CHAPTER 2 ANALYZING TRANSACTIONS

DISCUSSION QUESTIONS

- 1. An account is a form designed to record changes in a particular asset, liability, owner's equity, revenue, or expense. A ledger is a group of related accounts.
- **2.** The terms *debit* and *credit* may signify either an increase or a decrease, depending upon the nature of the account. For example, debits signify an increase in asset and expense accounts but a decrease in liability, owner's capital, and revenue accounts.
- **3. a.** Assuming no errors have occurred, the credit balance in the cash account resulted from drawing checks for \$1,850 in excess of the amount of cash on deposit.
 - **b.** The \$1,850 credit balance in the cash account as of December 31 is a liability owed to the bank. It is usually referred to as an "overdraft" and should be classified on the balance sheet as a liability.
- **4. a.** The revenue was earned in October.
 - **b.** (1) Debit Accounts Receivable and credit Fees Earned or another appropriately titled revenue account in October.
 - (2) Debit Cash and credit Accounts Receivable in November.
- 5. No. Errors may have been made that had the same erroneous effect on both debits and credits, such as failure to record and/or post a transaction, recording the same transaction more than once, and posting a transaction correctly but to the wrong account.
- **6.** The listing of \$9,800 is a transposition; the listing of \$100 is a slide.
- 7. a. No. Because the same error occurred on both the debit side and the credit side of the trial balance, the trial balance would not be out of balance.
 - **b.** Yes. The trial balance would not balance. The error would cause the debit total of the trial balance to exceed the credit total by \$90.
- **8. a.** The equality of the trial balance would not be affected.
 - \$7,500, and net income would be understated by \$7,500. On the statement of owner's equity, the beginning and ending capital would be correct. However, net income and withdrawals would be understated by \$7,500. These understatements offset one another, and thus, ending owner's equity is correct. The balance sheet is not affected by the error.
- **9.** a. The equality of the trial balance would not be affected.
 - b. On the income statement, revenues (fees earned) would be overstated by \$300,000, and net income would be overstated by \$300,000. On the statement of owner's equity, the beginning capital would be correct. However, net income and ending capital would be overstated by \$300,000. The balance sheet total assets is correct. However, liabilities (notes payable) is understated by \$300,000, and owner's equity is overstated by \$300,000. The understatement of liabilities is offset by the overstatement of owner's equity, and thus, total liabilities and owner's equity is correct.
- 10. a. From the viewpoint of Surety Storage, the balance of the checking account represents an asset.
 - **b.** From the viewpoint of Ada Savings Bank, the balance of the checking account represents a liability.

PRACTICE EXERCISES

PE 2-1A

- 1. Debit and credit entries, normal debit balance
- 2. Credit entries only, normal credit balance
- 3. Debit and credit entries, normal credit balance
- 4. Credit entries only, normal credit balance
- 5. Credit entries only, normal credit balance
- 6. Debit entries only, normal debit balance

PE 2-1B

- 1. Debit and credit entries, normal credit balance
- 2. Debit and credit entries, normal debit balance
- 3. Debit entries only, normal debit balance
- 4. Debit entries only, normal debit balance
- 5. Debit entries only, normal debit balance
- 6. Credit entries only, normal credit balance

PE 2-2A

Oct.	27	Office Equipment	32,750	
		Cash		6,550
		Accounts Payable		26,200

PE 2-2B

Sept.	30	Office Supplies	2,500	
		Cash		800
		Accounts Payable		1,700

PE 2-3A

Mar.	16 Accounts Receivable	9,450	
	Fees Earned		9,450

PE 2-3B

Aug.	13	Cash	9,000	
		Fees Earned		9,000

PE 2-4A

Dec.	23 Steve Buckley, Drawing	20,000	
	Cash		20,000

PE 2-4B

June	30	Dawn Pierce, Drawing	11,500	
		Cash		11,500

PE 2-5A

Using the following T account, solve for the amount of cash receipts (indicated by ? below).

Cash					
July 1 Bal.	37,450	115,860	Cash payments		
Cash receipts	?	<u> </u>			
July 31 Bal.	29,600				

\$29,600 = \$37,450 + Cash receipts - \$115,860 Cash receipts = \$29,600 + \$115,860 - \$37,450 = \$108,010

PE 2-5B

Using the following T account, solve for the amount of supplies expense (indicated by ? below).

	Supp	lies	
Aug. 1 Bal.	1,025	?	Supplies expense
Supplies purchased	3,110		_
Aug. 31 Bal.	1,324		

\$1,324 = \$1,025 + \$3,110 - Supplies expense Supplies expense = \$1,025 + \$3,110 - \$1,324 = \$2,811

PE 2-6A

- a. The totals are unequal. The debit total is higher by \$900 (\$5,400 \$4,500).
- b. The totals are equal because both the debit and credit entries were journalized and posted for \$720.
- c. The totals are unequal. The debit total is higher by \$3,200 (\$1,600 + \$1,600).

PE 2-6B

- a. The totals are equal because both the debit and credit entries were journalized and posted for \$12,900.
- b. The totals are unequal. The credit total is higher by \$1,656 (\$1,840 \$184).
- c. The totals are unequal. The debit total is higher by \$4,500 (\$8,300 \$3,800).

PE 2-7A

a.	Rent Expense	4,650	
	Miscellaneous Expense		4,650
	Rent Expense	4,650	
	Cash		4,650

Note: The first entry in (a) reverses the incorrect entry, and the second entry records the correct entry. These two entries could also be combined into one entry as shown below; however, preparing two entries would make it easier for someone to understand later what happened and why the entries were necessary.

Rent Expense	9,300	
Miscellaneous Expense		4,650
Cash		4,650

b.	Accounts Payable	3,700	
	Accounts Receivable		3,700

PE 2-7B

a.	Cash	8,400	
	Accounts Receivable		8,400
b.	Supplies	2,500	
	Office Equipment		2,500
	Supplies	2,500	
	Accounts Payable		2,500

Note: The first entry in (b) reverses the incorrect entry, and the second entry records the correct entry. These two entries could also be combined into one entry as shown below; however, preparing two entries would make it easier for someone to understand later what happened and why the entries were necessary.

Supplies	5,000	
Office Equipment		2,500
Accounts Payable		2,500

PE 2-8A

Fuller Company Income Statements For Years Ended December 31							
Increase/(Decrease)							
	2016	2015	Amount	Percent			
Fees earned	\$680,000	\$850,000	\$(170,000)	-20.0%			
Operating expenses	541,875	637,500	(95,625)	-15.0%			
Net income \$138,125 \$212,500 \$ (74,375) -35							

PE 2-8B

Paragon Company Income Statements For Years Ended December 31							
Increase/(Decrease)							
	2016	2015	Amount	Percent			
Fees earned	\$1,416,000	\$1,200,000	\$216,000	18.0%			
Operating expenses	1,044,000	900,000	144,000	16.0%			
Net income	\$ 372,000	\$ 300,000	\$ 72,000	24.0%			

EXERCISES

Ex. 2-1

Balance Sheet Accounts	Income Statement Accounts
<u>Assets</u>	Revenue
Advanced Payments for Equipment ^a	Cargo Revenue
Cash	Passenger Revenue
Flight Equipment	
Fuel Inventory	
Parts and Supplies Inventories	
Prepaid Expenses	
<u>Liabilities</u>	<u>Expenses</u>
Accounts Payable	Aircraft Fuel (Expense)
Air Traffic Liability ^b	Aircraft Maintenance (Expense)
Frequent Flyer (Obligations) ^c	Aircraft Rent (Expense)
Taxes Payable	Contract Carrier Arrangements (Expense) ^d
	Landing Fees (Expense) ^e
	Passenger Commissions (Expense) ^f

Owner's Equity

None

Ex. 2-2

	Account
Account	Number
Accounts Payable	21
Accounts Receivable	12
Cash	11
Fees Earned	41
Jackie Vargo, Capital	31
Jackie Vargo, Drawing	32
Land	13
Miscellaneous Expense	53
Supplies Expense	52
Wages Expense	51

Note: Expense accounts are normally listed in order of magnitude from largest to smallest with Miscellaneous Expense always listed last. Since Wages Expense is normally larger than Supplies Expense, Wages Expense is listed as account number 51 and Supplies Expense as account number 52.

