### Valuation The Art and Science of Corporate 2nd Edition Titman Solutions Manual

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		P	ROBLEM 2-1				
							= Value 🤉
		Given		So	lution:		= Formu
Discount rate		10%					= Qualita
							= Goal S
		Cash Flow	Year (s)	Pres	ent Value		= Crysta
	a.	\$500	5	\$	310		= Crysta
	b.	\$500	5	\$	1,895		
	c.	\$500	50	\$	4,957		
	d.	\$500	100	\$	5,000		

given in problem la/Calculation/Analysis required ative analysis or Short answer requi eek or Solver cell I Ball Input I Ball Output

	PROBLEM 2-2								
		Givon							
Given									
a.									
Initial investment	\$	4,000,000.00							
Annual Cash Flov		500,000.00							
Project Life		10							
-									
Solution									
		oolution.							
IRR =		4.28%							

	Given		
b.	Year		Cash Flow
		0	\$ (4.000.000.00)
		1	500,000.00
		2	500,000.00
		3	500,000.00
		4	500,000.00
		5	300,000.00
		6	500,000.00
		7	500,000.00
		8	500,000.00
		9	500,000.00
		10	500,000.00
		11	500,000.00
		12	500,000.00
		13	500,000.00
		14	500,000.00
	Solution:		
IRR =	7.9	4%	

- = Value given in problem
- = Formula/Calculation/Ana
- = Qualitative analysis or S
- = Goal Seek or Solver cell
- = Crystal Ball Input = Crystal Ball Output

Ilysis required

		PR	OBLEM 2-	3											
	Gi	ven										Solutio	on Legend		
Growth rate for years 1-5	5%										= Value giv	en in problei	m		
EBIT (1)	\$ 100,000										= Formula/	Calculation/A	Analysis req	uired	
CAPEX for year 0	\$ 400,000										= Qualitativ	e analysis o	r Short ansv	ver required	
CAPEX for years 1-5	-	per	year over a	nd a	bove annual	dep	reciation exp	ens	se		= Goal Seel	k or Solver c	ell		
Depreciation Expense	\$ 80,000										= Crystal B	all Input			
Tax rate	30%										= Crystal B	all Output			
Debt Retirements for years 1-5	\$ 15,000	per	year										1		
New working capital for years 1-5	20%	of r	new EBIT												
			Solution												
					Ye	ar									
	0		1		2		3		4	5					
EBIT		\$	100,000	\$	105,000	\$	110,250	\$	115,763	\$ 121,551					
Taxes			(30,000)		(31,500)		(33,075)		(34,729)	(36,465)					
NOPAT		\$	70,000	\$	73,500	\$	77,175	\$	81,034	\$ 85,085					
Plus: Depreciation			80,000		80,000		80,000		80,000	80,000					
Less: CAPEX	(400,000)		(80,000)		(80,000)		(80,000)		(80,000)	(80,000)					
Less: New working capital needs (Note 1)	(20,000)		(1,000)		(1,050)		(1,103)		(1,158)	24,310					
Plus: Salvage value of the fixed assets in year										400,000	Note 1: At the end of year	ar 5 the total	investment		
5 (assumed to equal its book value) (Note 2)											in working capital is retur	ned to the firr	m in an		
											amount equal to its book	value.			
Firm Free Cash Flow (FFCF)	\$ (420,000)	\$	69,000	\$	72,450	\$	76,073	\$	79,876	\$ 509,396					
Net Fixed Assets (beginning of the year)	\$ -	\$	400,000	\$	400,000	\$	400,000	\$	400,000	\$ 400,000	Note 2: We define the te	rminal value	of the		
Plus: CAPEX	400,000		80,000		80,000		80,000		80,000	80,000	project's fixed assets as t	he net fixed a	asset		
Less: Depreciation Expense for the Year	-		(80,000)		(80,000)		(80,000)		(80,000)	(80,000)					
Net Fixed Assets (end of the year)	\$ 400,000	\$	400,000	\$	400,000	\$	400,000	\$	400,000	\$ 400,000					

