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# **Chapter 2—Scarcity and Choice**

#### MULTIPLE CHOICE

- 1. In economics, scarcity means that
  - a. there are not enough resources for everything that people want.
  - b. we can never feed every person in the country.
  - c. the price of goods has increased more rapidly than the general price level.
  - d. there is not enough of a particular good for everyone to buy all they want at the prevailing price.

ANS: A PTS: 1 DIF: Easy NAT: BUSPROG: Communication

TOP: A-Head: Scarcity and Choice KEY: Bloom's: Knowledge

- 2. Which of the following is true of scarcity?
  - a. It applies to raw materials; manufactured goods are not scarce.
  - b. It affects all countries except the United States and Canada.
  - c. It affects only poor nations.
  - d. It is a basic problem of economics that affects all nations.

ANS: D PTS: 1 DIF: Easy NAT: BUSPROG: Analytic

TOP: A-Head: Scarcity and Choice KEY: Bloom's: Knowledge

- 3. People must make choices because
  - a. wants are limited.
  - b. resources are unlimited.
  - c. they are unequally endowed with talent.
  - d. wants are unlimited and resources are scarce.

ANS: D PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: A-Head: Nations Must Make Choices KEY: Bloom's: Knowledge

- 4. A need to make choices exists because of
  - a. scarcity of resources.
  - b. the abundance of goods.
  - c. unlimited human needs and wants.
  - d. both scarcity of resources and unlimited human needs and wants.

ANS: D PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: A-Head: Nations Must Make Choices KEY: Bloom's: Knowledge

- 5. Individuals are forced to make choices because
  - a. wants are unlimited.
  - b. the supply of resources is infinite.
  - c. wants are unlimited and resources are scarce.
  - d. resources exceed wants.

ANS: C PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: A-Head: Nations Must Make Choices KEY: Bloom's: Knowledge

- 6. A movement downward toward the right along a typical production possibilities curve represents
  - a. decreasing production of both goods under consideration.
  - b. increasing production of both goods under consideration.
  - c. increasing production of one good and decreasing production of the other.

	d. increasing production of one good with no change in production of the other.							
	ANS: C PTS: 1 DI TOP: A-Head: Production Possibilities Curve			BUSPROG: Analytic Bloom's: Analysis				
7.	A society will be at a point inside its production a. all resources are fully employed. b. income is equally distributed. c. some resources are unemployed. d. resources are scarce.	n possibilit	ies curve when	ever				
	ANS: C PTS: 1 DI TOP: A-Head: Production Possibilities Curve			BUSPROG: Analytic Bloom's: Analysis				
8.	If an economy is producing a combination of gomean that the nation a. is overproducing. b. is maximizing its production. c. is underutilizing its resources. d. has no room to grow.	oods inside	e its production	possibilities curve, it may				
	ANS: C PTS: 1 DI TOP: A-Head: Production Possibilities Curve			BUSPROG: Analytic Bloom's: Analysis				
9.	<ul> <li>An economy's production possibilities curve coa. increased level of technology.</li> <li>b. reduction in the quantity of capital goods.</li> <li>c. decrease in the production of goods.</li> <li>d. decrease in the amount of available resource.</li> </ul>		outward as a res	ult of a(n)				
	ANS: A PTS: 1 DI TOP: A-Head: Production Possibilities Curve			BUSPROG: Analytic Bloom's: Synthesis				
10.	In 2011, the per capita output of goods and serva. \$15,000. b. \$45,000. c. \$8,000. d. \$25,000.	vices in the	United States v	was approximately				
	ANS: B PTS: 1 DI TOP: B-Head: Aid to Developing Nations	F: Easy		BUSPROG: Diversity Bloom's: Knowledge				
11.	In 2011, total output of goods and services in the a. \$10 trillion. b. \$12 trillion. c. \$15 trillion. d. \$20 trillion.	ne United S	States was appro	oximately				
	ANS: C PTS: 1 DI TOP: A-Head: Scarcity and Choice in the Uni	•		BUSPROG: Diversity Bloom's: Knowledge				
12.	<ul><li>A nation that has done well economically in spina.</li><li>a. the United States.</li><li>b. Japan.</li><li>c. Canada.</li><li>d. Australia.</li></ul>	ite of a lacl	k of natural reso	ources is				