^a Advance payments (deposits) on aircraft to be delivered in the future

^b Passenger ticket sales for future flights

^c Obligations to provide frequent flyers future travel and other benefits

^d Payments to other airlines for passenger travel under Delta tickets

^e Fees paid to airports for landing rights

f Commissions paid to travel agents for passenger bookings

Ex. 2-3

Balance Sheet Accounts Income Statement Accounts 1. Assets 4. Revenue 11 Cash 41 Fees Earned 12 Accounts Receivable 13 Supplies 5. Expenses 14 Prepaid Insurance 51 Wages Expense 52 Rent Expense 15 Equipment 53 Supplies Expense 2. Liabilities 59 Miscellaneous Expense 21 Accounts Payable 22 Unearned Rent 3. Owner's Equity

Note: The order of some of the accounts within the major classifications is somewhat arbitrary, as in accounts 13–14, accounts 21–22, and accounts 51–53. In a new business, the order of magnitude of balances in such accounts is not determinable in advance. The magnitude may also vary from period to period.

a.	debit	g.	debit
b.	credit	h.	credit
C.	credit	i.	debit
d.	credit	j.	credit
e.	debit	k.	debit
f.	credit	I.	debit

31 Ivy Bishop, Capital32 Ivy Bishop, Drawing

Ex. 2-5

- 1. debit and credit entries (c)
- 2. debit and credit entries (c)
- 3. debit and credit entries (c)
- 4. credit entries only (b)
- 5. debit entries only (a)
- 6. debit entries only (a)
- 7. debit entries only (a)

Ex. 2-6

- a. Liability—credit
- b. Asset-debit
- c. Owner's equity

(Bobby Lund, Capital)—credit

d. Owner's equity

(Bobby Lund, Drawing)—debit

- e. Asset-debit
- f. Revenue—credit
- g. Asset-debit
- h. Expense—debit
- i. Asset—debit
- j. Expense—debit

Ex. 2-7

2016				
March	1 Re	ent Expense	2,500	
		Cash	_	2,500
	3 Ac	Ivertising Expense	675	
		Cash		675
	5 Su	pplies	1,250	
		Cash	,	1,250
	6 Of	fice Equipment	9,500	
		Accounts Payable		9,500
	10 Ca	ısh	16,550	
		Accounts Receivable		16,550
	15 Ac	counts Payable	3,180	
		Cash		3,180
	27 Mi	scellaneous Expense	540	
		Cash		540
	30 Ut	ilities Expense	375	
		Cash		375
	31 Ac	counts Receivable	49,770	
		Fees Earned		49,770
	31 Ut	ilities Expense	830	
		Cash		830
+	31 Ca	ımmy Jardine, Drawing	1,750	
		Cash	1,,,,,,	1,750

Ex. 2-8

a.

JOURNAL

Page ____33

D-1-	B		Post.	D.1.14	0 114
Date		Description	Ref.	Debit	Credit
2016					
Jan.	7	Supplies	15	4,175	
		Accounts Payable	21		4,175
		Purchased supplies on account.			

b., c., d.

Account: Supplies

Account No.

15

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Jan.	1	Balance	✓			2,200	
	7		33	4,175		6,375	

Account: Accounts Payable

Account No.

21

			Post.			Balance	
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Jan.	1	Balance	✓				18,430
	7		33		4,175		22,605

e. Yes, the rules of debit and credit apply to all companies.

Fy 2_9

EX.	2-9			
a.	(1)	Accounts Receivable	73,900	
		Fees Earned		73,900
	(2)	Supplies	1,960	
		Accounts Payable		1,960
	(3)	Cash	62,770	
		Accounts Receivable		62,770
	(4)	Accounts Payable	820	
		Cash		820

Ex. 2-9 (Concluded)

b.

Cash				Accour	nts Payab	le	
(3)	62,770	(4)	820	(4)	820	(2)	1,960
	Sup	plies			Fees	Earned	
(2)	1,960					(1)	73,900
	Accounts	Receivab	le				
(1)	73,900	(3)	62,770				

c. No, an error may not have necessarily occurred. A credit balance in Accounts Receivable could occur if a customer overpaid his or her account. Regardless, the credit balance should be investigated to verify that an error has not occurred.

Ex. 2-10

- a. The increase of \$140,000 (\$515,000 \$375,000) in the cash account does not indicate net income of that amount. Net income is the net change in all assets and liabilities from operating (revenue and expense) transactions.
- b. \$60,000 (\$200,000 \$140,000)

or

 Ca	sh
X	375,000
515,000	
200,000	

X + \$515,000 - \$375,000 = \$200,000

X = \$200,000 - \$515,000 + \$375,000

X = \$60,000

a.

Accounts Payable

$$X + $201,400 - $186,500 = $59,900$$

$$X = $59,900 + $186,500 - $201,400$$

X = \$45,000

b.

Accounts Receivable

		7 1000 011110 1100011 01010	
Oct.	1	115,800	449,600
		X	
Oct.	31	130,770	

$$115,800 + X - 449,600 = 130,770$$

$$X = $130,770 + $449,600 - $115,800$$

X = \$464,570

C.

	Cash				
Apr.	1	46,220	X		
		248,600			
Apr.	30	56,770			

$$$46,220 + $248,600 - X = $56,770$$

$$X = $46,220 + $248,600 - $56,770$$

X = \$238,050

Ex. 2-12

- a. Debit (negative) balance of \$16,000 (\$314,000 \$10,000 \$320,000). This negative balance means that the liabilities of Waters' business exceed the assets.
- b. Yes. The balance sheet prepared at December 31 will balance, with Terrace Waters, Capital, being reported in the owner's equity section as a negative \$16,000.

Ex. 2–13 a. and b.

a. and b.	Account	Debited	Account Credited		ed
Transaction	Туре	Effect	Туре		Effect
(1)	asset	+	owner's equity		+
(2)	asset	+	asset		-
(3)	asset	+	asset		-
			liability		+
(4)	expense	+	asset		-
(5)	asset	+	revenue		+
(6)	liability	_	asset		-
(7)	asset	+	asset		-
(8)	expense	+	asset		-
(9)	drawing	+	asset		-
Ex. 2–14					
(1) Cash			40	,000	
` '	ones, Capital			,	40,000
(2) Supplies			2	2,500	
Cash					2,500
(3) Equipment			14	,500	
Accounts	s Payable				10,500
Cash					4,000
(4) Operating E	xpenses		4	,850	
Cash					4,850
(5) Accounts Re	eceivable		13	3,800	
Service R	Revenue				13,800
(6) Accounts Pa	ayable		5	5,500	
Cash					5,500
(7) Cash			8	3,700	
Accounts	Receivable				8,700
(8) Operating E	xpenses		1	,100	
Supplies					1,100
(9) Lorene Jone	es, Drawing		3	3,000	
Cash					3,000

a.	WYOMING TOURS CO.		
	Unadjusted Trial Balance		
	June 30, 2016		
		Debit	Credit
		Balances	Balances
	Cash	28,850	
	Accounts Receivable	5,100	
	Supplies	1,400	
	Equipment	14,500	
	Accounts Payable		5,000
	Lorene Jones, Capital		40,000
	Lorene Jones, Drawing	3,000	
	Service Revenue		13,800
	Operating Expenses	5,950	
		58,800	58,800

b. Net income, \$7,850 (\$13,800 - \$5,950)

Ex. 2-16

HICKORY FURNITURE COMPANY			
Unadjusted Trial Balance			
December 31, 2016			
	Debit	Credit	
	Balances	Balances	
Cash	33,320		
Accounts Receivable	116,900		
Supplies	4,275		
Prepaid insurance	21,600		
Land	50,000		
Accounts Payable		42,770	
Unearned Rent		12,000	
Notes Payable		50,000	
Elaine Wells, Capital		75,000	
Elaine Wells, Drawing	24,000		
Fees Earned		745,230	
Wages Expense	580,700		
Rent Expense	48,000		
Utilities Expense	26,850		
Supplies Expense	6,255		
Insurance Expense	3,600		
Miscellaneous Expense	9,500		
	925,000	925,000	

^{*\$33,320 = \$925,000 - \$9,500 - \$3,600 - \$6,255 - \$26,850 - \$48,000 - \$580,700 - \$24,000 - \$50,000 - \$21,600 - \$4,275 - \$116,900}

Inequality of trial balance totals would be caused by errors described in (c) and (e). For (c), the debit total would exceed the credit total by \$9,900 (\$4,950 + \$4,950). For (e), the credit total would exceed the debit total by \$17,100 (\$19,000 - \$1,900).

Errors (b), (c), (d), and (e) would require correcting entries. Although it is not a correcting entry, the entry that was not made in (a) should also be entered in the journal.

Ex. 2-18

RANGER CO.		
Unadjusted Trial Balance		
August 31, 2016		
	Debit	Credit
	Balances	Balances
Cash	15,500	
Accounts Receivable	46,750	
Prepaid Insurance	12,000	
Equipment	190,000	
Accounts Payable		24,600
Unearned Rent		5,400
Carmen Meeks, Capital		110,000
Carmen Meeks, Drawing	13,000	
Service Revenue		385,000
Wages Expense	213,000	
Advertising Expense	16,350	
Miscellaneous Expense	18,400	
	525,000	525,000

Ex. 2-19

	(a)	(b)	(c)
Error	Out of Balance	Difference	Larger Total
1.	yes	\$6,000	debit
2.	no	_	_
3.	yes	5,400	credit
4.	yes	480	debit
5.	no	_	_
6.	yes	90	credit
7.	yes	360	credit

Ex. 2-20

- 1. The Debit column total is added incorrectly. The sum is \$890,700 rather than \$1,189,300.
- 2. The trial balance should be dated "July 31, 2016," not "For the Month Ending July 31, 2016."
- 3. The Accounts Receivable balance should be in the Debit column.
- 4. The Accounts Payable balance should be in the Credit column.
- 5. The Samuel Parson, Drawing, balance should be in the Debit column.
- 6. The Advertising Expense balance should be in the Debit column.