		PROBL	EM 2.4										
				1			Ì						
Note: The text incorrectly labeled the col	umn headin	as for 2009 a	and 2010 Thi	s solution ha	as corrected t	he labels							
Give	n					So	lution Legen	d					
TCM Petroleum	Dec-09	Dec-10	1			= Value given	in problem	-					
Sales	\$12 211 00	\$ 13,368,00				= Formula/Ca	Iculation/Analy	sis required					
Cost of Goods Sold	(9.755.00)	(10.591.00)				= Qualitative a	analysis or Sho	ort answer rec	uired				
Gross Profit	2.456.00	2.777.00				= Goal Seek o	r Solver cell						
Selling, General, & Administrative Expense	(704.00)	(698.00)				= Crvstal Ball	Input						
Operating Income Before Deprec.	1,752.00	2,079.00				= Crystal Ball	Output						
Depreciation, Depletion, & Amortization	(794.00)	(871.00)					1						
Operating Profit	958.00	1,208.00											
Interest Expense	(265.00)	(295.00)											
Non-Operating Income/Expense	139.00	151.00											
Special Items	20.00	-											
Pretax Income	852.00	1,064.00											
Total Income Taxes	(340.80)	(425.60)											
Net Income	\$ 511.20	\$ 638.40											
Purchase of PP&E (CAPEX)	875	1,322			CAPEX estimat	ted as follows:							
Increase in Net Working Capital	102	(430)			CAPEX = NET	PP&E ending -	<ul> <li>Depreciation -</li> </ul>	NET PP&E					
					Increase in Net	Working Capit	al estimated as	follows:					
TCM's average tax rate	40%	40%			NWC 2010 - N	NC 2009							
		Solu	tion										
a. FCF Calculations for 2009-2010		Y	'ear	1	1		1						
	2009	2010											
EBIT	\$ 958	\$ 1,208											
EBIT(1-T) = NOPAT	575	725											
Plus: Depreciation Expense	(794)	(871)											
Less: CAPEX	(875)	(1,322)											
Less: Working Capital Investment	(102)	430											
Firm Free Cash Flow	\$ (1,196)	\$ (1,038)											
				-						1			
b. Estimated FCF for 2011-2015				Ye	ear								
		2010	2011	2012	2013	2014	2015						
EBIT (Growing at 10% per year)		\$ 1,208	\$ 1,329	\$ 1,462	\$ 1,608	\$ 1,769	\$ 1,945						
EBIT(140) = NOPAT		725	797	877	965	1,061	1,167						
Plus: Depreciation Expense		871	1,003	1,103	1,203	1,303	1,403						
Less: CAPEX		(1,322)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)						
Less: Working Capital Investment		430	(100)	(100)	(100)	(100)	(100)						
Firm Free Cash Flow		<u>\$ (1,038)</u>	<u>\$ 700</u>	<u>\$ 880</u>	<u>\$ 1,068</u>	<u>\$ 1,264</u>	<u>\$ 1,470</u>						
	1		1				1			1	1	1	

## **PROBLEM 2-5**

Given		
Incremental revenue growth for years 1-	10.0%	
Revenues (current)	\$ 9,000,000	
Incremental Revenues	\$ 900,000	
CAPEX for year 0	\$ 1,860,000	
CAPEX for years 1-5	\$ -	
Maintenance expense for years 1-5	\$ 120,000	per year
Depreciable life of ovens	5	years
Depreciation Expense	\$ 372,000	
Tax rate	30%	
Discount Rate	9%	

			Solutior	1			
					Ye	ar	
	0		1		2		3
Incremental Revenues		\$	900,000	\$	900,000	\$	900,000
Incremental Depreciation			(372,000)		(372,000)		(372,000)
Incremental maintenance expense			(120,000)		(120,000)		(120,000)
Incremnental EBIT		\$	408,000	\$	408,000	\$	408,000
Taxes			(122,400)		(122,400)		(122,400)
NOPAT		\$	285,600	\$	285,600	\$	285,600
Plus: Depreciation			372,000		372,000		372,000
Less: CAPEX	(1,860,	000)	-		-		-
Less: New working capital needs			-		-		-
Project Free Cash Flow (PFCF)	<b>\$ (1,860</b> ,	000) \$	657,600	\$	657,600	\$	657,600
Net Present Value	\$ 697,	835					
Internal Rate of Return		23%					