	ANS: B PTS: 1 TOP: B-Head: A Solution: Increased Pr	DIF: oductivity	Easy		BUSPROG: Diversity Bloom's: Knowledge					
13.	<ul><li>A nation that lacks sufficient capital give</li><li>a. the United States.</li><li>b. Japan.</li><li>c. Canada.</li><li>d. China.</li></ul>	en its size	even though it	has amp	ple natural resources is					
	ANS: D PTS: 1 TOP: B-Head: Nature and Scope of Pro	DIF:	Easy		BUSPROG: Diversity Bloom's: Knowledge					
14.	<ol> <li>Developing nations         <ul> <li>a. often lack the natural resources, skilled labor, or capital to improve their standards of living.</li> <li>b. typically do not need outside help.</li> <li>c. generally experience productivity increases greater than their population growth rates.</li> <li>d. should not accept long-term aid in the form of technical assistance and capital.</li> </ul> </li> </ol>									
	ANS: A PTS: 1 TOP: B-Head: Aid to Developing Nation	DIF:	Moderate		BUSPROG: Diversity Bloom's: Evaluation					
15.	The process of specialization and exchana. proficient in one or a few areas of prob. proficient in all areas of production. c. self-sufficient. d. independent.  ANS: A PTS: 1		a producer to be		BUSPROG: Analytic					
	TOP: A-Head: Specialization and Exchange		Woderate		Bloom's: Comprehension					
16.	<ul> <li>Use of the principle of comparative advantage involves</li> <li>a. specialization only.</li> <li>b. exchange only.</li> <li>c. both specialization and exchange.</li> <li>d. money only.</li> </ul>									
	ANS: C PTS: 1 NAT: BUSPROG: Reflective Thinking KEY: Bloom's: Synthesis		Moderate A-Head: Abso	olute an	d Comparative Advantage					
17.	<ul> <li>An example of technological development</li> <li>a. raising pay.</li> <li>b. working longer hours.</li> <li>c. hiring more workers.</li> <li>d. using better machines.</li> </ul>	nt is to inc	crease output th	rough						
	ANS: D PTS: 1 TOP: B-Head: A Solution: Increased Pr	DIF:	•		BUSPROG: Technology Bloom's: Application					
18.	Productivity per worker has increased in a. hiring more teenagers. b. hiring more women. c. medical benefits. d. technological development.	the past p	orimarily throug	h						