A corrected trial balance would be as follows:

MASCOT CO.		
Unadjusted Trial Balance		
July 31, 2016		
	Debit	Credit
	Balances	Balances
Cash	36,000	
Accounts Receivable	112,600	
Prepaid Insurance	18,000	
Equipment	375,000	
Accounts Payable		53,300
Salaries Payable		7,500
Samuel Parson, Capital		297,200
Samuel Parson, Drawing	17,000	
Service Revenue		682,000
Salary Expense	396,800	
Advertising Expense	73,000	
Miscellaneous Expense	11,600	
	1,040,000	1,040,000

Ex. 2-21

a. The correction could be made with one or two entries as shown below.

Prepaid Insurance	36,000	
Insurance Expense		18,000
Cash		18,000

or (reverses original entry)

Prepaid Insurance	18,000	
Insurance Expense		18,000
Prepaid Insurance	18,000	
Cash		18,000

b.	Brian Phillips, Drawing	10,000	
	Wages Expense		10,000

a.	Cash	17,600	
	Fees Earned		8,800
	Accounts Receivable		8,800

b.	Accounts Payable*	1,760	
	Supplies Expense		1,760

Supplies	1,760	
Cash		1,760

^{*} The first entry reverses the original entry. The second entry is the entry that should have been made initially.

Ex. 2-23

a. 1. Revenue:

\$2,475 million increase (\$69,865 - \$67,390)

3.7% increase (\$2,475 ÷ \$67,390)

2. Operating expenses:

\$2,405 million increase (\$64,543 - \$62,138)

3.9% increase (\$2,405 ÷ \$62,138)

3. Operating income:

\$70 million increase (\$5,322 - \$5,252)

1.3% increase (\$70 ÷ \$5,252)

b. During the recent year, revenue increased by 3.7%, while operating expenses increased by 3.9%. As a result, operating income increased by 1.3%, from the prior year.

a. 1. Revenue:

\$25,101 million increase (\$446,950 – \$421,849) 6.0% increase (\$25,101 ÷ \$421,849)

2. Operating expenses:

\$24,085 million increase (\$420,392 – \$396,307) 6.1% increase (\$24,085 ÷ \$396,307)

3. Operating income:

\$1,016 million increase (\$26,558 – \$25,542) 4.0% increase (\$1,016 ÷ \$25,542)

- b. During the recent year, revenue increased by 6.0%, while operating expenses increased by 6.1%. As a result, operating income increased by 4.0% from the prior year.
- c. Because of the size differences between Target and Walmart (Walmart has more than 6 times the revenue), it is best to compare the two companies on the basis of percent changes from the prior year. Walmart's revenues increased by 6.0% while Target's revenues increased by only 3.7%. The expenses of both companies increased by approximately the same percent as revenues, which indicates no major change in operations for either company. Walmart's operating income increased by 4.0% while Target's operating income increased by only 1.3%. Overall, it appears that Walmart had a better operating performance in the past year than Target.

PROBLEMS

Prob. 2-1A

1. and 2.

	Cash				Equip	ment	
(a)	18,000	(b)	1,950	(d)	4,500		
(g)	13,650	(c)	5,700				
		(e)	1,875		Notes F	ayable	
		(f)	3,600	(j)	950	(c)	22,800
		(h)	2,600			Bal.	21,850
		(i)	3,000				
		(j)	950		Accounts	Payable	
		(m)	4,100	(i)	3,000	(d)	4,500
		(n)	1,300			(k)	3,750
Bal.	6,575					Bal.	5,250
	Accounts	Receivabl	e		Kimberly Ma	ınis, Capita	I
(I)	21,900					(a)	18,000
	Sup	plies			Profession	nal Fees	
(e)	1,875					(g)	13,650
						(I)	21,900
						Bal.	35,550
	Prepaid I	nsurance			Salary E	xpense	
(f)	3,600			(m)	4,100		
	Autom	nobiles			Blueprint	Expense	
(c)	28,500			(k)	3,750	·	
					Rent Ex	cpense	
				(b)	1,950		
					Automobil	e Expense	
				(n)	1,300		
					Miscellaneo	us Expense)
				(h)	2,600		

Prob. 2-1A (Concluded)

3.	KIMBERLY MANIS, ARCHITECT						
	Unadjusted Trial Balance						
	January 31, 2016						
		Debit	Credit				
		Balances	Balances				
	Cash	6,575					
	Accounts Receivable	21,900					
	Supplies	1,875					
	Prepaid Insurance	3,600					
	Automobiles	28,500					
	Equipment	4,500					
	Notes Payable		21,850				
	Accounts Payable		5,250				
	Kimberly Manis, Capital		18,000				
	Professional Fees		35,550				
	Salary Expense	4,100					
	Blueprint Expense	3,750					
	Rent Expense	1,950					
	Automobile Expense	1,300					
	Miscellaneous Expense	2,600					
		80,650	80,650				

4. Net income, \$21,850 (\$35,550 - \$4,100 - \$3,750 - \$1,950 - \$1,300 - \$2,600)

Prob. 2-2A

1.	(a)	Cash	30,000	
		Bill Hudson, Capital		30,000
	(b)	Rent Expense	3,250	
		Cash		3,250
	(c)	Supplies	2,150	
	(0)		2,100	2.450
		Accounts Payable		2,150
	(d)	Accounts Payable	875	
		Cash		875
	(e)	Cash	14,440	
	(0)	Sales Commissions		14,440
		Sales Collinissions		14,440
	(f)	Automobile Expense	1,580	
		Miscellaneous Expense	650	
		Cash		2,230
	(g)	Office Salaries Expense	3,000	
	(0)	Cash		3,000
	(h)	Supplies Expense	1,300	
	(11)		1,300	4 000
		Supplies		1,300
	(i)	Bill Hudson, Drawing	2,500	
		Cash		2,500

2.

	Cash			Sales Commissions			;
(a)	30,000	(b)	3,250			(e)	14,440
(e)	14,440	(d)	875			•	
		(f)	2,230		Rent Ex	pense	
		(g)	3,000	(b)	3,250		
		(i)	2,500			-	
Bal.	32,585						
	Sup	plies			Office Salari	es Expen	se
(c)	2,150	(h)	1,300	(g)	3,000		
Bal.	850						
	Accounts	s Payable	9		Automobile	e Expens	9
(d)	875	(c)	2,150	(f)	1,580		
		Bal.	1,275			•	
	Bill Hudso	on, Capit	al		Supplies	Expense	
		(a)	30,000	(h)	1,300		
	Bill Hudso	n, Drawi	ng		Miscellaneo	us Expen	se
(i)	2,500			(f)	650		

Prob. 2-2A (Concluded)

HERITAGE REALTY		
Unadjusted Trial Balance		
August 31, 2016		
	Debit	Credit
	Balances	Balances
Cash	32,585	
Supplies	850	
Accounts Payable		1,275
Bill Hudson, Capital		30,000
Bill Hudson, Drawing	2,500	
Sales Commissions		14,440
Rent Expense	3,250	
Office Salaries Expense	3,000	
Automobile Expense	1,580	
Supplies Expense	1,300	
Miscellaneous Expense	650	
	45,715	45,715

- 4. a. \$14,440
 - b. \$9,780 (\$3,250 + \$3,000 + \$1,580 + \$1,300 + \$650)
 - c. \$4,660 (\$14,440 \$9,780)
- 5. \$32,160, which is the initial investment of \$30,000 plus the excess of net income of \$4,660 over the withdrawals of \$2,500.

Prob. 2-3A

1.

JOURNAL

Page ____ 1

			Post.		
Date	е	Description	Ref.	Debit	Credit
2016					
Nov.	1	Cash	11	27,750	
		Patty Cosgrove, Capital	31		27,750
	1	Rent Expense	53	4,000	
		Cash	11		4,000
	6	Equipment	16	12,880	
		Accounts Payable	22		12,880
	8	Truck	18	32,500	
		Cash	11		6,500
		Notes Payable	21		26,000
	10	Supplies	13	1,860	
		Cash	11		1,860
	12	Cash	11	7,500	
		Fees Earned	41		7,500
	15	Prepaid Insurance	14	2,400	
		Cash	11		2,400
	23	Accounts Receivable	12	12,440	
		Fees Earned	41		12,440
	24	Truck Expense	55	1,100	
	24	Accounts Payable	22	1,100	1,100
		Accounts rayable	22		1,100

JOURNAL

Page ______2

Date	e	Description	Post. Ref.	Debit	Credit
2016					
Nov.	29	Utilities Expense	54	3,660	
		Cash	11		3,660
	29	Miscellaneous Expense	59	1,700	
		Cash	11		1,700

^^^^^

30	Cash	11	8,000	
	Accounts Receivable	12		8,000
30	Wages Expense	51	4,750	
	Cash	11		4,750
30	Accounts Payable	22	6,220	
	Cash	11		6,220
30	Patty Cosgrove, Drawing	32	2,000	
	Cash	11		2,000

2.