- = Value given in problem
- Formula/Calculation/Analysis requiredQualitative analysis or Short answer required
- = Goal Seek or Solver cell
- = Crystal Ball Input
- = Crystal Ball Output

4	5
\$ 900,000	\$ 900,000
(372,000)	(372,000)
(120,000)	(120,000)
\$ 408,000	\$ 408,000
(122,400)	(122,400)
\$ 285,600	\$ 285,600
372,000	372,000
-	-
-	-
\$ 657,600	\$ 657,600

## **PROBLEM 2-6**

Given	
Initial Investment in software	\$ (55,000)
Technician training cost	\$ (10,000)
Hourly Rate	25
Tax Rate	30%
Discount Rate	9%
Additional Investment per year for	\$ 15,000
software upgrades	
% Reduction in hours of technician	25%
time for installation	
Total hours of installation per year	6,000



			Solutio	n			
					Y	ear	
Year		0	1		2		3
Rev			\$ 37,500	\$	37,500	\$	37,500
Upgrade Expense			(15,000)		(15,000)		(15,000)
EBIT			\$ 22,500	\$	22,500	\$	22,500
Less: Taxes			(6,750)		(6,750)		(6,750)
NOPAT			\$ 15,750	\$	15,750	\$	15,750
Plus: DEP			-		-		-
Less: CAPEX	(6	65,000)	-		-		-
Project Free Cash Flows (PFCF)	\$ (6	65,000)	\$ 15,750	\$	15,750	\$	15,750
NPV	\$	(3,738)					
IRR		7%					
Payback Period		4.13					

ution Legend culation/Analysis required nalysis or Short answer required Solver cell nput

### Output

4	5
\$ 37,500	\$ 37,500
(15,000)	(15,000)
\$ 22,500	\$ 22,500
(6,750)	(6,750)
\$ 15,750	\$ 15,750
-	-
-	-
\$ 15,750	\$ 15,750

# **PROBLEM 2-7**

Given								
Investment (CAPEX in year 0)	\$	(600,000)						
Depreciable life		5	years					
Initial units for year 1		100,000						
Revenue per unit		1.50						
Growth Rate per year in units rec		25%						
Tax Rate		30%						
Disposal cost per unit	\$	0.20						
Required Return		15%						

-			

		Solution: Part a						
					Ye	ear		
	0		1		2		3	
Units recycled			100,000		125,000		156,250	
Revenues		\$	150,000	\$	187,500	\$	234,375	
Depreciation Expense			(120,000)		(120,000)		(120,000)	
EBIT		\$	30,000	\$	67,500	\$	114,375	
Less: Taxes			(9,000)		(20,250)		(34,313)	
NOPAT		\$	21,000	\$	47,250	\$	80,063	
Plus: Depreciation expense			120,000		120,000		120,000	
Less: CAPEX	(600,000)		-		-		-	
Project Free Cash Flows	\$ (600,000)	\$	<u>141,000</u>	\$	167,250	\$	200,063	
			Solutior	n: Pa	irt b			

NPV IRR 63,804 19%

Solution: Part c

			Ye	ar	
	0	1	2		3
Units recycled		75,000	93,750		117,188
Revenues		\$ 112,500	\$ 140,625	\$	175,781
Depreciation Expense		(120,000)	(120,000)		(120,000)
ÉBIT		\$ (7,500)	\$ 20,625	\$	55,781
Less: Taxes		2,250	(6,188)		(16,734)
NOPAT		\$ (5,250)	\$ 47,250	\$	80,063
Plus: Depreciation expense		120,000	120,000		120,000
Less: CAPEX	(600,000)	-	-		-
Project Free Cash Flows	\$ (600,000)	\$ 114,750	\$ 167,250	\$	200,063
NPV	\$ 40,978				
IRR	17%				