	ANS: D PTS: 1 DIF: Moderate NAT: BUSPROG: Technolog TOP: B-Head: A Solution: Increased Productivity KEY: Bloom's: Application	У								
19.	The bowed-out shape of the production possibilities curve shows that as more of one product is produced,  a. the opportunity cost per unit will increase.  b. the opportunity cost per unit will decrease.  c. the opportunity cost per unit stays the same.  d. the production possibilities curve shifts inward.									
	ANS: A PTS: 1 DIF: Challenging NAT: BUSPROG: Ethics TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis									
20.	If a firm uses technological development to change its production possibilities curve, it can move a. only in a vertical direction. b. only in a horizontal direction. c. only inward. d. outward in any direction.									
	ANS: D PTS: 1 DIF: Challenging NAT: BUSPROG: Technolog TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis	y								
21.	The United States is academically unique in having so many a. trade schools. b. colleges of arts and sciences. c. business schools. d. fine arts schools.									
	ANS: C PTS: 1 DIF: Easy NAT: BUSPROG: Technolog TOP: A-Head: Scarcity and Choice in the United States KEY: Bloom's: Knowledge	у								
22.	<ol> <li>To solve their basic long-term economic problems, developing countries primarily need</li> <li>a. food.</li> <li>b. clothing.</li> <li>c. technical assistance.</li> <li>d. shelter.</li> </ol>									
	ANS: C PTS: 1 DIF: Easy NAT: BUSPROG: Technolog TOP: B-Head: Aid to Developing Nations KEY: Bloom's: Synthesis	у								
23.	<ul> <li>When using the principle of comparative advantage, the person with no absolute advantage should perform the job in which he or she has</li> <li>a. a 50 percent disadvantage.</li> <li>b. a 75 percent disadvantage.</li> <li>c. a lesser disadvantage.</li> <li>d. been trained.</li> </ul>									
	ANS: C PTS: 1 DIF: Challenging NAT: BUSPROG: Reflective Thinking KEY: Bloom's: Analysis  DIF: Challenging TOP: A-Head: Absolute and Comparative Advantage TOP: A-Head: Absolute Advantage TOP: A-Head: A-Head: A-Head: Absolute Advantage TOP: A-Head: A-Head: A-Head: A-Head:	зе								
24.	<ul> <li>To exercise the law of comparative advantage, a nation</li> <li>a. must produce some goods using fewer resources than its trading partner.</li> <li>b. does not have to produce any goods using fewer resources than its trading partner.</li> <li>c. must produce some goods on an equal footing with its trading partner.</li> </ul>									

	d. must show a lower absolute cost of production than its trading partner.							
	ANS: B PTS: 1 DIF: Challenging NAT: BUSPROG: Reflective Thinking KEY: Bloom's: Evaluation  DIF: Challenging TOP: B-Head: Comparative Advantage Between Nations							
25.	The principle of comparative advantage applies to a. individuals only. b. business firms only. c. nations only. d. individuals, businesses, and nations.							
	ANS: D PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: B-Head: Comparative Advantage Between Nations KEY: Bloom's: Application							
26.	Exercising the principle of comparative advantage between nations primarily involves a. specialization. b. transportation costs. c. currency exchange rates. d. domestic income tax rates.							
	ANS: A PTS: 1 DIF: Moderate NAT: BUSPROG: Diversity TOP: B-Head: Comparative Advantage Between Nations KEY: Bloom's: Synthesis							
27.	The process by which individuals limit their productive efforts to a particular activity instead of trying to produce directly everything that they need is known as  a. specialization.  b. using absolute advantage.  c. using exchange.  d. scarcity.							
	ANS: A PTS: 1 DIF: Easy NAT: BUSPROG: Technology TOP: A-Head: Specialization and Exchange KEY: Bloom's: Comprehension							
28.	Specialization a. can increase total output without an increase in resources. b. is beneficial only if exchange takes place. c. should be based on the principle of comparative advantage. d. All of the above are correct.							
	ANS: D PTS: 1 DIF: Moderate NAT: BUSPROG: Technology TOP: A-Head: Specialization and Exchange KEY: Bloom's: Synthesis							
29.	The greatest increase in productivity per capita results from a. a larger population. b. more land. c. specialization and exchange. d. atmospheric conditions.							
	ANS: C PTS: 1 DIF: Moderate NAT: BUSPROG: Technology KEY: Bloom's: Evaluation							
30.	<ul> <li>When different regions of a country produce different goods,</li> <li>a. the production possibilities curve shifts to the left.</li> <li>b. the country becomes worse off.</li> <li>c. the principle of comparative advantage has been breached.</li> </ul>							