GENERAL LEDGER

Account:	Cash		Account No.	11
----------	------	--	-------------	----

			Post.			Balance	
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	1		1	27,750		27,750	
	1		1		4,000	23,750	
	8		1		6,500	17,250	
	10		1		1,860	15,390	
	12		1	7,500		22,890	
	15		1		2,400	20,490	
	29		2		3,660	16,830	
	29		2		1,700	15,130	
	30		2	8,000		23,130	
	30		2		4,750	18,380	
	30		2		6,220	12,160	
	30		2		2,000	10,160	

Account: Account Receivable Account No. 12

			Post.			Balance	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	23		1	12,440		12,440	
	30		2		8,000	4,440	

30

Prob. 2	-3A	(Continued)					
Account	: .	Supplies				Account No.	13
	$\overline{}$		Post.			Balaı	nce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	10		1	1,860		1,860	
Account	:	Prepaid Insurance				Account No.	14
			Post.		·	Balaı	nce
Date	,	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	15		1	2,400		2,400	
Account	:	Equipment				Account No	16
			Post.			Balaı	nce
Date	,	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	6		1	12,880		12,880	
Account	:	Truck				Account No.	18
			Post.			Balaı	nce
Date	,	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	8		1	32,500		32,500	
Account	:	Notes Payable				Account No.	21
			Post.		·	Balaı	nce
Date	, _	Item	Ref.	Debit	Credit		Credit
2016			+ -				
	· 1		1 _1	' <u> </u>	' <u></u>],		
Nov.	8		1		26,000		26,000
		Accounts Payable	1		26,000	Account No.	-
Nov.		Accounts Payable	1 Post.		26,000	Account No	22
Nov.	: <u>.</u>	Accounts Payable		Debit	26,000 Credit	_	22
Nov.	: <u>.</u>		Post.	Debit		Balaı	22
Nov. Account:	: <u>.</u>		Post.	Debit		Balaı	22
Account: Date 2016	: <u>-</u>		Post. Ref.	Debit	Credit	Balaı	22 nce Credit

6,220

2

Analyzing Transactions CHAPTER 2

Nov.

29

Prob. 2	-3A	(Continued)					
Account	: .	Patty Cosgrove, Ca	pital			Account No.	31
			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	1		1		27,750		27,750
Account	:	Patty Cosgrove, Dr	awing			Account No.	32
			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	30		2	2,000		2,000	
Account	:	Fees Earned				Account No.	41
			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	12		1		7,500		7,500
	23		1		12,440		19,940
Account	:	Wages Expense				Account No.	
			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov.	30		2	4,750		4,750	
Account	:	Rent Expense				Account No.	53
			Post.			Bala	ance
Date	•	Item	Ref.		Credit		Credit
2016							
Nov.	1		1	4,000		4,000	
Account	:	Utilities Expense	<u>-</u>			Account No.	54
			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
0040							
2016							

3,660

2

3,660

Prob. 2-3A (Continued)

Account: Truck Expense Account No. 55

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit Credit	
2016							
Nov.	24		1	1,100		1,100	

Account: Miscellaneous Expense Account No. 59

		Pos				Bala	nce
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Nov. 29			2	1,700		1,700	

Prob. 2-3A (Concluded)

3.	CLASSIC DESIGNS		
	Unadjusted Trial Balance		
	November 30, 2016		
		Debit	Credit
		Balances	Balances
	Cash	10,160	
	Accounts Receivable	4,440	
	Supplies	1,860	
	Prepaid Insurance	2,400	
	Equipment	12,880	
	Truck	32,500	
	Notes Payable		26,000
	Accounts Payable		7,760
	Patty Cosgrove, Capital		27,750
	Patty Cosgrove, Drawing	2,000	
	Fees Earned		19,940
	Wages Expense	4,750	
	Rent Expense	4,000	
	Utilities Expense	3,660	
	Truck Expense	1,100	
	Miscellaneous Expense	1,700	
		81,450	81,450

- 4. \$4,730 (\$19,940 \$4,750 \$4,000 \$3,660 \$1,100 \$1,700)
- 5. Some supplies may have been used during November, but no supplies expense has been recorded.

As will be discussed in Chapter 3, adjustments are necessary at the end of the accounting period to bring the accounts up to date. For example, adjustments for supplies used, insurance expired, and depreciation would probably be required by Classic Designs.

Note to Instructors: At this point, students have not been exposed to depreciation, but some insightful students might recognize the need for recording supplies used and insurance expired. You might use this as an opportunity to discuss what is coming in Chapter 3.

Prob. 2–4A 2. and 3.

JOURNAL

Page 18

			Post.		
Dat	е	Description	Ref.	Debit	Credit
2016					
Apr.	1	Rent Expense	52	6,500	
		Cash	11		6,500
	2	Office Supplies	14	2,300	
		Accounts Payable	21		2,300
	5	Prepaid Insurance	13	6,000	
		Cash	11		6,000
	10	Cash	11	52,300	
		Accounts Receivable	12	32,000	52,300
_	15	Land	16	200,000	
		Cash	11		30,000
		Notes Payable	23		170,000
	17	Accounts Payable	21	6,450	
		Cash	11		6,450
	20	Accounts Payable	21	325	
		Office Supplies	14		325
	23	Advertising Expense	53	4,300	
		Cash	11	, -	4,300

JOURNAL

Page 19

			Post.		
Date		Description		Debit	Credit
2016					
Apr.	27	Cash	11	2,500	
		Salary and Commission Expense	51		2,500
	28	Automobile Expense	54	1,500	
		Cash	11		1,500
	29	Miscellaneous Expense	59	1,400	
		Cash	11		1,400

^^^^^^^

30	Accounts Receivable	12	57,000	
	Fees Earned	41		57,000
3(Salary and Commission Expense	51	11,900	
	Cash	11	11,000	11,900
30	D Lester Wagner, Drawing	32	4,000	
	Cash	11		4,000
30	D Cash	11	10,000	
	Unearned Rent	22		10,000

1. and 3.

GENERAL LEDGER

Account: Cash Account No. 11

			Post.			Balance	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			26,300	
	1		18		6,500	19,800	
	5		18		6,000	13,800	
	10		18	52,300		66,100	
	15		18		30,000	36,100	
	17		18		6,450	29,650	
	23		18		4,300	25,350	
	27		19	2,500		27,850	
	28		19		1,500	26,350	
	29		19		1,400	24,950	
	30		19		11,900	13,050	
	30		19		4,000	9,050	
	30		19	10,000		19,050	

Account: Account Receivable Account No. 12

			Post.			Bala	ince
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			61,500	
	10		18		52,300	9,200	
	30		19	57,000		66,200	

Account:	Prepaid Insurance	Account No.	13

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			3,000	
	5		18	6,000		9,000	

Account: Office Supplies Account No. 14

			Post.			Bala	ince
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			1,800	
	2		18	2,300		4,100	
	20		18		325	3,775	

Account: Land Account No. 16

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	15		18	200,000		200,000	

Account: Account Payable Account No. 21

			Post.			Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓				14,000
	2		18		2,300		16,300
	17		18	6,450			9,850
	20		18	325			9,525

Account: Unearned Rent Account No. 22

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit Credit	
2016							
Apr.	30		19		10,000		10,000

Account: Notes Payable Account No. 23

			Post.			Bala	ance
Date		ltem	Ref.	Debit	Credit	Debit Credit	
2016							
Apr.	15		18		170,000		170,000

Account:	Lester Wagner, Capital	Account No.	31

			Post.			Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓				46,000

Account: Lester Wagner, Drawing Account No. 32

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			2,000	
	30		19	4,000		6,000	

Account: Fees Earned Account No. 41

			Post.			Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓				240,000
	30		19		57,000		297,000

Account: Salary and Commission Expense Account No. 51

			Post.			Bala	ınce
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			148,200	
	27		19		2,500	145,700	
	30		19	11,900		157,600	

Account: Rent Expense Account No. 52

			Post.			Bala	nce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			30,000	
	1		18	6,500		36,500	

Account: Advertising Expense Account No. 53

		Post.			Bala	nce	
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			17,800	
	23		18	4,300		22,100	

Account: Automobile Expense Account No. 54

			Post.			Bala	nce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			5,500	
	28		19	1,500		7,000	

Account: Miscellaneous Expense Account No. 59

			Post.			Bala	nce
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Apr.	1	Balance	✓			3,900	
	29		19	1,400		5,300	

4.