# The investment still looks like a good one with a positive NPV and an IRR that exceeds the required retuin

	Solutio	n: Part d		
		Y	ear	
0	1	2	3	

Units recycled Revenues Disposal cost Depreciation Expense EBIT Less: Taxes NOPAT Plus: Depreciation expense		\$ ( \$ \$	100,000 150,000 (20,000) <u>120,000</u> 10,000 (3,000) 7,000 120,000	\$ \$ \$	125,000 187,500 (25,000) (120,000) 42,500 (12,750) 47,250 120,000	\$ \$ \$	156,250 234,375 (31,250) (120,000) 83,125 (24,938) 80,063 120,000
Less: CAPEX	(600,000)		-		-		-
Project Free Cash Flows	\$ (600,000)	\$	127,000	\$	<u>167,250</u>	\$	200,063
NPV	51,630						
IRR	18%						

Yes, even including the \$0.20 per unit in disposal costs the project appears to be worthwhile.

- Value given in problem
  Formula/Calculation/Analysis required
  Qualitative analysis or Short answer required
  Goal Seek or Solver cell

- = Crystal Ball Input = Crystal Ball Output

4	5
195,313	244,141
\$ 292,969	\$ 366,211
(120,000)	(120,000)
\$ 172,969	\$ 246,211
(51,891)	(73,863)
\$ 121,078	\$ 172,348
120,000	120,000
-	-
\$ <u>241,078</u>	\$ 292,348

4	5
146,484	183,105
\$ 219,727	\$ 274,658
(120,000)	(120,000)
\$ 99,727	\$ 154,658
(29,918)	(46,397)
\$ 121,078	\$ 172,348
120,000	120,000
-	-
\$ 241,078	\$ 292,348



\$ 241,078	\$ 292,348
-	-
120,000	120,000
\$ 121,078	\$ 172,348
(40,172)	(59,215
\$ 133,906	\$ 197,383
(120,000)	(120,000
(39,063)	(48,828
\$ 292,969	\$ 366,211
195,313	244,141

		PRO	BLEM 2-	8		
Given						
Cost of Tester	\$	250.000				= Value giv
Installation and training costs	\$	10,000				= Formula/
CAPEX (Year 5)	\$	100,000				= Qualitati
Salvage value	\$	5,000				= Goal See
Depreciation	Stra	aight Line				= Crystal E
Project Life		10	years			= Crystal E
Tax rate		30%				
Cost of Capital		12%				
					Exhib	it P2-8.1
а.						
 		0	1	2	3	4
 Investment Outlavs		Ū	-		•	
Equipment purchases	\$	(250,000)				
Installation costs	•	(10.000)				
Initial Outlav	\$	(260,000)				
After-tax salvage value	Ŧ	()				
Free Cash Flows						
Operating Expense Savings			70,000	70,000	70,000	70,000
Less: Depreciation Expense			(26,000)	) (26,000)	(26,000)	(26,000)
Additional Operating Income			\$ 44,000	\$ 44,000	\$ 44,000	\$ 44,000
Less: Taxes			(13,200)	) (13,200)	(13,200)	(13,200)
NOPAT			\$ 30,800	\$ 30,800	\$ 30,800	\$ 30,800
Plus: Depreciation			26,000	26,000	26,000	26,000
Less: CAPEX		(260,000)	-	-	-	-
Free Cash Flow	\$	(260,000)	\$ 56,800	\$ 56,800	\$ 56,800	\$ 56,800
•						
b.	•	47 500				
Net Present Value	\$	17,590				
Internal Rate of Return		13.61%				
NPV Profile						
Discount Rates		NPV				
0%		241,500				
2%		188,124				
4%		142,825				
6%		104,168			300.000	
8%		71,000		Ð	250,000	•
10%		42,391			200,000	
12%		17,590		Ś	150,000	
14%		(4,019)		đ	100,000	
16%		(22,937)		Se	50,000	+
18%		(39,577)		ě	-	+