	d. the country becomes	better off if the re	gions a	e pursuing thei	r compa	arative advantages.		
	ANS: D PT TOP: A-Head: Absolute	S: 1 and Comparative		Moderate tage		BUSPROG: Technology Bloom's: Synthesis		
31.	<ol> <li>Assume that Country A produces 60 tons of sugar using 6 productive units and that Country B produces 40 tons of sugar using 6 productive units. Assume further that Country A produces 12 of coffee using 4 units of production and that Country B produces 90 tons of coffee using 4 unit production. It follows that         <ol> <li>Country A has a comparative advantage over Country B in the production of coffee.</li> <li>Country A has a comparative advantage over Country B in the production of coffee and sugar.</li> <li>Country A has a comparative advantage over Country B in the production of sugar.</li> <li>Country B has a comparative advantage over Country A in the production of sugar.</li> </ol> </li> </ol>							
	ANS: C PT TOP: A-Head: Absolute	S: 1 and Comparative				BUSPROG: Technology Bloom's: Evaluation		
32.	Every economic system ra. what and how much tb. how to produce. c. how to distribute good. All of these.	to produce.	the pop	oulation.				
	ANS: D PT TOP: A-Head: Scarcity	S: 1 and Choice		Easy Bloom's: Appl		BUSPROG: Diversity		
33.	<ul> <li>3. The opportunity cost of a choice is defined as the value of</li> <li>a. the next best alternative that must be sacrificed.</li> <li>b. all the alternatives that must be sacrificed.</li> <li>c. the chosen option minus the value of the next best alternative.</li> <li>d. the chosen option minus the value of all the alternatives.</li> </ul>							
	ANS: A PT TOP: A-Head: Production	S: 1 on Possibilities Cu	DIF:	Easy		BUSPROG: Communication Bloom's: Knowledge		
34.	The typical production po a. constant opportunity b. increasing opportunit c. decreasing opportuni d. technological innovation	costs. y costs. ty costs.	s bowed	l outward due to	O			
	ANS: B PT TOP: A-Head: Production	S: 1 on Possibilities Cu	DIF: arve	Moderate		BUSPROG: Analytic Bloom's: Comprehension		
35.	When an economic unit I everything it needs, it is a a. exchange. b. comparative production. c. specialization. d. self-sufficiency.	engaging in	its prod	luctive efforts in	nstead (	of trying to produce		
	ANS: C PT TOP: A-Head: Specializ	S: 1 cation and Exchan	DIF:	Easy		BUSPROG: Communication Bloom's: Knowledge		
36.	The ability to produce a g	good or service us	ing few	er resources tha	n other	producers use is known as		

- absolute advantage.
- b. comparative advantage.
- c. comparative specialization.
- d. absolute specialization.

ANS: A PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: A-Head: Absolute and Comparative Advantage KEY: Bloom's: Knowledge

- 37. The ability to produce a good or service at a lower opportunity cost than other producers incur is known as
  - a. absolute advantage.
  - b. comparative advantage.
  - c. comparative specialization.
  - d. absolute specialization.

ANS: B PTS: 1 DIF: Easy NAT: BUSPROG: Analytic TOP: A-Head: Absolute and Comparative Advantage KEY: Bloom's: Knowledge

- 38. Suppose that Country A has an absolute advantage over Country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. It follows that
  - a. Country A has a comparative advantage in both wheat and cloth.
  - b. Country A has a comparative advantage in wheat.
  - c. Country B has a comparative advantage in wheat.
  - d. Country A has a comparative advantage in cloth.

ANS: B PTS: 1 DIF: Challenging

NAT: BUSPROG: Reflective Thinking TOP: B-Head: Comparative Advantage Between Nations

KEY: Bloom's: Evaluation

- 39. Suppose that Country A has an absolute advantage over Country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. It follows that production of both wheat and cloth will be maximized if
  - a. Country A specializes in cloth.
  - b. Country A specializes in wheat.
  - c. Country A produces both goods.
  - d. both countries produce both goods.

ANS: B PTS: 1 DIF: Challenging

NAT: BUSPROG: Reflective Thinking TOP: B-Head: Comparative Advantage Between Nations

KEY: Bloom's: Evaluation

- 40. Suppose that Country A has an absolute advantage over country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. If each country specializes in producing the good in which it is relatively more efficient and then trades for the other good, it follows that
  - a. all the resulting gains in consumption will go to Country A.
  - b. all the resulting gains in consumption will go to Country B.
  - c. each country will experience half the resulting gains in consumption.
  - d. the allocation of the resulting consumption gains will be determined by bargaining between the two countries.

