\$ 739
Beginning current assets
\$ 19,872
Beginning current liabilities
\$ 3,528
Ending net fixed assets
\$ 3,110
Ending current assets
\$ 22,608
Ending current liabilities
\$ 4,234
Tax rate
\$ 2,981

New debt issued

Output area:


| Cash flow to stockholders | $\boxed{\$ 10)}$ |
| :--- | :---: | :---: |
| Net new equity | $\$ 1,649$ |

## Chapter 2

Question 22
Input area:

|  |  |  |  |
| :--- | ---: | :---: | ---: |
| Sales | $\$$ | 40,664 |  |
| Costs | $\$$ | 20,393 |  |
| Depreciation | $\$$ | 3,434 |  |
| Interest | $\$$ | 638 |  |
|  |  | 2015 | 2016 |
| Current assets | $\$$ | 2,718 | $\$$ |
| Net fixed assets | $\$$ | 12,602 | $\$$ |
|  | 13,175 |  |  |
| 2016 New fixed assets purchased | $\$$ | 7,160 |  |
| Tax rate |  | $40 \%$ |  |
| 2016 New long-term debt | $\$$ | 2,155 |  |

Output area:

Income Statement

| Sales | $\$$ | 40,664 |
| :--- | ---: | ---: |
| Costs |  | 20,393 |
| Depreciation expense | 3,434 |  |
| EBIT | $\$$ | 16,837 |
| Interest expense | 638 |  |
| EBT | $\$$ | 16,199 |
| Taxes |  | 6,480 |
| Net income | $\$$ | 9,719 |

a) 2015 Total assets 2015 Total liabilities 2015 Owners' equity
b) 2016 Net working capital 2015 Net working capital Change in net working capital
c) Net capital spending
\$ 15,320
\#
8,047
\$ 7,273

\$ 4,007

| Fixed assets sold | \$ | 3,153 |
| :---: | :---: | :---: |
| Operating cash flow | \$ | 13,791 |
| Cash flow from assets | \$ | 10,173 |
| d) Net new borrowing | \$ | 1,146 |
| Cash flow to creditors | \$ | (508) |
| Debt retired | \$ | 1,009 |




## Chapter 2

Question 23
Input area:

| 2016 Income Statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ 714,978 |  |  |  |  |
| Cost of goods sold |  | 384,591 |  |  |  |
| Selling \& Administrative | 157,787 |  |  |  |  |
| Depreciation | 69,038 |  |  |  |  |
| EBIT | \$ | 103,562 |  |  |  |
| Interest | 24,410 |  |  |  |  |
| EBT | \$ | 79,152 |  |  |  |
| Taxes |  | 27,703 |  |  |  |
| Net income | \$ | 51,449 |  |  |  |
| Dividends | \$ | 16,200 |  |  |  |
| Addition to retained earnings | \$ | 35,249 |  |  |  |
| Balance sheet as of Dec. 31, 2015 |  |  |  |  |  |
| Cash | \$ | 16,849 | Accounts payable | \$ | 12,115 |
| Accounts receivable |  | 24,027 | Notes payable |  | 18,237 |
| Inventory |  | 17,449 | Current liabilities | \$ | 30,352 |
| Current assets | \$ | 58,325 |  |  |  |
|  |  |  | Long-term debt | \$ | 173,100 |
| Net fixed assets | \$ | 435,670 | Owners' equity | \$ | 290,543 |
| Total assets | \$ | 493,995 | Total liab. \& equity | \$ | 493,995 |
| Balance sheet as of Dec. 31, 2016 |  |  |  |  |  |
| Cash | \$ | 18,098 | Accounts payable | \$ | 13,297 |
| Accounts receivable | 26,690 |  | Notes payable |  | 20,830 |
| Inventory | 28,783 |  | Current liabilities | \$ | 34,127 |
| Current assets | \$ | 73,571 |  |  |  |
|  |  |  | Long-term debt | \$ | 192,300 |
| Net fixed assets | \$ | 513,980 | Owners' equity | \$ | 361,124 |
| Total assets | \$ | 587,551 | Total liab. \& equity | \$ | 587,551 |