20%	(54,279)		Pr	(50,000)	0%
22%	(67,327)		et	(100,000)	
24%	(78,955)		ž	(150,000)	
26%	(89,362)			(200,000)	_
28%	(98,711)				
30%	(107,144)				
32%	(114,777)				
34%	(121,710)				
36%	(128,030)				
38%	(133,810)				
40%	(139,111)				
<b>a.</b> Yes, the project is a good one for G	Sentech. The pr	roject's NF	PV is positive	and the IRR	is greater th
suggesting that the project is expected	to create value	e for the fi	rm.		
<b>b.</b> The NPV profile describes the relat	tionship betwee	n the com	puted NPV a	nd the disco	unt rate. As
positive for all discount rates above the	e IRR of 13.61%	6 and is n	egative for all	higher disco	ount rates. C
analyzed there is but one value for the	IRR. There w	as the pro	spect that the	ere might be	multiple valu
change sign more than one time. In fa	act, the change	from nega	ative to positiv	re in year 1,∣	positive to n
c. The interest and principal costs as	sociated with de	ebt financi	ing do not affe	ect the project	ct's FCF.Ho
project's required rate of return as we	will discuss late	r in Chapt	er 4. In othei	words, the	calculation o
we have done it here, captures the effe	ect of financing	decisions	in the require	ed rate of ret	urn calculati
d. As we saw in the above calculation	n of FCF, there	are multip	le CAPEX es	timates with	one in year
change the project FCFs for the years	in which they a	re made.			
e. There are two basic sources of risk	to any investm	ent and th	ley are releva	nt here. The	e first relates
this case they relate to savings in oper	rating costs that	may or m	nay not equal	the projecte	d amounts.
into place the needed equipment. The	e analysis of the	se risks is	discussed at	t length in Cl	napter 3 and
estimates may not prove accurate. W	e will use variou	is types o	f sensitivity ai	halysis to ad	dress the ris

Colution					
Solution	Legena				
Calculation	n/Analysis re	auired			
ve analysis	or Short an	swer required			
k or Solver	r cell				
all Input					
Voor					
5	6	7	8	9	10
¢ (400.000					
\$(100,000	') 				
					3,500
70.000	70,000	70.000	70.000	70.000	70.000
(26.000	(46.000)	(46.000)	(46.000)	(46.000)	(46,000)
\$ 44,000	\$ 24,000	\$ 24,000	\$ 24,000	\$ 24,000	\$ 24,000
(13,200	) (7,200)	(7,200)	(7,200)	(7,200)	(7,200)
\$ 30,800	46 000	\$ 16,800 46,000	\$ 16,800 46,000	\$ 16,800 46,000	\$ 16,800 46,000
(100,000	) -	-	- +0,000	-0,000	
\$ (43,200	) \$ 62,800	\$ 62,800	\$ 62,800	\$ 62,800	\$ 66,300
NPV	' Profil	е			
				]	
				-	
				1	

10%	20%	30%	40%	50%	
		· •	• • •		
	Discour	nt Rates			
an the pr	oject's require	d rate of retu	rn		
wo soo in	the figure abo	ve the NDV	profile is		
Conseque	ntly over the r	ande of disco	ount rates		
les that s	atisfv the IRR	since project	cash flows		
egative in	year 5, and no	egative to pos	sitive in year 6.		
Ū		Ĭ			
wever, th	e use of debt	financing doe	es affec the		
f the NPV	calculated in	the traditiona	al manner as		
on (not the	e FCFs).				
		<b>The second second</b>	1:4		
u and and	other in year 5	. These cash	rexpenditures		
to the po	tential revenue	es from the in	vestment In		
Second, t	here are the c	ost of acquiri	ng and putting		
focuses of	on considering	the possibili	ty that our		
k issue.					