ANS: D PTS: 1 DIF: Challenging

NAT: BUSPROG: Reflective Thinking TOP: B-Head: Comparative Advantage Between Nations

**KEY**: Bloom's: Evaluation

- 41. Which of the following would shift a nation's entire production possibilities curve outward?
  - a. moving from less than full employment to full employment.
  - b. developing a more efficient technology.
  - c. more efficiently allocating productive resources already available.
  - d. All of these.

ANS: B PTS: 1 DIF: Moderate NAT: BUSPROG: Technology TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis

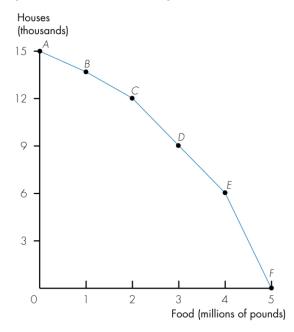
- 42. Sources of economic growth include
  - a. additional amounts of more highly skilled and educated labor.
  - b. additional amounts of capital.
  - c. new technology.
  - d. All of these.

ANS: D PTS: 1 DIF: Moderate NAT: BUSPROG: Analytic TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis

- 43. Which of the following is true about a nation's production possibilities curve?
  - a. a point inside the curve is a combination of products that is currently impossible to produce.
  - b. a point outside the curve is a combination of products that is below capacity.
  - c. a rightward shift of the curve illustrates economic growth.
  - d. full employment is illustrated by a point inside the curve.

ANS: C PTS: 1 DIF: Moderate NAT: BUSPROG: Analytic TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis

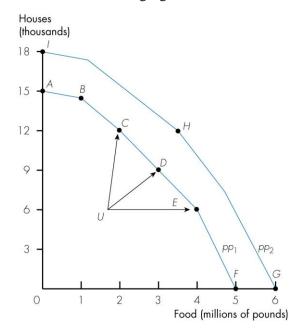
44. Refer to the following figure. Which of the following production possibilities would result in the greatest rate of economic growth over time?



- a. Point B
- b. Point C
- c. Point D
- d. Point E

ANS: A PTS: 1 DIF: Moderate NAT: BUSPROG: Analytic TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis

45. Refer to the following figure. Which of the following expresses economic growth?



- a. Movement from Point U to Point C
- b. Movement from Point U to Point D
- c. Movement from Point U to Point E
- d. A shift of the Production Possibilities Curve from PP1 to PP2

ANS: D PTS: 1 DIF: Moderate NAT: BUSPROG: Analytic TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Synthesis

## TRUE/FALSE

1. The basic function of any economic system is to provide the framework for allocating scarce resources in a way that adequately satisfies unlimited wants.