Output area:

| Operating cash flow | $\$$ | 144,897 |
| :--- | :--- | ---: |
|  |    <br> Capital Spending   <br> Ending net fixed assets $\$$ 513,980 <br> - Beginning net fixed assets  435,670 <br> + Depreciation 69,038  <br> Net capital spending $\$$ 147,348 |  |


|  |  |  |
| :--- | :---: | :--- |
| Change in Net Working Capital |  |  |
| Ending NWC | $\$$ | 39,444 |
| -Beginning NWC |  | 27,973 |
| Change in NWC | $\$$ | 11,471 |


|  |  |  |
| :--- | :--- | ---: |
| Cash Flow from Assets |  |  |
| Operating cash flow | $\$$ | 144,897 |
| - Net capital spending |  | 147,348 |
| -Change in NWC |  | 11,471 |
| Cash flow from assets | $\$$ | $(13,922)$ |


|  |  |  |
| :--- | :---: | ---: |
| Cash Flow to Creditors |  |  |
| Interest paid | $\$$ | 24,410 |
| -Net New Borrowing |  | 19,200 |
| Cash flow to Creditors | $\$$ | 5,210 |


|  |  |  |
| :--- | :--- | :--- |
| Cash Flow to Stockholders |  |  |
| Dividends paid | $\$$ | 16,200 |
| -Net new equity raised |  | 35,332 |
| Cash flow to Stockholders | $\$$ | $(19,132)$ |

## Chapter 2

Questions 24

| Net capital spending | $=N F A_{\text {end }}-N F A_{\text {beg }}+$ Depreciation |
| ---: | :--- |
|  | $=\left(N F A_{\text {end }}-N F A_{\text {beg }}\right)+\left(\right.$ Depreciation $\left.+A D_{\text {beg }}\right)-A D_{\text {beg }}$ |
|  | $=\left(N F A_{\text {end }}-N F A_{\text {beg }}\right)+A D_{\text {end }}-A D_{\text {beg }}$ |
|  | $=\left(N F A_{\text {end }}+A D_{\text {end }}\right)-\left(N F A_{\text {beg }}+A D_{\text {beg }}\right)$ |
|  | $=F A_{\text {end }}-F A_{\text {beg }}$ |



## Chapter 2

Questions 25
Input area:

| 1st Taxable income | \$ | 335,001 |
| :--- | ---: | ---: |
| 2nd Taxable income | $18,333,334$ |  |
|  |  |  |
| Taxable income | $15 \%$ |  |
| $0-50,000$ | $25 \%$ |  |
| $50,001-75,000$ | $34 \%$ |  |
| $75,001-100,000$ | $39 \%$ |  |
| $100,001-335,000$ | $34 \%$ |  |
| $335,001-10,000,000$ | $35 \%$ |  |
| $10,000,001-15,000,000$ | $38 \%$ |  |
| $15,000,001-18,333,333$ | $35 \%$ |  |
| $18,333,334+$ |  |  |

## Output area:

a) The tax bubble causes average tax rates to catch up to marginal rates, thus eliminating the tax advantage of low marginal rates for high income corporations.
b)

| Taxes: |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| $15 \%$ | $\$$ | 50,000 |  | $\$$ |
| $25 \%$ |  | 50,000 |  |  |
| $34 \%$ |  | 25,000 |  | 25,000 |
| $39 \%$ |  | 25,000 |  | 25,000 |
| $34 \%$ |  | 1 | $*$ | $9,665,000$ |
| $35 \%$ |  | 0 |  | $5,000,000$ |
| $38 \%$ |  | 0 | $3,333,334$ |  |
| $35 \%$ |  | 0 | 0 |  | *

$$
\begin{aligned}
\text { Average tax rate } & =\frac{\$ \quad 113,900}{335,001} \quad \begin{aligned}
& \hline \$ 6,416,667 \\
& \hline 34 \% \\
&=\square 333,334 \\
& \hline
\end{aligned}
\end{aligned}
$$

* denotes marginal tax rate

|  |  |  | 200,000 |
| :---: | :---: | :---: | :---: |
|  | 15\% |  | 50,000 |
|  | 25\% |  | 25,000 |
|  | 34\% |  | 25,000 |
|  | 45.75\% |  | 100,000 |
|  | 34\% |  | 0 |
|  | 35\% |  | 0 |
|  | 38\% |  | 0 |
|  | 35\% |  | 0 |
|  |  |  | 68,000 |
|  |  |  | 200,000 |
|  |  |  | 34\% |
|  |  |  | 68,000 |

# Chapter 2 <br> Problems 1-25 

Input boxes in tan
Output boxes in yellow
Given data in blue
Calculations in red
Answers in green
NOTE: Some functions used in these spreadsheets may require that the "Analysis ToolPak" or "Solver Add-in" be installed in Excel.
To install these, click on "Tools|Add-Ins" and select "Analysis ToolPak and "Solver Add-In."