ELITE REALTY		
Unadjusted Trial Balance		
April 30, 2016		
	Debit	Credit
	Balances	Balances
Cash	19,050	
Accounts Receivable	66,200	
Prepaid Insurance	9,000	
Office Supplies	3,775	
Land	200,000	
Accounts Payable		9,525
Unearned Rent		10,000
Notes Payable		170,000
Lester Wagner, Capital		46,000
Lester Wagner, Drawing	6,000	
Fees Earned		297,000
Salary and Commission Expense	157,600	
Rent Expense	36,500	
Advertising Expense	22,100	
Automobile Expense	7,000	
Miscellaneous Expense	5,300	
	532,525	532,525

Prob. 2-4A (Concluded)

- 5. (a) The unadjusted trial balance in (4) still balances because the debits equaled the credits in the original journal entry.
 - (b) The correcting entry for \$7,200 (\$19,100 \$11,900) would be as follows:

JOURNAL	Page	19
---------	------	----

Date		Description	Post. Ref.	Debit	Credit
2016					
Apr.	30	Salary and Commission Expense	51	7,200	
		Cash	11		7,200

(c) Transposition

Prob. 2-5A

1.	THE COLBY GROUP		
	Unadjusted Trial Balance		
	August 31, 2016		
		Debit	Credit
		Balances	Balances
	Cash*	22,400	
	Accounts Receivable	48,000	
	Supplies	8,750	
	Prepaid Insurance	4,300	
	Equipment	196,000	
	Notes Payable		117,600
	Accounts Payable		30,800
	Terry Colby, Capital		122,150
	Terry Colby, Drawing	63,000	
	Fees Earned		454,450
	Wages Expense	270,000	
	Rent Expense	58,100	
	Advertising Expense	25,200	
	Gas, Electricity, and Water Expense	24,150	
	Miscellaneous Expense	5,100	
		725,000	725,000
	-		

^{* \$17,300 + \$6,000 (}a) - \$900 (b)

2. No. The trial balance indicates only that the debits and credits are equal. Any errors that have the same effect on debits and credits will not affect the balancing of the trial balance.

Prob. 2-1B

1. and 2.

e) 6,500) 2,500 ral. 7,200
7,200
Capital
a) 18,000
l Fees
g) 12,000
() 15,650
al. 27,650
ense
ense
pense
-
xpense
Expense

Prob. 2-1B (Concluded)

3.	KEN JONES, ARCHITECT							
	Unadjusted Trial Balance							
	April 30, 2016							
	p	Debit	Credit					
		Balances	Balances					
	Cash	14,475						
	Accounts Receivable	15,650						
	Supplies	1,450						
	Prepaid Insurance	2,400						
	Automobiles	19,500						
	Equipment	6,500						
	Notes Payable		16,700					
	Accounts Payable		7,200					
	Ken Jones, Capital		18,000					
	Professional Fees		27,650					
	Rent Expense	3,150						
	Salary Expense	2,800						
	Blueprint Expense	2,500						
	Automobile Expense	550						
	Miscellaneous Expense	575						
		69,550	69,550					

4. Net income, \$18,075 (\$27,650 - \$3,150 - \$2,800 - \$2,500 - \$550 - \$575)

Prob. 2-2B

	ı			
1.	(a)	Cash	17,500	
		Rafael Masey, Capital		17,500
		I		1
	(b)	Supplies	2,300	
		Accounts Payable		2,300
	(c)	Cash	13,300	
	(0)	Sales Commissions		13,300
		Odica Commissions		10,000
	(d)	Rent Expense	3,000	
		Cash		3,000
	1		1 1	1
	(e)	Accounts Payable	1,150	
		Cash		1,150
	(f)	Rafael Masey, Drawing	1,800	
	(-)	Cash		1,800
		00311		1,000
	(g)	Automobile Expense	1,500	
		Miscellaneous Expense	400	
		Cash		1,900
	(h)	Office Salaries Expense	2,800	
	(h)		2,000	0.000
		Cash		2,800
	(i)	Supplies Expense	1,050	
		Supplies		1,050

2.

	Ca	sh			Sales Cor	nmissions	
(a)	17,500	(d)	3,000			(c)	13,300
(c)	13,300	(e)	1,150			•	
		(f)	1,800		Rent E	xpense	
		(g)	1,900	(d)	3,000		
		(h)	2,800				
Bal.	20,150						
	Sup	plies			Office Salar	ies Expens	е
(b)	2,300	(i)	1,050	(h)	2,800		
Bal.	1,250					•	
	Accounts	s Payab	le		Automobi	le Expense	
(e)	1,150	(b)	2,300	(g)	1,500		
		Bal.	1,150			•	
	Rafael Mas	sey, Cap	oital		Supplies	Expense	
		(a)	17,500	(i)	1,050		
	Rafael Mas	ey, Drav	ving		Miscellaneo	ous Expens	e
(f)	1,800			(g)	400		

Prob. 2-2B (Concluded)

3.	PLANET REALTY		
	Unadjusted Trial Balance		
	August 31, 2016		
		Debit	Credit
		Balances	Balances
	Cash	20,150	
	Supplies	1,250	
	Accounts Payable		1,150
	Rafael Masey, Capital		17,500
	Rafael Masey, Drawing	1,800	
	Sales Commissions		13,300
	Rent Expense	3,000	
	Office Salaries Expense	2,800	
	Automobile Expense	1,500	
	Supplies Expense	1,050	
	Miscellaneous Expense	400	
		31,950	31,950

- 4. a. \$13,300
 - b. \$8,750 (\$3,000 + \$2,800 + \$1,500 + \$1,050 + \$400)
 - c. \$4,550 (\$13,300 \$8,750)
- 5. \$20,250, which is the initial investment of \$17,500 plus the excess of net income of \$4,550 over the withdrawals of \$1,800.

Prob. 2-3B

1.

JOURNAL

Page _____1

		Post.		
Date	Description	Ref.	Debit	Credit
2016				
Oct.	1 Cash	11	18,000	
	Jay Pryor, Capital	31		18,000
	4 Rent Expense	53	3,000	
	Cash	11	·	3,000
	0 Truck	18	23,750	
	Cash	11		3,750
	Notes Payable	21		20,000
,	3 Equipment	16	10,500	
	Accounts Payable	22		10,500
,	4 Supplies	13	2,100	
	Cash	11		2,100
 	5 Prepaid Insurance	14	3,600	
	Cash	11	·	3,600
	5 Cash	11	8,950	
	Fees Earned	41		8,950

JOURNAL

Page ______2

			Post.		
Date		Description	Ref.	Debit	Credit
2016					
Oct.	21	Accounts Payable	22	2,000	
		Cash	11		2,000
	24	Accounts Receivable	12	14,150	
		Fees Earned	41		14,150
	26	Truck Expense	55	700	
		Accounts Payable	22		700
	27	Utilities Expense	54	2,240	
		Cash	11		2,240

^^^^^^

27	Miscellaneous Expense	59	1,100	
	Cash	11		1,100
29	Cash	11	7,600	
	Accounts Receivable	12		7,600
30	Wages Expense	51	4,800	
	Cash	11		4,800
31	Jay Pryor, Drawing	32	3,500	
	Cash	11		3,500

2.

GENERAL LEDGER

Account: Cash Account No. 11

			Post.			Bala	ınce
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	1		1	18,000		18,000	
	4		1		3,000	15,000	
	10		1		3,750	11,250	
	14		1		2,100	9,150	
	15		1		3,600	5,550	
	15		1	8,950		14,500	
	21		2		2,000	12,500	
	27		2		2,240	10,260	
	27		2		1,100	9,160	
	29		2	7,600		16,760	
	30		2		4,800	11,960	
	31		2		3,500	8,460	

Account: Account Receivable Account No. 12

			Post.			Bala	ance
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	24		2	14,150		14,150	
	29		2		7,600	6,550	

Prob. 2-3B (Continued)

Account:	Supplies			Account No.	13
		Post		Palana	^

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	14		1	2,100		2,100	

Account:	Prepaid Insurance	Account No.	14
----------	-------------------	-------------	----

			Post.			Balance	
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	15		1	3,600		3,600	

Account: Equipment Account No. 16

			Post.			Bala	ance
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	13		1	10,500		10,500	

Account: Truck Account No. 18

			Post.			Bala	ince
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	10		1	23,750		23,750	

Account: Notes Payable Account No. 21

			Post.			Balance	
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	10		1		20,000		20,000

Account: Account Payable Account No. 22

			Post.			Balance	
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	13		1		10,500		10,500
	21		2	2,000			8,500
	26		2		700		9,200

Prob. 2-3B (Continued)

Account	: _	Jay Pryor, Capital				Account No.	31
			Post.			Balaı	nce
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	1		1		18,000		18,000
Account	: _	Jay Pryor, Drawing				Account No.	32
	Post.					Balaı	nce
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	31		2	3,500		3,500	
Account	: .	Fees Earned				Account No.	41
			Post.			Balaı	nce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	15		1		8,950		8,950
	24		2		14,150		23,100
Account	: .	Wages Expense				Account No.	51
			Post.			Balaı	nce
Date)	ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	30		2	4,800		4,800	
Account	: .	Rent Expense				Account No.	53
			Post.			Balaı	nce
Date	•	Item	Ref.	Debit	Credit	Debit	Credit

2016					
Oct.	4	1	3,000	3,000	

Account: Utilities Expense _____ Account No. ____ 54

			Post.			Balance	
Date	Date Item		Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	27		2	2,240		2,240	

Prob. 2-3B (Continued)

Account: Truck Expense Account No. 55

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	26		2	700		700	

Account: Miscellaneous Expense Account No. 59

			Post.			Balance	
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Oct.	27		2	1,100		1,100	

Prob. 2-3B (Concluded)

3.