ANS: T PTS: 1 DIF: Easy NAT: BUSPROG: Communication

TOP: A-Head: Scarcity and Choice KEY: Bloom's: Knowledge

2. Economics can be defined as the study of choices.

ANS: T PTS: 1 DIF: Easy NAT: BUSPROG: Communication

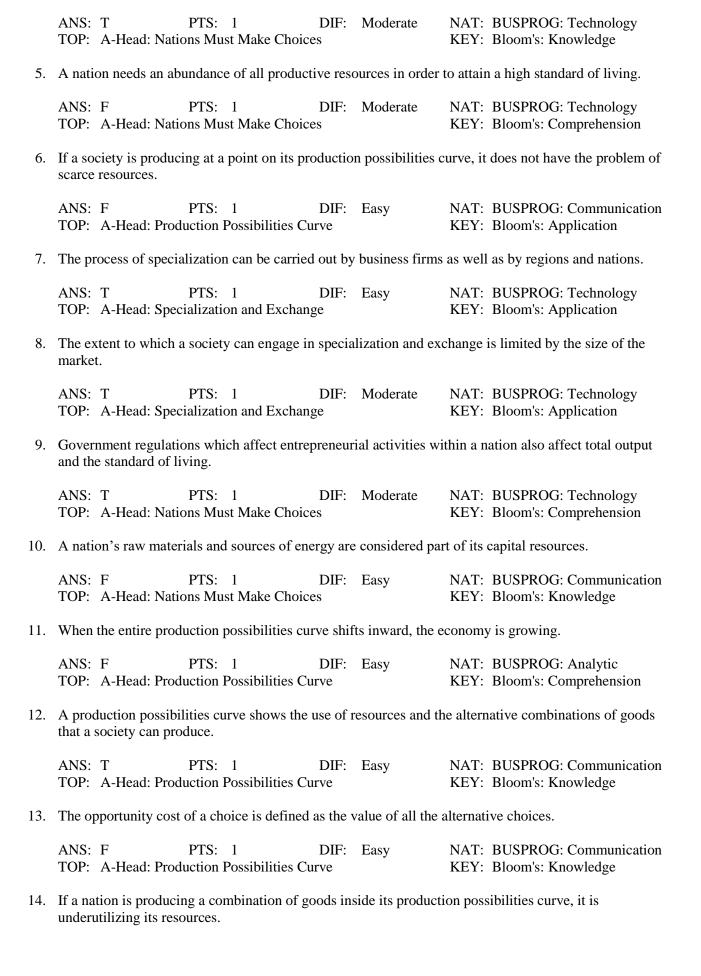
TOP: A-Head: Nations Must Make Choices KEY: Bloom's: Application

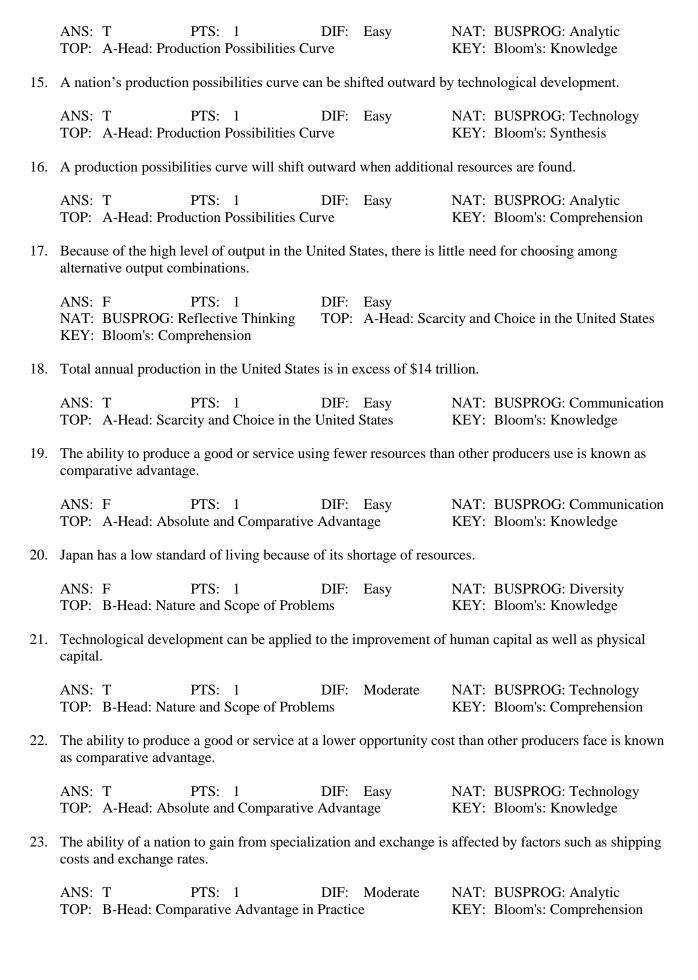
3. The United States has an abundance of resources and thus does not face the problem of scarcity.