## Chapter 2

Question 1
Input area:

| Current assets | $\$$ | 2,030 |
| :--- | :---: | :---: |
| Net fixed assets |  | 9,780 |
|  | $\$$ | 1,640 |
| Current liabilities |  | 4,490 |
| Long-term debt |  |  |

Output area:

| Balance sheet |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | \$ | 2,030 | Current liabilities | \$ | 1,640 |
| Net fixed assets |  | 9,780 | Long-term debt |  | 4,490 |
|  |  |  | Owner's equity |  | 5,680 |
| Total assets | \$ | 11,810 | Total liabilities and equity | \$ | 11,810 |
| Owner's equity |  |  |  | \$ | 5,680 |
| Net working capital |  |  |  | \$ | 390 |



## Chapter 2

Questions 2-4
Input area:

|  |  |
| :--- | ---: |
| Sales | 634,000 |
| Costs | 328,000 |
| Depreciation expense | 73,000 |
| Interest expense | 38,000 |
| Tax rate | $35 \%$ |
| Cash dividends | $\$ 43,000$ |
| Common stock (shares) |  |

Output area:


Addition to retained earnings
\$ 83,750

Earnings per share

| $\$ \quad 3.62$ |
| :--- |

Dividends per share
\$ 1.23

## Chapter 2

Questions 5, 6
Input area:

Taxable income \$ 243,000
Taxable income $0-50,000$ 15\%
50,001-75,000 25\%
75,001-100,000 34\%
100,001-335,000 39\%
335,001-10,000,000
10,000,001-15,000,000
34\%

15,000,001-18,333,333
35\%
$18,333,334$ +

## Output area:

| Taxes: |  |  |
| :---: | :---: | :---: |
| 15\% | \$ | 50,000 |
| 25\% |  | 25,000 |
| 34\% |  | 25,000 |
| 39\% |  | 143,000 |
| 34\% |  | 0 |
| 35\% |  | 0 |
| 38\% |  | 0 |
| 35\% |  | 0 |
|  | \$ | 78,020 |
| Average tax rate: | \$ | 78,020 |
|  |  | 243,000 |
| The marginal tax rate is $39 \%$. |  |  |

## Chapter 2

Question 7
Input area:


Output area:


Operating cash flow \$ 18,297.00

## Chapter 2

Question 8
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Dec. 31, 2015 net fixed assets | $\$$ | $1,975,000$ |
| Dec. 31, 2016 net fixed assets |  | $2,134,000$ |
| Depreciation expense | $\$$ | 325,000 |

## Output area:

Net capital spending \$ 484,000

## Chapter 2

Question 9
Input area:

|  |  |  |
| :--- | :--- | :--- |
| Dec. 31, 2015 Current assets | $\$$ | 1,530 |
| Dec. 31, 2015 Current liabilities |  | 1,270 |
| Dec. 31, 2016 Current assets | $\$$ | 1,685 |
| Dec. 31, 2016 Current liabilities |  | 1,305 |

Output area:

Change in net working capital

| $\$ \quad 120$ |
| :--- | :--- |

## Chapter 2

Question 10
Input area:

| Dec. 31, 2015 Long-term debt | $\$$ | $1,410,000$ |
| :--- | :--- | :--- |
| Dec. 31, 2016 Long-term debt | $\$$ | $1,551,000$ |
| Interest expense | $\$$ | 102,800 |

Output area:

| Cash flow to creditors | $\$(38,200)$ |
| :--- | :--- |

## Chapter 2

Question 11
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Dec. 31, 2015 Common stock | 130,000 |  |
| Dec. 31, 2015 Additional paid-in surplus |  | $2,332,000$ |
| Dec. 31, 2016 Common stock | $\$$ | 148,000 |
| Dec. 31, 2016 Additional paid-in surplus | $2,618,000$ |  |
| Cash dividends | $\$$ | 148,500 |

## Output area:

Cash flow to stockholders
$\$ \quad(155,500)$

## Chapter 2

Question 12
Input area:

From problems 11,12:
Cash flow to creditors
Cash flow to stockholders
New information:
Net capital spending
Change in net working capital
\$ 705,000
$(115,000)$