PIONEER D	PIONEER DESIGNS					
Unadjusted Tri	al Balance					
October 3	1, 2016					
	Debit	Credit				
	Balances	Balances				
Cash	8,460					
Accounts Receivable	6,550					
Supplies	2,100					
Prepaid Insurance	3,600					
Equipment	10,500					
Truck	23,750					
Notes Payable		20,000				
Accounts Payable		9,200				
Jay Pryor, Capital		18,000				
Jay Pryor, Drawing	3,500					
Fees Earned		23,100				
Wages Expense	4,800					
Rent Expense	3,000					
Utilities Expense	2,240					
Truck Expense	700					
Miscellaneous Expense	1,100					
	70,300	70,300				

- 4. \$11,260 (\$23,100 \$4,800 \$3,000 \$2,240 \$700 \$1,100)
- 5. Some supplies may have been used during October, but no supplies expense has been recorded.

As will be discussed in Chapter 3, adjustments are necessary at the end of the accounting period to bring the accounts up to date. For example, adjustments for supplies used, insurance expired, and depreciation would probably be required by Pioneer Designs.

Note to Instructors: At this point, students have not been exposed to depreciation, but some insightful students might recognize the need for recording supplies used and insurance expired. You might use this as an opportunity to discuss what is coming in Chapter 3.

Prob. 2–4B

2. and 3.

JOURNAL Page 18

		Post.		
Date	Description	Ref.	Debit	Credit
2016				
Aug. 1	Office Supplies	14	3,150	
	Accounts Payable	21		3,150
2	Rent Expense	52	7,200	
	Cash	11		7,200
3	Cash	11	83,900	
	Accounts Receivable	12		83,900
5	Prepaid Insurance	13	12,000	
	Cash	11		12,000
9	Accounts Payable	21	400	
	Office Supplies	14		400
17	Advertising Expense	53	8,000	
	Cash	11		8,000
23	Accounts Payable	21	13,750	
	Cash	11		13,750

JOURNAL Page

19

			Post.		
Date		Description		Debit	Credit
2016					
Aug.	29	Miscellaneous Expense	59	1,700	
		Cash	11		1,700
	30	Automobile Expense	54	2,500	
		Cash	11		2,500
	31	Cash	11	2,000	
		Salary and Commission Expense	51		2,000
	31	Salary and Commission Expense	51	53,000	
_		Cash	11	_	53,000

^^^^^

31	Accounts Receivable	12	183,500	
	Fees Earned	41		183,500
31	Land	16	75,000	
	Cash	11	-,,	7,500
	Notes Payable	23		67,500
31	Cindy Getman, Drawing	32	1,000	
	Cash	11		1,000
31	Cash	11	5,000	
	Unearned Rent	22		5,000

1. and 3.

GENERAL LEDGER

Account: Cash Account No. 11

			Post.			Bala	ince
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			52,500	
	2		18		7,200	45,300	
	3		18	83,900		129,200	
	5		18		12,000	117,200	
	17		18		8,000	109,200	
	23		18		13,750	95,450	
	29		19		1,700	93,750	
	30		19		2,500	91,250	
	31		19	2,000		93,250	
	31		19		53,000	40,250	
	31		19		7,500	32,750	
	31		19		1,000	31,750	
	31		19	5,000		36,750	

Account: Account Receivable Account No. 12

			Post.			Bala	nce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			100,100	
	3		18		83,900	16,200	
	31		19	183,500		199,700	

Account:	Prepaid Insurance	Account No.	13

			Post.			Balance	
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			12,600	
	5		18	12,000		24,600	

Account: Office Supplies Account No. 14

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			2,800	
	1		18	3,150		5,950	
	9		18		400	5,550	

Account: Land Account No. 16

			Post.			Balance	
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	31		19	75,000		75,000	

Account: Account Payable Account No. 21

			Post.			Balance	
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓				21,000
	1		18		3,150		24,150
	9		18	400			23,750
	23		18	13,750			10,000

Account: Unearned Rent Account No. 22

			Post.			Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	31		19		5,000		5,000

Account: Notes Payable Account No. 23

			Post.			Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	31		19		67,500		67,500

Account:	Cindy Getman, Capital	Account No.	31
----------	-----------------------	-------------	----

			Post.			Bala	ance
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓				87,500

Account: Cindy Getman, Drawing Account No. 32

			Post.			Bala	ance
Date)	ltem	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			44,800	
	31		19	1,000		45,800	

Account: Fees Earned Account No. 41

			Post.			Bala	ance
Date	Э	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓				591,500
	31		19		183,500		775,000

Account: Salary and Commission Expense Account No. 51

			Post.			Bala	ınce
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			385,000	
	31		19		2,000	383,000	
	31		19	53,000		436,000	

Account: Rent Expense Account No. 52

			Post.			Bala	ınce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			49,000	
	2		18	7,200		56,200	

Account: Advertising Expense Account No. 53

			Post.			Balance	
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			32,200	
	17		18	8,000		40,200	

Account: Automobile Expense Account No. 54

			Post.			Bala	ınce
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			15,750	
	30		19	2,500		18,250	

Account: Miscellaneous Expense Account No. 59

			Post.			Balance	
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
Aug.	1	Balance	✓			5,250	
	29		19	1,700		6,950	

4.

VALLEY REALTY		
Unadjusted Trial Balance		
August 31, 2016		
	Debit	Credit
	Balances	Balances
Cash	36,750	
Accounts Receivable	199,700	
Prepaid Insurance	24,600	
Office Supplies	5,550	
Land	75,000	
Accounts Payable		10,000
Unearned Rent		5,000
Notes Payable		67,500
Cindy Getman, Capital		87,500
Cindy Getman, Drawing	45,800	
Fees Earned		775,000
Salary and Commission Expense	436,000	
Rent Expense	56,200	
Advertising Expense	40,200	
Automobile Expense	18,250	
Miscellaneous Expense	6,950	
	945,000	945,000

Prob. 2-4B (Concluded)

- 5. (a) The unadjusted trial balance in (4) still balances because the debits equaled the credits in the original journal entry.
 - (b) The correcting entry for \$9,000 (\$10,000 \$1,000) would be as follows:

Page	19
	Page

Date		Description	Post. Ref.	Debit	Credit
2016					
Aug.	31	Cindy Getman, Drawing	32	9,000	
		Cash	11		9,000

(c) Slide

Prob. 2-5B

1.	TECH SUPPORT SERVICES		
	Unadjusted Trial Balance		
	January 31, 2016		
		Debit	Credit
		Balances	Balances
	Cash*	20,250	
	Accounts Receivable	56,400	
	Supplies	6,750	
	Prepaid Insurance	9,600	
	Equipment	162,000	
	Notes Payable		54,000
	Accounts Payable		16,650
	Thad Engelberg, Capital		107,850
	Thad Engelberg, Drawing	39,000	
	Fees Earned		534,000
	Wages Expense	306,000	
	Rent Expense	62,550	
	Advertising Expense	28,350	
	Gas, Electricity, and Water Expense	17,000	
	Miscellaneous Expense	4,600	
		712,500	712,500

^{* \$25,550 - \$8,000 (}a) + \$2,700 (b)

2. No. The trial balance indicates only that the debits and credits are equal.

Any errors that have the same effect on debits and credits will not affect the balancing of the trial balance.

CONTINUING PROBLEM

2. and 3.

JOURNAL Page 1

		Post.		
Date	Description	Ref.	Debit	Credit
2016				
July	l Cash	11	5,000	
	Peyton Smith, Capital	31		5,000
	Office Rent Expense	51	1,750	
	Cash	11		1,750
	Prepaid Insurance	15	2,700	
	Cash	11		2,700
2	2 Cash	11	1,000	
	Accounts Receivable	12		1,000
	B Cash	11	7,200	
	Unearned Revenue	23	,	7,200
				· · · · · · · · · · · · · · · · · · ·
;	Accounts Payable	21	250	
	Cash	11		250
	Miscellaneous Expense	59	900	
	Cash	11		900
,	Office Equipment	17	7,500	
	Accounts Payable	21		7,500
	Advertising Expense	55	200	
	Cash	11		200
1	1 Cash	11	1,000	
	Fees Earned	41		1,000
1:	Equipment Rent Expense	52	700	
	Cash	11		700
1,	1 Wages Expense	50	1,200	
	Cash	11	·	1,200

Continuing Problem (Continued)

2. and 3.

