Communicating for Results 11th Edition Hamilton Test Bank Full Download: http://alibabadownload.com/product/communicating-for-results-11th-edition-hamilton-test-bank/ Class: Name: Chapter 02: Organizations in the Workplace 1. A systems/contingency manager might say the following: "Regardless of what other managers may say, there is no single best way to manage - any model could be successful." a. True b. False ANSWER: True **POINTS:** 1 REFERENCES: Summarize the main characteristics of each type of organization. 2. A human relations manager might say the following: "Always remember to let employees know who is boss. a. True b. False ANSWER: False **POINTS:** 1 REFERENCES: Summarize the main characteristics of each type of organization. 3. Horizontal communication is not an important concept in the traditional model. a. True b. False ANSWER: True **POINTS:** 1 REFERENCES: Summarize the main characteristics of each type of organization. 4. THEORY X does not apply to physiological and safety needs of the hierarchy. a. True b. False ANSWER: False **POINTS:** 1 REFERENCES: Summarize the main characteristics of each type of organization. 5. A virtual organization is generally a temporary venture among several companies, each with a special expertise or process specialty. a. True b. False ANSWER: True **POINTS:** REFERENCES: Summarize the main characteristics of each type of organization. 6. Three of the following statements are true about scientific management approach. Which one is not true? a. Employees will be more productive if they are given rewards for productivity. b. Organizations should determine what employee characteristics are needed for each job and then hire only

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ANSWER:

workers with these characteristics.

c. Managers should determine the shortest and easiest way to perform tasks d. Managers can improve organizations by first improving management skills.

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POINTS: 1		
REFERENCES: Summarize the main chara	acteristics of each type of organization	n.
7. A tall organizations is an organization tha	at has:	
a. Better complex decisions		
b. Better employee morale		
c. Less efficient communication		
d. Shorter problem solving time-frames	}	
ANSWER: c		
POINTS: 1		
REFERENCES: Summarize the main chara	acteristics of each type of organization	n.
8. The central principle of this theory rests of a. Transformational model	on the idea that the whole is more than	n the sum of its parts.
b. Theory Y		
c. Theory Z		
d. Systems theory		
ANSWER: d		
POINTS: 1		
REFERENCES: Summarize the main chara	acteristics of each type of organization	n.
9. This organizational model believes in mo a. Traditional/Classical	tivating employees with awards, mor	ney and working with people they like.
b. Human Relations		
c. Human Resources		
d. Systems/Contingency		
ANSWER: b		
POINTS: 1		
REFERENCES: Summarize the main chara	acteristics of each type of organization	n.
10. Which of the following statements is mo a. "Employees are more productive if the b. "Employees will motivate themselve c. "To feel secure, employees need and d. "There is no single best way to mana	hey feel appreciated and content." s if they are allowed to participate in want structure."	

ANSWER: c **POINTS:**

REFERENCES: Summarize the main characteristics of each type of organization.

- 11. Which of the following statements is most likely to express the opinions of the Human Resources model?
 - a. "The best organization model depends on any number of internal and external factors."
 - b. "A 'team-oriented' approach to employee-management relationships works best."
 - c. "Managers should call their employees by first names and express sympathy with their personal problems."

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d. "Employee	es are basically lazy and will	I goof off if you let them."	
ANSWER:	b		
POINTS:	1		
REFERENCES:	Summarize the main charact	teristics of each type of organization.	
12. Current imple	ementation of the Human Re	lations model is represented by	
a. A compan	y using quality control circle	es to solve work problems.	
b. A compan	y using time-motion studies	to determine minimum task performar	nce.
c. A compan	y with its own employee exe	ercise and recreation facilities.	
d. A compan	y that adapts its procedures	to the culture and values of its employe	ees.
ANSWER:	c		
POINTS:	1		
REFERENCES:	Summarize the main character	teristics of each type of organization.	
		tant change through using multiunit an	d virtual structures, giving employees
personal autonom	-		
a. Transform			
b. Human Re			
c. Traditiona			
d. Systems/C	Contingency		
	a		
	1		
REFERENCES:	Summarize the main characteristics	teristics of each type of organization.	
_	zational model encourages i	nformal communication?	
a. Human Re			
b. Scientific	•		
	tic management		
d. Systems/C	Contingency		
	a		
POINTS:	1		
REFERENCES:	Assess how each type of org	ganization uses communication.	
15. Which organi a. Human Re		ognize one best way to communicate?	

- b. Scientific management
- c. Bureaucratic management
- d. Systems/Contingency

ANSWER: d
POINTS: 1

REFERENCES: Assess how each type of organization uses communication.

- 16. Which of the following is a characteristic of communication in a Traditional Organization?
 - a. Managers seek feedback and use the grapevine to gauge satisfaction.