ANS: F PTS: 1 DIF: Easy NAT: BUSPROG: Communication

TOP: A-Head: Scarcity and Choice KEY: Bloom's: Comprehension

4. The standard of living in most countries in the past has risen primarily as a result of a more skilled workforce and better machinery and equipment.





	resour	ces.							
	ANS: TOP:	T A-Head: Prob	PTS: olems of		DIF: KEY:	Moderate Bloom's: Appl		BUSPROG: Diversity	
25.	The application of the principle of comparative advantage requires each of two trading partners to han absolute advantage over the other in the production of some particular commodity.								e
	ANS: TOP:	F B-Head: Com	PTS: parative			Challenging Nations		BUSPROG: Analytic Bloom's: Synthesis	
26.						nation in the pr arative advanta		on of all commodities, it is no	t
	ANS: TOP:	F B-Head: Com	PTS: parative			Challenging Nations		BUSPROG: Analytic Bloom's: Evaluation	
27.	Compa	arative advanta	age cann	ot be applied	to activi	ties of individu	als.		
	ANS: TOP:	F B-Head: Con	PTS:		DIF: etween	•		BUSPROG: Analytic Bloom's: Comprehension	
28.						n one or a few poroducts varies		s by a nation can lead to	
	ANS: TOP:	T B-Head: Com	PTS: parative			Moderate e		BUSPROG: Analytic Bloom's: Application	
29.	In exercising the principle of comparative advantage, a nation with no absolute advantage should produce a commodity in which it faces a lower opportunity cost than its trading partners face.								
		T BUSPROG: I Bloom's: Eva			DIF: TOP:	0 0	parative	e Advantage Between Nation	s
30.	. In the long run, a nation cannot overcome a shortage of labor or land.								
	ANS: TOP:	F B-Head: Natu	PTS: are and S		DIF:	Moderate		BUSPROG: Technology Bloom's: Evaluation	
31.		sing opportuni ke in producin	•	_	ie produ	ction possibilit	ies curv	re because not all resources	
	ANS: TOP:	T A-Head: Proo	PTS: luction F		DIF: arve	Moderate		BUSPROG: Analytic Bloom's: Comprehension	
ESSA	Y								
1.	. Relate the declaration of war by the United States against terrorism to the production possibilities								

curve.

24. One cause for the uneven standard of living throughout the world is the uneven distribution of

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#### ANS:

As the need or desire for military goods and services increases, the nation will need to devote more resources to military use. This can be represented by a movement along a production possibilities curve with military goods on one axis and consumer goods or investment on the other axis.

PTS: 1 DIF: Challenging NAT: BUSPROG: Reflective Thinking

TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Evaluation

2. The North American Free Trade Agreement signed in 1993 lowered tariffs among the United States, Canada, and Mexico. What would proponents of the treaty consider to be the likely benefits?

### ANS:

By permitting freer exchange, the treaty will promote more specialization and exchange in keeping with the principle of comparative advantage, thereby increasing income and wealth.

PTS: 1 DIF: Challenging NAT: BUSPROG: Technology

TOP: A-Head: Specialization and Exchange KEY: Bloom's: Evaluation

3. Assume that you have won a prize of \$10,000. Make a list of how you would spend and save the money, from most important to least important.

#### ANS:

The answer will depend on the judgment of the individual student. But in making the list, the student should remember that there is no more than \$10,000 to spend.

PTS: 1 DIF: Easy NAT: BUSPROG: Analytic

TOP: A-Head: Production Possibilities Curve KEY: Bloom's: Application

4. Give some examples of the operation of the principle of comparative advantage.

#### ANS:

Here the student might note that many auto producers buy parts for their cars from specialized suppliers, even though the auto company might be able to make them more cheaply. The automobile company benefits by concentrating on the assembly of autos rather than on making parts. Restaurants, such as McDonald's, Burger King, and Wendy's, construct new restaurants every year. Rather than own and operate these restaurants, most are sold as franchises for individuals to operate.

PTS: 1 DIF: Moderate NAT: BUSPROG: Analytic

TOP: A-Head: Absolute and Comparative Advantage KEY: Bloom's: Application