JOURNAL Page _____

2

			Post.		
Date	•	Description	Ref.	Debit	Credit
2016					
July	16	Cash	11	2,000	
		Fees Earned	41		2,000
	18	Supplies	14	850	
		Accounts Payable	21		850
	21	Music Expense	54	620	
		Cash	11		620
	22	Advertising Expense	55	800	
		Cash	11		800
	23	Cash	11	750	
		Accounts Receivable	12	1,750	
		Fees Earned	41		2,500
	27	Utilities Expense	53	915	
		Cash	11		915
	28	Wages Expense	50	1,200	
		Cash	11		1,200
	29	Miscellaneous Expense	59	540	
		Cash	11		540
	30	Cash	11	500	
		Accounts Receivable	12	1,000	
		Fees Earned	41		1,500
	31	Cash	11	3,000	
		Fees Earned	41		3,000
	31	Music Expense	54	1,400	
		Cash	11		1,400
	31	Peyton Smith, Drawing	32	1,250	
		Cash	11		1,250

Continuing Problem (Continued)

1. and 3.

Account: Cash Account No. 11

	1		Post.			Bala	ince
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016		Item	IXCI.	Debit	Orean	Debit	Orean
July	1	Balance	√			3,920	
July	1	Dalatice	1	5,000			
			_	5,000	4 750	8,920	
	1		1		1,750	7,170	
	1		1	1.000	2,700	4,470	
	2		1	1,000		5,470	
	3		1	7,200		12,670	
	3		1		250	12,420	
	4		1		900	11,520	
	8		1		200	11,320	
	11		1	1,000		12,320	
	13		1		700	11,620	
	14		1		1,200	10,420	
	16		2	2,000		12,420	
	21		2		620	11,800	
	22		2		800	11,000	
	23		2	750		11,750	
	27		2		915	10,835	
	28		2		1,200	9,635	
	29		2		540	9,095	
	30		2	500		9,595	
	31		2	3,000		12,595	
	31		2	,	1,400	11,195	
	31		2		1,250	9,945	

Account: Account Receivable Account No. 12

			Post.	Post.		Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			1,000	
	2		1		1,000	_	_
	23		2	1,750		1,750	
	30		2	1,000		2,750	

Continuing Problem (Continued)

Account:	Supplies	Account No.	14

			Post.			Bala	ince
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			170	
	18		2	850		1,020	

Account: Prepaid Insurance Account No. 15

		Post.				Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1		1	2,700		2,700	

Account: Office Equipment Account No. 17

		Post.				Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	5		1	7,500		7,500	

Account: Account Payable Account No. 21

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓				250
	3		1	250		_	_
	5		1		7,500		7,500
	18		2		850		8,350

Account: Unearned Revenue Account No. 23

		Post.				Bala	ance
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	3		1		7,200		7,200

Account: Peyton Smith, Capital Account No. 31

			Post.			Bala	ince
Date		ltem	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓				4,000
	1		1		5,000		9,000

Continuing Problem (Continued)

Account: Peyton Smith, Drawing Account No. 32

			Post.			Balance	
Date	Э	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			500	
	31		2	1,250		1,750	

Account: Fees Earned Account No. 41

			Post.			Bala	ance
Date	Э	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓				6,200
	11		1		1,000		7,200
	16		2		2,000		9,200
	23		2		2,500		11,700
	30		2		1,500		13,200
	31		2		3,000		16,200

Account: Wages Expense Account No. 50

			Post.			Balance	
Date	Э	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			400	
	14		1	1,200		1,600	
	28		2	1,200		2,800	

Account: Office Rent Expense Account No. 51

			Post.			Balance	
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			800	
	1		1	1,750		2,550	

Account: Equipment Rent Expense Account No. 52

			Post.			Balance	
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			675	
	13		1	700		1,375	

Continuing Problem (Continued)

Account: Utilities Expense Account No. 53

			Post.			Balance	
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			300	
	27		2	915		1,215	

Account: Music Expense Account No. 54

		Post.				Bala	ınce
Date		Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			1,590	
	21		2	620		2,210	
	31		2	1,400		3,610	

Account: Advertising Expense Account No. 55

			Post.			Bala	ince
Date	•	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			500	
	8		1	200		700	
	22		2	800		1,500	

Account: Supplies Expense Account No. 56

			Post.			Balance	
Date)	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			180	

Account: Miscellaneous Expense Account No. 59

			Post.			Balance	
Date	Э	Item	Ref.	Debit	Credit	Debit	Credit
2016							
July	1	Balance	✓			415	
	4		1	900		1,315	
	29		2	540		1,855	

Continuing Problem (Concluded)

4.	PS MUSIC		
	Unadjusted Trial Balance		
	July 31, 2016		
		Debit	Credit
		Balances	Balances
	Cash	9,945	
	Accounts Receivable	2,750	
	Supplies	1,020	
	Prepaid Insurance	2,700	
	Office Equipment	7,500	
	Accounts Payable		8,350
	Unearned Revenue		7,200
	Peyton Smith, Capital		9,000
	Peyton Smith, Drawing	1,750	
	Fees Earned		16,200
	Music Expense	3,610	
	Wages Expense	2,800	
	Office Rent Expense	2,550	
	Advertising Expense	1,500	
	Equipment Rent Expense	1,375	
	Utilities Expense	1,215	
	Supplies Expense	180	
	Miscellaneous Expense	1,855	
		40,750	40,750

CASES & PROJECTS

CP 2-1

Acceptable ethical conduct requires that Gil look for the difference. If Gil cannot find the difference within a reasonable amount of time, he should confer with his supervisor as to what action should be taken so that the financial statements can be prepared by the 5 o'clock deadline. Gil's responsibility to his employer is to act with integrity, objectivity, and due care so that users of the financial statements will not be misled.

CP 2-2

The following general journal entry should be used to record the receipt of tuition payments received in advance of classes:

Cash	XXX	
Unearned Tuition Deposits		XXX

Cash is an asset account, and Unearned Tuition Deposits is a liability account. As the classes are taught throughout the term, the unearned tuition deposits become earned revenue.

CP 2-3

The journal is called the book of original entry. It provides a time-ordered history of the transactions that have occurred for the firm. This time-ordered history is very important because it allows one to trace ledger account balances back to the original transactions that created those balances. This is called an "audit trail." If the firm recorded transactions by posting to ledgers directly, it would be nearly impossible to reconstruct actual transactions. The debits and credits would all be separated and accumulated into the ledger balances. Once the transactions become part of the ledger balances, the original transactions would be lost. That is, there would be no audit trail, and any errors that might occur in recording transactions would be almost impossible to trace. Thus, firms first record transaction debits and credits in a journal. These transactions are then posted to the ledger to update the account balances. The journal and ledger are linked using posting references. This allows an analyst to trace the transaction flow forward or backward, depending on the need.

CP 2-4

1. The rules of debit and credit must be memorized. Dot is correct in that the rules of debit and credit could be reversed as long as everyone accepted and abided by the rules. However, the important point is that everyone accepts the rules as the way in which transactions should be recorded. This generates uniformity across the accounting profession and reduces errors and confusion. Because the current rules of debit and credit have been used for centuries, Dot should adapt to the current rules of debit and credit, rather than devise her own.

The primary reason that all accounts do not have the same rules for increases and decreases is for control of the recording process. The double-entry accounting system, which includes both (1) the rules of debit and credit and (2) the accounting equation, guarantees that (1) debits always equal credits and (2) assets always equal liabilities plus owner's equity. If all increases in the account were recorded by debits, then the control that debits always equal credits would be removed. In addition, the control that the normal balance of assets is a debit would also be removed. The accounting equation would still hold, but the control over recording transactions would be weakened.

Dot is correct that we could call the left and right sides of an account different terms, such as "LE" or "RE." Again, centuries of tradition dictate the current terminology used. One might note, however, that in Latin, *debere* (debit) means left and *credere* (credit) means right.

2. The accounting system may be designed to capture information about the buying habits of various customers or vendors, such as the quantity normally ordered, average amount ordered, number of returns, etc. Thus, in a sense, there can be other "sides" of (information about) a transaction that are recorded by the accounting system. Such information would be viewed as supplemental to the basic double-entry accounting system.

CP 2-5

a. Although the titles and numbers of accounts may differ, depending on how expenses are classified, the following accounts would be adequate for recording transaction data for Eagle Caddy Service:

	Balance Sheet Accounts		Income Statement Accounts			
	1. Assets		4. Revenue			
11	Cash	41	Service Revenue			
12	Accounts Receivable					
13	Supplies		5. Expenses			
		51	Rent Expense			
	2. Liabilities	52	Supplies Expense			
21	Accounts Payable	53	Wages Expense			
		54	Utilities Expense			
	3. Owner's Equity	55	Miscellaneous Expense			
31	Cory Neece, Capital					
32	Cory Neece, Drawing					

b.	EAGLE CADDY SERVICE						
	Income Statement						
	For Month Ended June 30, 2016						
	Service revenue		\$11,400				
	Expenses:						
	Rent expense	\$3,500					
	Supplies expense	1,925					
	Wages expense	850					
	Utilities expense	340					
	Miscellaneous expense	395					
	Total expenses		7,010				
	Net income		\$ 4,390				

Note to Instructors: Students may have prepared slightly different income statements, depending upon the titles of the major expense classifications chosen. Regardless of the classification of expenses, however, the total sales, total expenses, and net income should be as presented above.