## Output area:

| Cash flow from assets | $\$ \quad(193,700)$ |
| :--- | :---: |
| Operating cash flow | $\$ \quad 396,300$ |

## Chapter 2

Question 13
Input area:

| Market value of net fixed assets | $\$$ | $4,800,000$ |
| :--- | :--- | ---: |
| Book value of net fixed assets | $\$$ | $3,300,000$ |
| Book value of current liabilities | $\$$ | 850,000 |
| Net working capital | $\$$ | 220,000 |
| Market value of current assets | $\$$ | $1,050,000$ |

## Output area:

|  |  |  |
| :--- | :---: | ---: |
| Book value of current assets | $\$ \quad 1,070,000$ |  |
| Book value of net fixed assets |  | $3,300,000$ |
| Book value of assets | $\$ 8,370,000$ |  |
|  | $\$ \quad 1,050,000$ |  |
| NWC | $\$ 4,800,000$ |  |
| Market value of net fixed assets | $\$ 8,850,000$ |  |

## Chapter 2

Question 14
Input area:

|  |  |
| :--- | ---: |
| Sales | $\$ 173,000$ |
| Costs | 91,400 |
| Other expenses | 5,100 |
| Depreciation expense | 12,100 |
| Interest expense | 8,900 |
| Taxes | 21,090 |
| Dividends | 9,700 |
|  |  |
| New equity | $\$$ |
| Net new long-term debt | 2,900 |
| Increase in fixed assets | $23,000)$ |
|  |  |

Output area:

| Income Statement |  |
| :---: | :---: |
| Sales | \$ 173,000 |
| Costs | 91,400 |
| Other expenses | 5,100 |
| Depreciation expense | 12,100 |
| EBIT | \$ 64,400 |
| Interest expense | 8,900 |
| EBT | \$ 55,500 |
| Taxes | 21,090 |
| Net income | \$ 34,410 |
| Dividends | \$ 9,700 |
| Addition to retained earnings | 24,710 |

a. Operating cash flow
\$ 55,410
b. Cash flow to creditors
\$ 12,900
c. Cash flow to stockholders
\$ 6,800

| d. Cash flow from assets | $\$ \quad 19,700$ |
| :--- | :--- |
| Net capital spending | $\$ 35,240$ |
| Change in NWC | $\$ 8$ |

## Chapter 2

Question 15
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Sales | $\$$ | 67,000 |
| Costs | $\$$ | 49,200 |
| Addition to retained earnings | $\$$ | 3,500 |
| Dividends paid | $\$$ | 2,170 |
| Interest expense | $\$$ | 1,980 |
| Tax rate |  | $40 \%$ |

Output area:

| Income Statement |  |  |
| :--- | ---: | ---: |
| Sales | $\$$ | 67,000 |
| Costs |  | 49,200 |
| Depreciation expense | $\$$ | 6,370 |
| EBIT | $\$$ | 11,430 |
| Interest expense |  | 1,980 |
| EBT | $\$$ | 9,450 |
| Taxes |  | 3,780 |
| Net income | $\$$ | 5,670 |
|  | $\$$ | 2,170 |
| Dividends | $\$ 2,500$ |  |
| Addition to retained earnings |  |  |

## Chapter 2

Question 16
Input area:

|  |  |  |
| :--- | ---: | ---: |
| Cash | $\$$ | 197,000 |
| Patents and copyrights | $\$$ | 863,000 |
| Accounts payable | $\$$ | 288,000 |
| Accounts receivable | $\$$ | 265,000 |
| Tangible net fixed assets | $\$$ | $5,150,000$ |
| Inventory | $\$$ | 563,000 |
| Notes payable | $\$$ | 194,000 |
| Accumulated retained earnings | $\$$ | $4,586,000$ |
| Long-term debt | $\$$ | $1,590,000$ |

## Output area:

|  | Balance sheet as o |  |
| :--- | ---: | ---: |
| Cash | $\$$ | 197,000 |
| Accounts receivable |  | 265,000 |
| Inventory | 563,000 |  |
| Current assets | $\$ 1,025,000$ |  |
|  |  |  |
| Tangible net fixed assets | $\$ 8,150,000$ |  |
| Intangible net fixed assets |  | 863,000 |
| Total assets | $\$ 8,038,000$ |  |

if Dec. 31, 2016

| Accounts payable | $\$$ | 288,000 |
| :--- | ---: | ---: |
| Notes payable | 194,000 |  |
| Current liabilities | $\$ 882,000$ |  |
| Long-term debt |  | $1,590,000$ |
|  | $\$ 0 t a l$ |  |
|  |  | $2,072,000$ |