		PROBLI	EM	2-9		
	Given					
Investment	\$ (4,000,000)					
Plant life	5					
Salvage value	\$ 400,000					
Variable Cost %	45%				This	s is the solution
Fixed operating cost	\$ 1,000,000				solv	/e for part b.
Tax rate	38%				45%	6 for the varia
Working capital	10%	Change in revenues				
Required Rate of Return	15%	0				
·						
		Exhibit	P2-	9.1		
				Year		
	0	1		2		3
Sales volume		\$ 1,000,000	\$	1,500,000	\$	3,000,000
Unit Price		2.00		2.00		2.50
Revenues		2,000,000		3,000,000		7,500,000
Variable Operating Costs		(900,000)		(1,350,000)		(3,375,000)
Fixed Operating Costs		(1,000,000)		(1,000,000)		(1,000,000)
Depreciation Expense		(800,000)		(800,000)		(800,000)
Net Operating Income		\$ (700,000)	\$	(150,000)	\$	2,325,000
Less: Taxes		266,000		57,000		(883,500)
NOPAT		\$ (434,000)	\$	(93,000)	\$	1,441,500
Plus: Depreciation		800,000		800,000		800,000
Less: CAPEX	(4,000,000)	-		-		-
Less: Working Capital	(200,000)	(100,000)		(450,000)		(125,000)
Free Cash Flow	\$ (4,200,000)	\$ 266,000	\$	257,000	\$	2,116,500
NPV	\$ 419,435					
IRR	18%					
<b>a.</b> The project appears to cr	eate value in the	amount of its NPV = \$4	19,4	35 and shoul	d be	accepted.
<b>b.</b> Increasing the variable of	costs to 55% chan	ges the investment out	com	e dramatically	TI	he NPV is nov

						Solution	n Legend				
					= Value giv	ven in prob	olem				
					= Formula	/Calculatio	n/Analysis	required			
				= Qualitative analysis or Short answer required							
n to	part a. of the	e problem. To		= Goal Seek or Solver cell							
simp	bly type in 559	% in place of		= Crystal Ball Input							
ble	cost %.				= Crystal E	Ball Output					
	4	_									
¢	<b>4</b>	<b>c</b>									
φ	2 50	φ 2,000,000 2 50									
	2.50	2.50									
	8,750,000	5.000.000									
	(3,937,500)	(2,250,000)									
	(1,000,000)	(1,000,000)									
	(800,000)	(800,000)									
\$	3,012,500	\$ 950,000									
	(1,144,750)	(361,000)									
\$	1,867,750	\$ 589,000									
	800,000	800,000									
	-	248,000									
¢	375,000	500,000 <b>¢ 2 137 000</b>									
φ	3,042,730	Ψ 2,137,000									
<u> </u>											
			L								
v ne	gative at (\$59	99,080).									

		Р	RC	OBLEM 2	-1(	)				
Given										
Machine cost	\$	760,000								
Depreciation	Stra	aight line								
Annual cost savings		250,000								
Machine life	-	5 The solution below corresponds to				to <b>parts</b>				
Salvage value (before tax)	-	-			a a	and <b>b</b> . of the	iq e	roblem. To	solv	e for part
Tax rate	-	30%			<b>c</b> . :	simply subs	stitu	ite \$200,00	0 fc	r the
Discount rate	-	9%			annual cost savings.					
				Solution						
						Yea	r			
Analysis of Cash Flows		0		1		2		3		4
Additional revenues (cost savings)				250,000		250,000		250,000		250,000
Less: Depreciation expense				(152,000)		(152,000)		(152,000)		(152,000)
Additional EBIT			\$	98,000	\$	98,000	\$	98,000	\$	98,000
Less: Taxes				(29,400)		(29,400)		(29,400)		(29,400)
NOPAT			\$	68,600	\$	68,600	\$	68,600	\$	68,600
Plus: Depreciation				152,000		152,000		152,000		152,000
Less: Capex		(760,000)		-		-		-		-
Less: Change in NWC						-		-		
Project Free Cash Flow	\$	(760,000)	\$	220,600	\$	220,600	\$	220,600	\$	220,600
Assessment of Project Value										
NPV	\$	98,057.07								
IRR		13.85%								
Payhack		3.45	yea	ars						

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		 J	J	Solution	Legend				
			= Value di	ven in proh	lem				
			= Formula/Calculation/Analysis required						
		 	= Qualitati	ve analysis	s or Short a	answer required			
			= Goal See	ek or Solve	r cell	•			
			= Crystal E	Ball Input					
			= Crystal E	Ball Output					
	5								
	250,000								
	(152,000)								
\$	98,000								
	(29,400)								
\$	68,600								
	152,000								
	-								
¢	-								
φ	220,000								