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# **PART II**

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### **CHAPTER 1**

## **Introduction to Agency and Business Organizations**

#### MULTIPLE CHOICE

- 1. Agency is a legal relationship in which
  - A. the principal acts on behalf of the agent.
  - B. the principal becomes personally liable for all actions of the agent.
  - C. a written contract must specify all authority of the agent.
  - D. the agent acts for or represents the principal by the principal's authority.

ANS: D

- 2. When used in relation to the agency relationship, the master
  - A. retains some control over his or her servant (employee).
  - B. gives his or her servant (employee) full discretion to act on the master's behalf.
  - C. hires the employee for a specific task for which the master is not responsible.
  - D. is not liable for any actions taken on his or her behalf by the servant (employee).

ANS: A

- 3. A special type of power of attorney designed to continue for certain purposes even after the incapacity of the principal is referred to as a
  - A. special power of attorney.
  - B. will power of attorney.
  - C. durable power of attorney.
  - D. general power of attorney.

ANS: C

- 4. An agency relationship may *not* be created
  - A. by express contract.
  - B. by conduct of the principal and agent.
  - C. without the principal's knowledge or consent.
  - D. by ratification.

ANS: C

- 5. When the principal intentionally or negligently causes a third party to reasonably believe that an individual is acting as the principal's agent, and the third party relies on that belief, then
  - A. no agency relationship exists.
  - B. an express agency agreement is created.

- C. the purported agent assumes personal liability for his or her actions.
- D. an apparent agency may exist.

ANS: **D** 

- 6. An agent's duties to the principal include
  - A. the duty of loyalty.
  - B. the duty to act without compensation.
  - C. the duty to perform any tasks requested by the principal.
  - D. the duty to compensate the principal.

ANS: A

- 7. The principal's duties to the agent do *not* include
  - A. the duty to compensate the agent as agreed on
  - B. the duty to cooperate with the agent.
  - C. the duty to exercise reasonable care to avoid placing the agent in harm's way.
  - D. the duty to always put the agent's interests first.

ANS: **D** 

- 8. A principal is *not* liable for the torts of his or her agent if the
  - A. tort is committed by the agent acting in the scope of his or her employment by the principal.
  - B. agent's action is unrelated to the agency relationship.
  - C. principal is negligent or reckless in supervising the agent.
  - D. agent is acting under the principal's direction when committing the tort.

ANS: B

### TRUE/FALSE

9. Disputes concerning agency law are typically resolved under the contract or common law of the state where the agency was created.

ANS: T

10. A power of attorney need not be put in writing.

ANS:

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CHAPTER 1 Introduction to Agency and Business Organizations

11. Unlike most contracts, consideration need not be exchanged to form an agency relationship.

ANS: T

12. An agency may be created by ratification when the principal accepts the benefits derived from the agent acting on his or her behalf.

ANS: T

13. An apparent agency can be created by the actions of an apparent agent alone, without any action by the principal.

ANS: F

14. The doctrine of *respondeat superior* applies to the relationship between an employer and employee and *not* to the relationship between an employer and an independent contractor.

ANS: T

15. Under the doctrine of *respondeat superior*, an agent is *not* responsible for torts committed while working for an employer.

ANS: F

16. Partners act as agents for the partnership and the other partners.

ANS: T