Common stock $\quad \$ 380,000$
Accumulated retained earnings
Total liability \& owners' equity $\xlongequal{\$ 7,038,000}$ 4,586,000

## Chapter 2

Question 17
Input area:

|  | Total liabilities | $\$$ | 8,400 |
| :--- | :--- | :--- | :--- |
|  | a) |  |  |

Output area:


## Chapter 2

Question 18
Input area:

Corporation growth taxable income \$ 76,500
Corporation income taxable income $7,650,000$
Taxable income
$0-50,000$ 15\%
50,001-75,000 25\%
75,001-100,000 34\%
100,001-335,000 39\%
$335,001-10,000,000 \quad 34 \%$
10,000,001-15,000,000 35\%
$15,000,001-18,333,333 \quad 38 \%$
$18,333,334+35 \%$

Output area:

Corporation Growth:

| Taxes: |  |  |
| :---: | ---: | ---: |
| $15 \%$ | $\$$ | 50,000 |
| $25 \%$ |  | 25,000 |
| $34 \%$ |  | 1,500 |
| $39 \%$ |  | 0 |
| $34 \%$ |  | 0 |
| $35 \%$ |  | 0 |
| $38 \%$ |  | 0 |
| $35 \%$ | $\$$ | 14,260 |

With a marginal tax rate of $34 \%$, the tax on an additional $\$ 10,000$ would be $\$ 3,400$.

Corporation Income:
Taxes:

| $15 \%$ | $\$ r$ |
| :--- | ---: |
| $25 \%$ | 25,000 |
| $34 \%$ | 25,000 |
| $39 \%$ | 235,000 |
| $34 \%$ | $7,315,000$ |
| $35 \%$ | 0 |
| $38 \%$ | 0 |
| $35 \%$ | 0 |
|  | $\$ 2,601,000$ |

With a marginal tax rate of $34 \%$, the tax on an additional $\$ 10,000$ would be $\$ 3,400$.

The tax bills on an additional \$10,000 are the same because each firm has a marginal tax rate of $34 \%$, despite their different average tax rates.

## Chapter 2

Question 19
Input area:

| Sales | $\$$ | $2,350,000$ |
| :--- | :---: | ---: |
| Costs of goods sold | $\$$ | $1,295,000$ |
| Administrative and selling expenses | $\$$ | 530,000 |
| Depreciation expense | $\$$ | 420,000 |
| Interest expense | $\$$ | 245,000 |
|  |  |  |
| Tax rate |  | $35 \%$ |
|  |  |  |

Output area:

| Income Statement |  |  |
| :---: | :---: | :---: |
| Sales | \$ | 2,350,000 |
| Costs |  | 1,295,000 |
| Administrative and selling expenses |  | 530,000 |
| Depreciation expense |  | 420,000 |
| EBIT | \$ | 105,000 |
| Interest expense |  | 245,000 |
| EBT | \$ | $(140,000)$ |
| Taxes |  | 0 |
| a) Net income | \$ | $(140,000)$ |

b) Operating cash flow
\$ 525,000
c) Net income was negative because of the tax deductibility and interest expense. However, the actual cash flow from operations was positive because depreciation is a non-cash expense and interest is a financing, not an operating, expense.

## Chapter 2

Question 20
Input area:

## From Problem 19:

$\begin{array}{lll}\text { Operating Cash Flow } & \$ & 525,000 \\ \text { Interest } & \$ & 245,000\end{array}$
New information:
Cash dividend
\$ 395,000
New investment in net fixed income
New investment in net working capital 0
New stock issued during year 0
Net capital spending 0
Net new equity 0

## Output area:

Cash flow from assets \$ 525,000
Cash flow to stockholders 395,000
Cash flow to creditors

Net new long-term debt
\$ 115,000

A firm can still pay out dividends if net income is negative; it just has to be sure there is sufficient cash flow to make dividend payments.