T accounts are not required for the preparation of the income statement of Eagle Caddy Service. The following presentation illustrates one solution using T accounts. Alternative solutions are possible if students used different accounts. In presenting the following T account solution, instructors may wish to emphasize the advantages of using T accounts (or a journal and four-column accounts) when a large number of transactions must be recorded.

CP 2-5 (Continued)

U. _	U (U)	Jiiiiiaoaj								
		Cash		11			Service F	Revenue	41	
2016			2016						2016	
June	1	2,000	June	1	500				June 15	5,400
	15	5,400		2	750				25	1,800
	30	4,200		3	600				30_	4,200
	30	1,500		17	1,000				Bal.	11,400
				20	2,400					
				28	395					
				30	340			Rent Ex	pense	51
	_			30_	850	2016				
Bal.		6,265				June	1	500		
							3_	3,000		
						Bal.		3,500		
		A accumto I	Doorly	bla	40			Cupplica	Evnence	50
2016		Accounts I	1	bie	12	2046		Supplies	Expense	52
	25	4 000	2016 June	20	4 500	2016 June	20	4 025		
June Bal.	25	1,800 300	June	30_	1,500	June	30	1,925	_	
Баі.		300	I							
		Supplies		13			Wages E	Expense	53	
2016			2016			2016				
June	2	750	June	30	1,925	June	30	850		
	7	1,000								
	22	850		_						
Bal.		675								
	Accounts Payable		0.4					5 4		
0046		Accounts		ie	21	0046		Utilities E	:xpense	54
2016	47	4 000	2016	•	0.400	2016	20	240		
June	17	1,000	June	3	2,400	June	30	340		
	20	2,400		7	1,000					
	-		D-1	22_	850					
			Bal.		850					
		Cory Neece, Capital		ital	31		Mis	cellaneous	Expense	55
			2016			2016				
			June	1	2,000	June	28	395		

CP 2-5 (Concluded)

c. \$6,265, computed in the following manner:

Cash receipts:

Initial investment	\$2,000	
Cash sales	9,600	
Collections on accounts	1,500	
Total cash receipts during June		\$13,100
Cash disbursements:		
Rent expense (\$500 + \$600 + \$2,400)	\$3,500	
Supplies purchased for cash	750	
Wages expense	850	
Payment for supplies on account	1,000	
Utilities expense	340	
Miscellaneous expense	395	
Total cash disbursements during June		6,835
Cash on hand according to records*		\$ 6,265

^{*} If the student used T accounts in completing part (b), or this part, this amount (\$6,265) should agree with the balance of the cash account.

d. The difference of \$90 (\$6,265 – \$6,175) between the cash on hand according to records (\$6,265) and the cash on hand according to the count (\$6,175) could be due to many factors, including errors in the record keeping and withdrawals made by Cory.

CP 2-6

Note to Instructors: The purpose of this activity is to familiarize students with the job opportunities available in accounting or in fields that require (or prefer) the employee to have some knowledge of accounting.

An example of an advertisement for an accounting job is shown on the next page.

Source: CareerBuilder.com

CP 2-6 (Continued)

ACCOUNTING MANAGER Accountants One

JOB SNAPSHOT:

Location: North East metro Atlanta area, GA Experience: 3 to 8 years

Base Pay: \$60,000–\$65,000/Year Travel: None

Other Pay: Excellent corporate benefits! Relocation Covered: No Employee Type: Full-Time Post Date: May 9
Industry: Manufacturing Contact Information

Manages Others: Yes Contact:

Job Type: Accounting Phone: 555-395-6969 Education: 4-Year Degree Ref ID: RD5694

DESCRIPTION:

A growing and well-established Atlanta company has asked us to recruit an Accounting Manager. This person will report to the Controller and be responsible for all day-to-day management of the department.

ESSENTIAL FUNCTIONS:

- Provide management with timely and accurate data and reports
- Responsible for accuracy of accounting entries, monthly P & L and Balance Sheets
- Perform analysis of financial reports and performance
- Personally conduct and manage collection activities
- Process biweekly employee payroll in an accurate and timely manner
- Supervise, train, and develop Accounts Payable Coordinator and additional accounting staff as necessary
- Interact with vendors and customers in a payables and receivables management process
- Initiate bank wires and ACH transfers
- Interact with internal and external auditors in completing audits
- Perform other duties as assigned

REQUIREMENTS:

- BS degree in Accounting, successful completion of CPA exams is a plus. Minimum 3 years
 experience as an accounting manager or supervisor in a manufacturing environment is
 absolutely required! Working knowledge of Microsoft Dynamics 10.0 is very strongly
 preferred!
- Exceptional analytical and problem-solving abilities
- Must be well-versed in the financial aspects of inventory as well as state and federal financial regulations
- Must possess the ability to professionally interact with internal and external customers
- Excellent written and verbal communication skills
- Proficient knowledge of Excel and Word
- Experience with EXACT software as well as LOTUS Notes would be a plus
- Ability to analyze financial data and prepare financial reports, statements, and projections

CLIENT IS INTERVIEWING FOR AN IMMEDIATE HIRE!

NO CALLS PLEASE, AND LOCAL CANDIDATES ONLY need apply by emailing confidential resume as soon as possible. All qualified will be contacted immediately.

CP 2-6 (Continued)

An example of a job advertisement requiring accounting knowledge is as follows:

Source: CareerBuilder.com

EAST REGION FINANCIAL INSTITUTIONS DIRECTOR Jefferson Wells

JOB SNAPSHOT:

Location: Atlanta, GA 30301 Experience: Not Specified

Employee Type: Full-TimeTravel: Up to 50%Industry: Accounting—FinancePost Date: May 17Manages Others: YesContact Information

Job Type: Accounting Ref ID: 1294

DESCRIPTION:

Directors at Jefferson Wells are crucial to our success. They bring a wealth of experience and knowledge to our various service offerings and are responsible for ensuring the development and execution of the strategic plan for their respective market. Their goal is to drive the development of the Solution Area with the goal of significant growth and profitability. They provide technical expertise and leverage a network of clients and contacts. The Director plays a critical role in the leadership and development of our Engagement Managers and Professional Consultants.

Directors create and implement the Marketing Operating Plan, as well as create revenue strategies to meet revenue targets. They drive development and execution of effective client solutions to key targets. Directors work closely with Business Development Managers on proposals and business development calls. Directors serve as the business advisor to clients to ensure quality assurance standards are met. They manage, direct, and monitor multiple client services teams on client engagements. They maintain strong communication with clients to manage expectations, ensure client satisfaction and adherence to deadlines. Other key success factors include:

- Solid history of excellent performance, management capability, and revenue growth
- Proven ability to drive a business including selling, work plan development, proposal writing, and overseeing service delivery
- Management experience of a large group of professionals of 10 or more, with demonstrated history
 of building a solution area—hiring, training, and mentoring
- Demonstrated ability in developing meaningful client relationships, and capacity to bring and leverage relationships to Jefferson Wells

The East Region Financial Institutions Director works under the general supervision of the East Region Vice President and has a dotted line relationship to the Managing Directors in the region. This Director will be recognized as a financial institution industry leader with expertise in the areas of commercial and residential loan origination/servicing, deposit operations, and the corresponding GAAP accounting requirements as well as regulatory compliance. He/she will be accountable for overseeing the following projects/activities at Jefferson Wells' financial institution clients in one or all of the following areas:

- Regulatory Compliance including Loan Compliance and BSA/AML
- Troubled Debt Restructuring
- Enterprise Risk Management
- Loan Reviews (Commercial and/or Consumer) and Credit Risk
- FAS 15 and FAS 114
- Foreclosure Application Processing
- Loss Mitigation
- Financial Process Documentation and Improvement
- Policy and Procedure Development

CP 2-6 (Concluded)

Jefferson Wells (www.jeffersonwells.com) delivers professional services in the areas of internal audit and controls, technology risk management, tax, and finance and accounting-related services. The firm's unique, agile structure aligns experienced professionals with proven processes to deliver pragmatic and cost-effective results. Headquartered in Milwaukee, Jefferson Wells serves clients, including Fortune 500 and Global 1000 companies, from offices worldwide. Jefferson Wells is an independently operating, wholly owned subsidiary of Manpower Inc. (NYSE: MAN).

Jefferson Wells is an Equal Opportunity Employer.

REQUIREMENTS:

- Minimum 12 years or more of clearly progressive, professional development in the general area of accounting services/internal auditing, including a mix of public accounting and managerial level financial institution industry experience
- Bachelor's degree in accounting
- CPA, CIA, and/or MBA preferred
- Consulting delivery experience
- Strong leadership skills
- Senior-level internal compliance experience within a large financial institution
- Willingness and ability to travel