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- b. The social side of communication is considered extremely important.
- c. Communication is rational, task-oriented, formal, and usually written.
- d. Communication is informal and free flowing.

ANSWER: c
POINTS: 1

REFERENCES: Assess how each type of organization uses communication.

- 17. Which of the following is a characteristic of communication in a Systems/Contingency organization?
 - a. Most virtual organization communication occurs electronically.
 - b. Employees at all levels must be able to communicate well.
 - c. The working environment is inflexible and informal communication is discouraged.
 - d. There's one best way to communicate.

ANSWER: b POINTS: 1

REFERENCES: Assess how each type of organization uses communication.

- 18. Which of the following is a characteristic of communication in a Transformational organization?
 - a. Most virtual organization communication occurs electronically.
 - b. Employees at all levels must be able to communicate well.
 - c. The working environment is inflexible and informal communication is discouraged.
 - d. There's a team-oriented, or participative, approach to employee-management relationships.

ANSWER: a POINTS: 1

REFERENCES: Assess how each type of organization uses communication.

- 19. The following statement is true of the mutual adjustment method to coordinating people:
 - a. This method involves horizontal communication among peers.
 - b. This method has managers direct the work of members who do not make their own decisions.
 - c. This method has specific written standards for tasks, output levels, skills, and norms.
 - d. This method is only appropriate for face-to-face communication.

ANSWER: a POINTS: 1

REFERENCES: Compare and contrast the three different ways organizations coordinate people.

- 20. Standardization method to coordinate people is best in which size organization?
 - a. Less than 12 members
 - b. 12 to 50 members
 - c. More than 50 members
 - d. Size doesn't matter to this method

ANSWER: c
POINTS: 1

REFERENCES: Compare and contrast the three different ways organizations coordinate people.

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21. Which type of organization discussed in the text would you most enjoy working for and why? Which ones should you most likely avoid and why?

ANSWER:

While answers may vary, the following topics might be addressed in this answer:

- * If you like being told what to do, a Traditional organization might be a good fit.
- * If you prefer interaction with workers and like a friendly relaxed organization, you might prefer the human relations organization.
- * If you like responsibility, you might prefer human resources.
- * If you are self-motivated, like constant change and prefer internet communication, a transformational organization might be a good fit.
- * If you are flexible and are willing to adapt to the needs of the organization and the surrounding environment, a Systems/Contingency organization might fit you best.

POINTS:

REFERENCES: Determine the types of organization for which you would most enjoy working and which ones you should most likely avoid.

22. List and discuss several advantages and disadvantages of communicating within the transformational organizational model.

ANSWER:

Advantages include

- * Task oriented
- * Usually written so clear documentation
- * Managers make decisions, clear and chain of command.

Disadvantages include:

- * Employees have limited informal channels of communication.
- * Employees might not feel supported.
- * Employees don't play an active role and have limited opportunities for feedback

POINTS:

REFERENCES: Assess how each type of organization uses communications.

23. In traditional organizations, two approaches emerged to solve the problems of inefficient organizations: the bureaucratic approach and the scientific approach. Compare these approaches.

ANSWER:

The scientific management approach focuses on handling employee problems first through four scientific principles: scientific design of each task, scientific worker selection, training and rewards for productivity, and division of both labor and responsibilities. The bureaucratic approach focuses on handling management problems first through clear division of labor, clear pyramidal chain of command with horizontal communication (Fayol's bridge), and small span of control (for a tall vs. flat structure).

POINTS:

5

REFERENCES: Summarize the main characteristics of each type of organization.

24. Assess the impact that multiunit and virtual organizations have on communication in the Transformational Model.

ANSWER:

Multiunit and virtual organization team members must be skilled communicators who recognize different frames of reference. Most virtual organization communication occurs electronically, so nonverbal code is missing, making trust and relationships more important.

POINTS: 5

REFERENCES: Assess how each type of organization uses communications.

25. Compare and contrast the Theory X and Theory Y model of communication. What are the benefits of managers who adopt the Theory Y model of communication?

ANSWER: The traditional model (Theory X) has specific communication behaviors (e.g., most messages flow

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downward; upward communication is extremely limited; subordinates fear and distrust managers). The human relations model does not do enough to cultivate employee potential. The human resources (Theory Y) model emphasizes frequent and honest communication up, down, and across the organization; decision making spread throughout the organization and based on messages from all levels; upward feedback; and sufficient downward message flow. McGregor based his theories on Maslow's hierarchy of needs, with Theory X encompassing only two levels of needs and Theory Y all five needs.

POINTS: 5

REFERENCES: Assess how each type of organization uses communications.