## Chapter 2

Question 21
Input area:

Sales
\$ 28,476
Cost of goods sold
\$ 20,136
Depreciation expense
\$ 3,408
Interest expense
\$ 497
Dividends paid
Beginning net fixed assets
\$ 739
Beginning current assets
\$ 19,872
Beginning current liabilities
\$ 3,528
Ending net fixed assets
\$ 3,110
Ending current assets
\$ 22,608
Ending current liabilities
\$ 4,234
Tax rate
\$ 2,981

New debt issued

Output area:


| Cash flow to stockholders | $\boxed{\$ 10)}$ |
| :--- | :---: | :---: |
| Net new equity | $\$ 1,649$ |

## Chapter 2

Question 22
Input area:

|  |  |  |  |
| :--- | ---: | :---: | ---: |
| Sales | $\$$ | 40,664 |  |
| Costs | $\$$ | 20,393 |  |
| Depreciation | $\$$ | 3,434 |  |
| Interest | $\$$ | 638 |  |
|  |  | 2015 | 2016 |
| Current assets | $\$$ | 2,718 | $\$$ |
| Net fixed assets | $\$$ | 12,602 | $\$$ |
|  | 13,175 |  |  |
| 2016 New fixed assets purchased | $\$$ | 7,160 |  |
| Tax rate |  | $40 \%$ |  |
| 2016 New long-term debt | $\$$ | 2,155 |  |

Output area:

Income Statement

| Sales | $\$$ | 40,664 |
| :--- | ---: | ---: |
| Costs |  | 20,393 |
| Depreciation expense | 3,434 |  |
| EBIT | $\$$ | 16,837 |
| Interest expense | 638 |  |
| EBT | $\$$ | 16,199 |
| Taxes |  | 6,480 |
| Net income | $\$$ | 9,719 |

a) 2015 Total assets 2015 Total liabilities 2015 Owners' equity
b) 2016 Net working capital 2015 Net working capital Change in net working capital
c) Net capital spending
\$ 15,320
\#
8,047
\$ 7,273

\$ 4,007

| Fixed assets sold | \$ | 3,153 |
| :---: | :---: | :---: |
| Operating cash flow | \$ | 13,791 |
| Cash flow from assets | \$ | 10,173 |
| d) Net new borrowing | \$ | 1,146 |
| Cash flow to creditors | \$ | (508) |
| Debt retired | \$ | 1,009 |




## Chapter 2

Question 23
Input area:

| 2016 Income Statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ 714,978 |  |  |  |  |
| Cost of goods sold |  | 384,591 |  |  |  |
| Selling \& Administrative | 157,787 |  |  |  |  |
| Depreciation | 69,038 |  |  |  |  |
| EBIT | \$ | 103,562 |  |  |  |
| Interest | 24,410 |  |  |  |  |
| EBT | \$ | 79,152 |  |  |  |
| Taxes |  | 27,703 |  |  |  |
| Net income | \$ | 51,449 |  |  |  |
| Dividends | \$ | 16,200 |  |  |  |
| Addition to retained earnings | \$ | 35,249 |  |  |  |
| Balance sheet as of Dec. 31, 2015 |  |  |  |  |  |
| Cash | \$ | 16,849 | Accounts payable | \$ | 12,115 |
| Accounts receivable |  | 24,027 | Notes payable |  | 18,237 |
| Inventory |  | 17,449 | Current liabilities | \$ | 30,352 |
| Current assets | \$ | 58,325 |  |  |  |
|  |  |  | Long-term debt | \$ | 173,100 |
| Net fixed assets | \$ | 435,670 | Owners' equity | \$ | 290,543 |
| Total assets | \$ | 493,995 | Total liab. \& equity | \$ | 493,995 |
| Balance sheet as of Dec. 31, 2016 |  |  |  |  |  |
| Cash | \$ | 18,098 | Accounts payable | \$ | 13,297 |
| Accounts receivable | 26,690 |  | Notes payable |  | 20,830 |
| Inventory | 28,783 |  | Current liabilities | \$ | 34,127 |
| Current assets | \$ | 73,571 |  |  |  |
|  |  |  | Long-term debt | \$ | 192,300 |
| Net fixed assets | \$ | 513,980 | Owners' equity | \$ | 361,124 |
| Total assets | \$ | 587,551 | Total liab. \& equity | \$ | 587,551 |

Output area:

| Operating cash flow | $\$$ | 144,897 |
| :--- | :--- | ---: |
|  |    <br> Capital Spending   <br> Ending net fixed assets $\$$ 513,980 <br> - Beginning net fixed assets  435,670 <br> + Depreciation 69,038  <br> Net capital spending $\$$ 147,348 |  |


|  |  |  |
| :--- | :---: | :--- |
| Change in Net Working Capital |  |  |
| Ending NWC | $\$$ | 39,444 |
| -Beginning NWC |  | 27,973 |
| Change in NWC | $\$$ | 11,471 |


|  |  |  |
| :--- | :--- | ---: |
| Cash Flow from Assets |  |  |
| Operating cash flow | $\$$ | 144,897 |
| - Net capital spending |  | 147,348 |
| -Change in NWC |  | 11,471 |
| Cash flow from assets | $\$$ | $(13,922)$ |


|  |  |  |
| :--- | :---: | ---: |
| Cash Flow to Creditors |  |  |
| Interest paid | $\$$ | 24,410 |
| -Net New Borrowing |  | 19,200 |
| Cash flow to Creditors | $\$$ | 5,210 |


|  |  |  |
| :--- | :--- | :--- |
| Cash Flow to Stockholders |  |  |
| Dividends paid | $\$$ | 16,200 |
| -Net new equity raised |  | 35,332 |
| Cash flow to Stockholders | $\$$ | $(19,132)$ |

## Chapter 2

Questions 24

| Net capital spending | $=N F A_{\text {end }}-N F A_{\text {beg }}+$ Depreciation |
| ---: | :--- |
|  | $=\left(N F A_{\text {end }}-N F A_{\text {beg }}\right)+\left(\right.$ Depreciation $\left.+A D_{\text {beg }}\right)-A D_{\text {beg }}$ |
|  | $=\left(N F A_{\text {end }}-N F A_{\text {beg }}\right)+A D_{\text {end }}-A D_{\text {beg }}$ |
|  | $=\left(N F A_{\text {end }}+A D_{\text {end }}\right)-\left(N F A_{\text {beg }}+A D_{\text {beg }}\right)$ |
|  | $=F A_{\text {end }}-F A_{\text {beg }}$ |



## Chapter 2

Questions 25
Input area:

| 1st Taxable income | \$ | 335,001 |
| :--- | ---: | ---: |
| 2nd Taxable income | $18,333,334$ |  |
|  |  |  |
| Taxable income | $15 \%$ |  |
| $0-50,000$ | $25 \%$ |  |
| $50,001-75,000$ | $34 \%$ |  |
| $75,001-100,000$ | $39 \%$ |  |
| $100,001-335,000$ | $34 \%$ |  |
| $335,001-10,000,000$ | $35 \%$ |  |
| $10,000,001-15,000,000$ | $38 \%$ |  |
| $15,000,001-18,333,333$ | $35 \%$ |  |
| $18,333,334+$ |  |  |

## Output area:

a) The tax bubble causes average tax rates to catch up to marginal rates, thus eliminating the tax advantage of low marginal rates for high income corporations.
b)

| Taxes: |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| $15 \%$ | $\$$ | 50,000 |  | $\$$ |
| $25 \%$ |  | 50,000 |  |  |
| $34 \%$ |  | 25,000 |  | 25,000 |
| $39 \%$ |  | 25,000 |  | 25,000 |
| $34 \%$ |  | 1 | $*$ | $9,665,000$ |
| $35 \%$ |  | 0 |  | $5,000,000$ |
| $38 \%$ |  | 0 | $3,333,334$ |  |
| $35 \%$ |  | 0 | 0 |  | *

$$
\begin{aligned}
\text { Average tax rate } & =\frac{\$ \quad 113,900}{335,001} \quad \begin{aligned}
& \hline \$ 6,416,667 \\
& \hline 34 \% \\
&=\square 333,334 \\
& \hline
\end{aligned}
\end{aligned}
$$

* denotes marginal tax rate


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|  |  | \$ | 200,000 |
| :---: | :---: | :---: | :---: |
|  | 15\% | \$ | 50,000 |
|  | 25\% |  | 25,000 |
|  | 34\% |  | 25,000 |
|  | 45.75\% |  | 100,000 |
|  | 34\% |  | 0 |
|  | 35\% |  | 0 |
|  | 38\% |  | 0 |
|  | 35\% |  | 0 |
|  |  | \$ | 68,000 |
|  |  | \$ | 200,000 |
|  |  |  | 34\% |
|  |  |  | 68,000 |

